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The sales lady didn't even look at this kind of house when she saw it for the first time, so she decided to buy it.

What's more, this is also a house with a price of more than 30 million yuan. Anyone who buys such an expensive house must carefully read the details of the scene and compare and consider it before making a decision.

However, for Mia (Liu Manqiong), she didn't have much energy to choose and compare houses. Although she hadn't seen the houses here, she was very satisfied with the location and transportation. In addition, the house area was large enough and the size of the house was also good. There is nothing flawed, so going to see the actual site is to see the details of the decoration.

But Mia (Liu Manqiong) is also very clear that since this is already the best real estate in Aurous Hill, if he doesn't like this place, he will look down on other places even more. If this is the case, why bother to waste time and make comparisons? Just buy the best one, and you may lose money if you buy it directly, but it is definitely the best choice at present.

The sales lady couldn't help but said, "Miss, why don't I take you to see it... After all, it's worth more than 30 million..."

Sister Xian also said, "Yes, Miss Mia, you're here!, let's take a look. If there is anything you want to adjust in terms of layout and details, I will give you a general direction after reading it. If you need to find interior decoration, I can contact you."

Mia (Liu Manqiong) said, "I like the top floor the most. Sales Said that there is only one set, so I was worried that someone would take the lead..."

Sister Xian smiled and said, "Don't worry, Ms. Mia, the houses here are not so tight..." The

sales lady herself said, "Yes, Miss, we There are quite a few people looking at the house, but the unit price is indeed too high. To be honest, it's not that easy to sell. Let's take a look. It only takes ten or twenty minutes. After you finish it, you are sure there is no problem and you will not regret it If so, we can come back and sign the contract and pay the deposit."

Mia (Liu Manqiong) shook her head, and said firmly, "Even if it is difficult to sell, this is the only way, even if there is only a 1 chance of being snatched away, it is still risky."

Speaking, she asked the salesman, "If I make the house now, how much will I have to pay? I can make the house first and then go and see it with you."

"This..." Seeing her insistence, the salesman quickly said, "If you have the funds right now, then you can lock the house by paying the 1 million intention deposit directly, so that you are 100% sure that no one else can buy this house."

As she said, she said again, "However, if you lock the house but don't buy it in the end, we will deduct 10 of the intent deposit. Can you accept this?"

"No problem." Mia (Liu Mangiong) said without thinking, "Just swipe the card now The

salesman was overjoyed, and quickly pointed to the VIP room and said, "Miss, please come this way!"

Mia (Liu Manqiong) followed the salesman to the VIP room, and as soon as the door closed, a middle-aged man wearing a mask walked in. Another salesman stepped forward immediately and said respectfully, "Hello, sir, do you

want to see the house?"

Can you move in immediately with your bags? The bigger the house, the better!"

The salesman was surprised when he heard this, and couldn't help thinking to himself, "Could it be that some kind of wind brought the God of Wealth here today? Why is it like this? What about customers who are not short of money?"

Thinking in her heart, she said very politely, "Hello, sir, the main products here are villas and flat houses, and all the houses are designed by famous Italian designers. The decoration materials are also imported from Italy, all household appliances are also imported from Germany, and the furniture is imported from France and Italy, and the brands used are all top-tier brands, so you can basically move in with your bags."

Zhong The middle-aged man asked again, "Can the Japanese buy it? Do you have any purchase restriction policy?"

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The middle-aged man who spoke was Ito Yuhiko's loyal servant, Koichi Tanaka.

He was ordered by Ito Nanako to come to Aurous Hill ahead of schedule, just to buy a house in Aurous Hill for Nanako first.

However, in the past few days, he has visited a lot of villa areas, and he has also seen a lot of villas for sale. The hardware of the villas is far from what Nanako wants.

For Nanako, she likes the deep houses of the ancient Japanese nobles. Although Japan has a small area and many people, the deep houses of the Japanese nobles are surprisingly large.

However, that kind of house is rare in modern China, and there are some protected palaces in Eastcliff, which are really hard to find in Aurous Hill.

Moreover, even if such a large house can be found, most of these houses are in disrepair, and some super-large villas are decorated in an exaggerated European style. This kind of resplendent decoration is simply neither fish nor fowl, I wish all the details were used to highlight one core, that is, I am rich!

Therefore, Hiroshi Tanaka looked around, but couldn't find a house that could satisfy Nanako.

However, today is already August 4th.

There is only one day left until Nanako arrives in Aurous Hill tomorrow. If she can't find a suitable house, after Nanako and Ito Yuhiko arrive, they will have to stay in a hotel.

If that was the case, Koichi Tanaka would have done nothing in the past few days when he came in advance.

charlie is his last hope. Although he knows that charlie lives in this community, his own lady doesn't want to live too close to him, but right now there is really no other good choice.

The salesman replied at this time, "For foreigners to buy, they need a proof of residence in China for one year, but if the company buys, there is no such restriction."

Hiroshi Tanaka nodded and said to the salesman, "Then show me the villa!" I want the largest unit size!" The

salesman said apologetically, "I'm sorry sir, all our villas are sold out now, and the only ones left are flat-level units."

"Sold out?!" Koichi Tanaka asked annoyed Said, "Is there any extra set? Or do you have any owners who are reselling them now?"

The salesman explained, "There is really no sir. There are still a lot of customers who want to buy our villas, but none of our owners is currently interested in changing hands. If you are willing to wait, you can wait. I'll let you know at once."

Tanaka Hao thought for a while, and said, "Forget it, I can't wait so long, you'd better introduce me to your largest flat-floor apartment!" The

salesman nodded, pointing to the building in Linjiang, and said to Koichi Tanaka, "Sir, this is our king of buildings. It has a nice view of the river and the largest apartment size." Koichi Tanaka knew that his lady likes to be quiet, so he asked without hesitation, "Is there any room on the top floor

After being taken aback for a moment, he thought to himself, this house has actually been vacated a long time ago, and no one cares about it after being vacant for so long, why is it suddenly so popular now?

However, when she thought that some customers had already paid the intention money just now, she could only say regretfully, "I'm sorry sir, the last set of top floors has already had customers pay the intention money just now."

Tanaka Haoyi said without hesitation, "She just paid I have paid the intent deposit, so I can pay the full amount now, right?" The

salesman said helplessly, "No sir, she has the right to buy first after paying the intent deposit. If you want to buy it, it depends on whether she wants it in the end…"

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Hearing this, Tanaka Haoyi quickly asked, "Then if she still can't make up her mind for a while, how long do I have to wait for her?" The

sales lady explained, "Under normal circumstances, there is a right of first refusal within 24 hours after paying the intention money., After 24 hours, if the balance has not been paid, then it will be regarded as giving up."

"24 hours?" Koichi Tanaka said a little depressed, "24 hours is too long, I have to buy it today."

"This..." The sales lady was also a little embarrassed for a while, so she said, "Sir, our house type is not the only one left, we still have eight houses in that building that are not for sale, and the house types are all the same. It's just that the floors and locations are different, but as long as you go up from the sixth floor,

you can see the river view, so there's not much difference; It is just below the top floor, and to tell you the truth, the price of the second top floor is more expensive than the top floor, and it is also the most expensive in our entire floor. Naturally, the insulation of the top floor is not as good as other floors, so it will be more expensive in summer It's hotter, and it will be colder in winter, plus there is a risk of water leakage on the top floor, so you might as well choose another floor."

Koichi Tanaka shook his head and said, "Our lady always likes to be quiet, what she wants is a villa, but these days I I haven't seen any suitable ones, and your place is already sold out, so I'm more inclined to your top floor, after all, it won't be disturbed by the noise upstairs."

"I see..." After thinking for a while, the sales lady spoke. Said: "Well, sir, you wait a moment, the lady is going to see the house soon, if she is still not sure after seeing the house, I will put pressure on the supervisor to see if I can shorten her consideration." Time, if you can pay the full amount today, if the other party hesitates to settle down, it's really not good. I'll ask the supervisor if he can afford a penalty for breach of contract. Our penalty for breach of contract is not high, which is 100,000 to 100,000 of the intention fee. It's only one yuan."

Tanaka Haoyi said without hesitation, "Then don't bother, just sell it to me directly, I will pay the liquidated damages, and I will pay double, so that lady must be satisfied."

The sales lady was startled, and she was even more puzzled, "What kind of fairy customers are the two later today? One wants to book the house without seeing the house, and the other is not seen. Not only do they want to book, but they are even willing to replace the former one After selling the house for so many years, I have never seen such a straightforward client. This time, two of them came here..."

Thinking of this, she said to Koichi Tanaka, "Sir, that's it, if that If the lady decides to buy immediately after seeing the house, we definitely can't take the initiative to breach the contract... If it is said, it will be bad for our reputation..."

"Only when the lady can't make a decision for a long time, Let us let you replace her, so it is reasonable and reasonable... If this matter gets out and people find out, most people will understand us..."

"But let's talk about how many I don't want to give that lady ten minutes of inspection time, so I just want to kick her out. If it gets out, we will be scolded, and we will probably be punished by the competent authority, so please wait a moment, No matter what, we have to wait until the lady has finished watching the room."

Tanaka Hao saw that the other party's attitude was insistent and it was inconvenient to continue talking, so he nodded and said, "Then I will wait here."

When he said this, Tanaka Koichi also felt a little uncertain.

He was not sure whether the customer inside would immediately make a decision to buy after seeing the house?

If the other party hesitates, I still have a little chance, but if the other party wants to make up the balance without hesitation, wouldn't I have no hope?

However, right now he has nothing to do, so he can only wait and see.

At this time, the sales lady said respectfully, "Sir, please move to the lounge and take a rest first." As

soon as she finished speaking, the door of the VIP room opened.

Mia (Liu Manqiong), who paid the intent fee and simply signed the intent agreement, walked out with Sister Xian and the sales executive.

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When the sales manager saw the female salesperson receiving Koichi Tanaka, he said, "Tiantian, please ask the concierge to prepare the vehicle. I will take these two distinguished guests to Building No. 1 to see the house." The

female salesman nodded slightly., looked at Koichi Tanaka, and wanted to talk to his supervisor, but when he thought that Mia (Liu Manqiong) was right in front of him, he swallowed the words again.

She was just about to call the concierge department when Tanaka Hao saw Mia (Liu Manqiong), and greeted him, and said, "Hello, miss, are you interested in buying the flat-floor apartment on the top floor?"

Mia (Liu Manqiong) was a little surprised and wary Looking at each other, he frowned and asked, "What's the matter? What's the matter?"

Koichi Tanaka quickly explained, "That's right, Miss, I also really want to buy the house you fancy, and I'll tell you that my side It's quite urgent, if you are willing to give me this house, I'm willing to pay you one million transfer fee!"

After Tanaka Koichi's words, not only Mia (Liu Manqiong), but also Sister Xian and the sales executive at the side were shocked. stunned.

The three of them went in to hand in the letter of intent and Jin signed it, and it took only a few minutes or even less than ten minutes in total.

Unexpectedly, another person appeared at this time and wanted to buy the same house.

The other party's purchase intention was so strong that they were willing to pay Mia (Liu Manqiong) 1 million transfer money directly!

While Sister Xian was surprised, she was also secretly afraid.

I also made the same mistake as the sales executive just now, and I felt that there would be basically no changes in this matter. Even if I checked the house and made sure everything was ok before paying, there would be no risk.

This is called empiricism.

I always feel that looking at such a mansion based on my own experience, if one or two people come to see the house every day, it is already a high incense, and even if there are dozens of people who have seen the house, there will not be more than two or three of them. Motivated to buy.

Among the people who are willing to buy, the people who can really spend the money to buy this house may not even have one-tenth, so the probability is so slim that generally speaking, there are not many houses like this The month simply cannot be sold.

It happened that Mia (Liu Manqiong) appeared at this time. He was the only closing client who would appear in those months.

From the perspective of the probability model, since one has already been released, it will have to wait at least a few months for the next one to be released.

Therefore, in their opinion, it is impossible for this house to be sold suddenly within a few tens of minutes.

But I never expected that the slap in the face would come so quickly. After a few minutes, someone wanted to buy this house.

Fortunately, Mia (Liu Manqiong) has a cautious personality and is unwilling to take any risks, so she took the initiative to ask for the intent payment first.

If it wasn't like this, I'm afraid that when they came back after seeing the house and were about to buy it, they would find out that the house had already been sold. By that time, it would be too late to beat their chests.

At this time, Mia (Liu Manqiong) looked at Koichi Tanaka with a frown, and said decisively, "I mean, I don't plan to sell this house, sir." When

Hao Tian heard this, his heart was already cold, but she continued to ask a question unwillingly. "Miss, have you already decided to buy this house? What I mean is, if you are still unsure, why don't you give this house to me first, and then transfer it with 1 million yuan Jin, go and look at other properties, maybe you can meet someone you like more."

Mia (Liu Manqiong) shook her head firmly, "I'm sorry, I've already confirmed it, and I'll come over to sign the contract later, and you can look at the other ones! "