

# The Amazing Son In Law ( The Charismatic Charlie Wade

## Chapter 3839 )

After Charlie and Orion Exeor said goodbye to each other on the phone, Isaac Cameron also drove the car to the door of Heaven Springs.

Together with Don Albert, Liam, the general manager of Jiu Xuan Pharmaceutical, came out to greet him.

Seeing Charlie, Liam hurriedly stepped forward and respectfully said: "Master Wade!"

Charlie didn't expect Liam to come so soon, so he couldn't help but smiled: "Why did you arrive so soon?"

Liam hurriedly said, "Mr isaac said. If you have something to do with me, I will come here quickly."

Charlie nodded and smiled: "I want to talk to you about the new medicine, go in and talk."

Don Albert said quickly: "Master Wade, the diamond box is ready. Please!"

Charlie said: "Let's go together."

few people came to the diamond box with Charlie. After taking their seats, Charlie went straight to the subject and asked Liam: "How is the recent business situation of Jiu Xuan Pharmaceutical?"

Liam couldn't hide his excitement and said, "Master Wade, our Jiu Xuan has very good sales and has successfully entered the markets of some developed countries in Europe and the United States. It's definitely not a problem for annual sales to exceed 30 billion."

Charlie didn't feel much after hearing this data. Instead, Isaac Cameron asked in shock: "Just with Jiuxuanwei San, one month's global sales exceeded 2 billion. The renminbi?"

Liam said with a smile: "mr. isaac, this is only half of the situation in developed countries in Europe and the United States. You must know that Jiuxuanwei is scattered overseas. No matter which country's currency is, the actual pricing is converted to the US dollar exchange rate. , It's about one hundred dollars or so, equivalent to about six hundred yuan, which deducts production costs, tariffs and corporate income tax, and then deducts channel expenses, publicity expenses and logistics expenses, and the net profit is about 40 to 50%."

Isaac Cameron I couldn't help exclaiming: "If all the European and American countries win, wouldn't it be possible to double it?"

"Yes." Liam explained: "Many countries in Europe and the United States have stricter approvals for overseas imported drugs. We need to issue relatively complete pharmacological experiments and clinical trial data, and even pharmacokinetics require us to give detailed information. The most troublesome part of the data is that they need us to announce the prescription. We are still mediating with the local authorities."

Charlie said lightly: "The prescription of Jiu Xuan Pharmaceutical is absolutely impossible to leak. You don't have to think about it."

Liam said in a somewhat embarrassed manner: "But Master Wade...If the other party insists, if we don't agree, the other party won't approve the listing of our drugs in their country."

Charlie asked back: "Is there no special case for this kind of policy?"

"Yes, there are..." Liam explained: "If it is a specific drug related to a major disease with a higher mortality rate, in some cases special approval can be obtained, but it is basically all. It is for some serious diseases with high mortality like cancer, cardiovascular and cerebrovascular diseases, or for chronic diseases such as diabetes that require long-term medication. If there are specific drugs in these areas, they will usually open an opening and let the medicine in first."

Speaking of this, Liam said embarrassingly: "But our Jiuxuanwei San cannot reach this level of urgency. After all, our stomach medicine is a conditioning type. It is more to solve patients' long-term or sudden stomach discomfort. These symptoms of indigestion, these are not serious diseases."

Charlie nodded and asked him: "Which countries have not yet entered?"

Liam said: "The biggest unsettled market is the United States. The requirements of the US FDA are indeed too strict and the process is very cumbersome, so it is more difficult, but his two neighboring countries, Canada and Mexico, we have entered smoothly. As for Europe, the largest ones that have not yet entered the market are Germany and the United Kingdom."

Speaking of which, Liam exclaimed: "Actually, the three countries, the United States, the United Kingdom and Germany, have great potential!"

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