

Campus Master 701-702

Chapter 701

“Stop it, you’d better mind your own business first. Also, don’t hit on anyone close to me in the future, or else I will definitely finish you off with my own hands!” Ji Feng said coldly.

In his heart, however, he did not have much good feeling towards this woman, who had actually moved to kill Xiao Yuxuan when she first met her alone in the office, which was something Ji Feng absolutely could not forgive.

If it wasn’t from the perspective of the bigger picture, White Spider would have been lying on the ground and turned into a dead man by now.

“The matter of coming to the mainland to assassinate you was arranged from above, they put a biological bomb in my body and there was no way for me to disobey! They were the ones who told me to pretend to come for revenge” White Spider explained loudly, “In fact, I had countless chances to lay my hands on your girlfriend, but I didn’t do it”

Just as her words fell, Ji Feng had already walked out of the interrogation room with big steps.

Looking at Ji Feng’s back, the white spider stared in a daze.

“Good boy, there are not too few people who dare to talk to Xiang Yongzhan like that, but you are the first one who can force Xiang Yongzhan to be speechless and have to give in!” Just after driving out of the Jiangzhou Military District, Ji Shaolei couldn’t help but give a thumbs up and exclaimed, “Boss, in front of Xiang Yongzhan, he used softness to overcome strength, but you fought him hard and won a round, that’s really something!”

Ji Feng shook his head and laughed: “That’s not a win, he didn’t suffer a loss either, instead, he might have taken a big credit, maybe he even took advantage.”

“Third child, you also don’t get a bargain and still sell your good behavior, no matter what, you did this thing beautifully today, moreover, your strong body hand also shocked the Xiang family boss quite a bit, haha” Ji Shaolei laughed loudly.

Ji Feng smiled faintly and stopped talking, just concentrating on driving.

In fact, although these issues discussed between Ji Feng and Xiang Yongzhan may seem simple, just a matter of assigning a guard, however, this is an encounter between the two.

Not to mention, if Ji Feng’s status, not to mention being a dude, he just wants a few guards to protect himself, that’s really more than normal, in those big families of the world, who are not using their power for personal gain?

For those people, to be able to not break the law, when bullying others, not to the death, that is already considered moderate.

Ji Feng just wanted a guard, in fact, that was completely normal.

However, Ji Feng chose not to ask for it himself, but to assign it to him through Xiang Yongzhan here, and this was a contest between the two. In fact, this kind of contest is not to tell who is higher or lower, it is just Ji Feng expressing his dissatisfaction with Xiang Yongzhan.

— Don't always think that everyone else is a fool, and don't think that anyone is your henchman and can be used at will!

What's more, Xiang Yongzhan had actually traded the safety of Xiao Yuxuan and Tong Lei with Ji Feng before, promising to have someone protect Xiao Yuxuan and Tong Lei's safety while allowing Ji Feng to protect the White Spider This was something he absolutely could not allow.

At that time, he could put up with it for the greater good, but now since the white spider's side no longer needs protection, if Ji Feng doesn't give some face, he really thinks Ji Feng is a good-tempered person!

If at first Xiang Yongzhan was discussing with Ji Feng in a good manner, instead of exchanging the safety of Xiao Yuxuan and Tong Lei, then this favor Ji Feng could really help, after all, at that time the White Spider was their common enemy, this was no problem at all.

However, the Xiang family boss this guy is used to being strong, actually did not consult Ji Feng's opinion directly made a decision in advance, even the little uncle also directly sent someone, Ji Feng heart can be comfortable only strange.

In addition, find a person to protect Xiao Yuxuan and Tong Lei, that is also very necessary. The fact is that if someone really wants to do harm to Xiao Yuxuan and Tong Lei, there are more than enough opportunities to do so.

Ji Feng absolutely cannot let such a thing happen.

Therefore, on the one hand, he wanted the pharmaceutical factory's security department to recruit female security guards, and on the other hand, he also needed professional experts to protect Xiao Yuxuan and Tong Lei, and what Xiang Yongzhan did just provided him with such an excuse.

In fact, apart from these two intentions, there was another benefit for Ji Feng to ask for guards from Xiang Yongzhan, only that this benefit was not for him personally, but for the entire Ji family.

Imagine that Ji Feng suddenly had more guards by his side, this would definitely not be concealed from the eyes of people with an eye for detail.

Others would start to wonder, where did all these guards come from?

With a simple check, one could find out that these guards were actually deployed by Xiang Yongzhan, the boss of the Xiang family, to protect Ji Feng and his girlfriend.

Then, wouldn't the relationship between the Xiang family and the Ji family be even more speculative?

In this way, the Ji family could borrow the influence of the Xiang family in certain areas and get more benefits altogether. These, depending on how the old man and his father would operate, were out of Ji Feng's hands and he did not want to care. The actual fact that you can achieve this step, he is already very good.

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When Ji Feng returned home, the sky was already completely bright.

From the early morning

After comforting Xiao Yuxuan and Tong Lei, who were carrying strong worrying emotions, Ji Feng then lay down on the sofa to rest.

In fact, for Ji Feng, not to mention the lack of sleep in the middle of the night, even if it was a few days and nights without rest, Ji Feng could still carry it.

But seeing the worried looks of Xiao Yuxuan and Tong Lei, Ji Feng had to pretend to lie down on the sofa and sleep. Xiao Yuxuan brought him a quilt from upstairs before going upstairs.

Because today was a weekend, there was no need to go to school. Xiao Yuxuan and Tong Lei had experienced the previous incident and their moods had not yet calmed down, so they both stayed home and rested properly for two days.

Ji Feng was lying on the sofa, but could not sleep, he carefully thought about everything that had happened during this time, secretly deliberating

A breeze blew by the side, and Ji Feng didn't even open his eyes before he said directly, "Little Shadow, bring me a book, any kind of book will do."

"Yes, Little Chief." Little Shadow, who had just walked past Ji Feng, immediately said, "Little Chief, how did you know it was me?"

Ji Feng smiled faintly, "Anyway, I just knew!"

"Oh!" Little Shadow nodded, before quickly going to get the book.

The corner of Ji Feng's mouth couldn't help but pull up a slight curve, in fact, the reason why he was able to distinguish each and every person in the family without opening his eyes was actually relying on the different scents on each of them.

Tong Lei's body was an extremely light perfume scent that could not be detected at all if one did not smell it carefully. Xiao Yuxuan, on the other hand, had a unique body scent that made Ji Feng extremely fascinated.

Only Xiao Ying, there was no perfume on her body, only a faint girl's fragrance, and when she was close, she smelled very comfortable.

But Ji Feng can't say it, Xiao Ying is still an untouched girl, and people are also very shy, saying this to her would be a bit too frivolous.

"Little chief, here's the book!" Not long after, Little Shadow brought the book back and handed it to Ji Feng.

"Hehe" Ji Feng smiled helplessly and said, "Little Shadow, I've told you many times not to call me Little Chief anymore, just call me Ji Feng directly, why can't you change it?"

Little Shadow said seriously, "Right now we are on a mission, so everything has to be according to the rules, when I finish the mission, I will call you Ji Feng again!"

Looking at Little Shadow as per the cute look, Ji Feng couldn't help but smile slightly and said, "Alright then, let's wait until you finish your mission."

"Mm!" Little Shadow nodded vigorously.

Ji Feng asked again, "Little Shadow, is everything okay with my mother in Yanjing, you've come to Jiangzhou, my mother's place should be under Xiao Ling's protection, right?"

"Yes, Little Chief." Xiao Ying immediately responded, "Madam likes Xiao Ling very much, she is not uncomfortable in any way, please rest assured Little Chief!"

Ji Feng nodded and laughed, "Then I'm relieved too Little Shadow, if, I mean if, you were given a choice, would you choose to stay in Yanjing, or would you choose to stay in Jiangzhou and protect Yu Xuan and Lei Lei here?"

"Little Chief, this I'll listen to my superiors' arrangements!" Little Shadow said immediately.

Ji Feng smiled and nodded, saying, "What if the superiors let you choose? I've said it's if, you don't need to have any worries, you can answer how you think, is it Yanjing, or Jiangzhou?"

"I I don't know!" Little Shadow shook his head with difficulty, "Madam is very good to me, and the little head is also good to me I am willing to protect you all."

Ji Feng's heart warmed, nodded and smiled, saying, "I know."

"Little Chief, why are you asking me this?" Xiao Ying asked strangely, she felt that Ji Feng was talking strangely, it was not like she could decide where she would go, it all needed to be arranged by her superiors.

She, however, did not know that Ji Feng was actually asking for her opinion.

"Ding" The phone suddenly rang, but after two rings, there was no sound.

Ji Feng immediately took out the phone, but found that it had run out of battery. Only then did he remember that he had been talking to Hui Yi during the night in order to keep in touch.

He immediately sat up from the sofa and quickly went upstairs to get the charger, charging it while checking the incoming call log, only to find that the call had just come from Yang Dezhao.

"Yang Dezhao should be in Yanjing at this time, he should be calling at this time, could it be that something went wrong in the process of applying for the patent?" Ji Feng frowned slightly.

Deliberating slightly for a moment, he immediately called back.

The call was quickly answered and Ji Feng said, "Uncle Yang, calling me so early, what's the matter?"

"Boss, good news, our patent application has been approved, we will get the certificate tomorrow, and then we will go back." Yang Dezhao's excited voice came over the phone, "Boss, while I was applying for the patent, Engineer Kang went to run the approval, the connections you introduced really worked well,

now all the formalities and approvals have been obtained, just wait for the patent certificate to be in hand tomorrow, then we can officially start production!

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“So soon?”

Having just received Yang Dezhao’s call, Ji Feng was taken aback, the matter of applying for the patent, he did call his father’s secretary and casually mentioned it, this was to prevent those people in the patent office from taking advantage of it.

Because Ji Feng knew very well that the patent was originally genuine and absolutely unique in the world, there was no need to worry about any similarities or the possibility of infringement.

Under such circumstances, if the gang at the Patent Office were too greedy and tossed around for half a day and then bored Kang Yuan, an honest man, things would probably all end up being screwed up.

It was for this reason that Ji Feng decided to say hello to his father’s secretary.

However, he didn’t give those approvals or anything like that, but he had never said hello before. According to reason, these things all take a while to be approved after they have been vetted, and he originally intended to apply for them in Jiangzhou, and it would be easier to do it when he had his second uncle around.

Ji Feng, however, did not expect that Kang Yuan had actually gotten the production approval for the pharmaceutical factory so quickly, which was quite unexpected for Ji Feng.

“Could it be that father’s secretary did it all together? Or did Kang Yuan have some other doorway?” Ji Feng muttered secretly.

Yang Dezhao was unaware of Ji Feng’s thoughts, and he said happily, “It’s still the right person you found, boss. When Engineer Kang and I arrived at the Patent Office, there was already a deputy director waiting for us.

Ji Feng smiled faintly and said, “It’s good that it’s done! Uncle Yang, after you get the patent certificate tomorrow, you guys come back immediately and I’ll give you guys a celebration!”

“Haha

Yang Dezhao laughed happily: “Boss, the credit is not ours, if we don’t have the right connections, even if we make a hundred trips, it’s useless, so it’s not necessary to celebrate the credit, as long as the pharmaceutical factory can be prosperous, this is the best reward for us!”

Ji Feng couldn’t help but smile slightly and said, “That’s good, let’s talk about the rest when you guys come back, Uncle Yang, thanks for your hard work.”

Hanging up the phone, Ji Feng shook his head and smiled, nowadays, this society is really a society of human relations network. With a competent relationship, what others can’t do with all the hard work, they can just make a phone call and the matter is taken care of, to say the least, one really has to sigh!

In fact, living in such a densely networked society, Ji Feng does not resent such things as relationships and favours, every kind of thing has its own reason for existence.

What he wanted was just to be as clean as possible under the premise of ensuring fairness, and not to do things that endangered others with such a network of favours and connections.

For him, although he had also used his father's connections this time, he did not have any guilt or weakness in his heart, because he knew very well that what he had done was not in any way against the rules and was completely legal, and that was enough.

This sigh, too, only flashed through Ji Feng's mind, and then he dialled Kang Yuan's number. He had to ask what was going on with this approval, he had never explained to them to do the approval.

Moreover, if it was really his father's secretary who had greeted him for doing the approval, this was even a favour that always had to be returned.

"Boss, this is Kang Yuan!" Just after picking up the phone, Kang Yuan's voice sounded excited, "Factory Manager Yang told you everything, right? We'll get the patent certificate tomorrow."

"Well, I know all about it." Ji Feng smiled and asked, "Auntie, I heard from Uncle Yang that you got the production approval along with the other formalities?"

"That's right, I thought it was a side trip anyway, and it took a lot of work to come to Yanjing once, so I simply asked a few old classmates from before, and it just so happened that they also had the ability to do this, so I got the approval!" Kang Yuan said, "Boss, you don't have to worry, I won't do anything illegal, our approvals were all obtained after a formal procedure and a strict trial."

Ji Feng was then relieved, no wonder, Kang Yuan was originally engaged in the pharmaceutical industry in Yanjing, and after so many years, he would more or less have some connections.

In addition, Kang Yuan is also considered the son-in-law of the Ji family, many people want to flatter him, how could they refuse his face?

He probably thought that he was really doing this for the sake of his old classmates. But he doesn't know how complicated it is to do a procedure, from the beginning to getting it, and how many steps are needed in between, especially for a small business like the Tengfei Pharmaceutical Branch.

But no matter what, it's good to be able to get it done, and as for the rest, wait to talk about it slowly later.

At noon the next day, Kang Yuan and Yang Dezhao, who had obtained the patent certificate and all the formalities and approvals, returned to Jiangzhou by plane. At this time, Ji Feng had already taken out the Jiangzhou local approvals that he had prepared long ago and locked them in the safe at home.

It is not necessary to think that Ji Feng's safe is also the same as those corrupt officials' streams, storing the kind of unseen things, or personal small accounts, and what privacy secrets.

In fact, when Ji Feng first started to buy a safe, Xiao Yuxuan and Tong Lei also teased him about it, and they both got their butts kicked by him!

The reason he got such a safe was purely to keep important documents in a safe place.

The first step was to put the Kang Yuan slimming powder into production.

The initial stage of production was completely extremely low-key and the output was pitifully small. To put it mildly, opening a single production line, even with the slightly low production capacity of this pharmaceutical branch plant now, the amount of drugs produced would definitely be far higher than what Ji Feng had expected.

After discussing with Yang Dezhao and Han Zhong, Ji Feng could only decide to produce for a week first, to make the produced Kang Yuan slimming powder famous first, and then gradually expand the production.

However, in order to make a name for yourself, you need to take one step at a time, at least in the early stages, I'm afraid that sales will not be too high.

The actual fact is that the actual product is not yet on the market, the advertising is already crazy to the sky, that is only some companies and enterprises that have the strength or the money to do it, Ji Feng's small factory, counting on the fingers, only 20 to 30 million assets, where can afford that kind of overwhelming advertising costs?

Instead of spending all that money upfront, it would be better to spend more time to warm up the market and wait until the time is almost ripe before launching the advertisement, which will not only save effort but also the effect of the advertisement will be much better than before.

Of course, this requires a premise, that is, must ensure that Kang Yuan slimming powder can not be copied.

The actual fact is that you can find a lot of people who are not able to do the same.

Ji Feng knew that the counterfeit goods in China were the most numerous and the craziest in the world.

Although many people claimed to fight against counterfeits and punish them severely, but how many people's interests were involved in the counterfeit merchants, and could they really fight against counterfeits in a society like China where the network of connections was all over the place?

Therefore, Ji Feng had to be prepared for this.

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At the Jiangzhou People's Hospital, Ji Feng and Tong Lei were sitting on a bench in the corridor, looking at the patients coming and going, and both of them were unconsciously a bit headstrong.

These patients are different from other patients, their illnesses, and other people's illnesses are very different, because these patients who come and go, all of them are big tonnage, the men are not less than two hundred pounds, and the women, likewise like a small mountain, fluttering and trembling as they walk by.

"These, all of them are obese patients?" Tong Lei looked at these people in amazement, looking surprised, "I didn't think there was anything wrong with seeing obese people on the street before, and besides, I didn't think there were actually so many obese people in Jiangzhou!"

Ji Feng smiled and said, "These obese patients are indeed not very common if all of them are put into the huge Jiangzhou, maybe not even seen once in many days, but in fact, there are quite a lot of such patients, and many of them are the kind of people who are obese like no other, and when these people converge to a few hospitals, it looks like there are a lot of them."

"That's why you started promoting Kang Yuan Slim Powder from the hospital?" Tong Lei smiled cheekily, "You're so cunning! You actually got them to come forward to buy our slimming pills."

Ji Feng was instantly filled with black lines, "How can this be cunning, this should be a well-managed business! What's more, not just any hospital can be chosen, only a tertiary hospital like this one, with a special department for treating obesity, can those patients trust it and be able to promote our slimming powder well."

"The price paid must not be small either, right?" Tong Lei asked.

"Yeah, of course it's not small." Ji Feng knew what she was asking and couldn't help but laugh, "The slimming powder needed to promote in the hospital, we provide it for free without charging a cent, at the same time, the profit they make, we also don't want a dime and have to give them a certain amount of promotion fee!"

"Doesn't that mean that these hospitals get the benefit for nothing when we contribute people and money and time?" Tong Lei's pretty face was a bit unhappy, "Even if we have to rely on them to help us promote, they don't have to be so shady! Really, they are not afraid that second brother will clean them up later!"

Ji Feng laughed and said, "It's only a matter of time, they're already doing it for the sake of second brother, otherwise, it's still not clear whether our drugs can get in or not. Even if they could get in, the price they would have to spend would definitely be much higher, and that's enough to be thankful for now."

Chapter 703

The company's main business is to provide a wide range of products and services to the public.

The actual hospital is a good place to get a good relationship with the hospital, or you have to rely on the real interests to speak.

The actual profit is still on the future channel sales, so Ji Feng would rather not want any profit now, as long as the relationship with the hospital is good and the slimming powder is thoroughly promoted, the current payment is worth it.

In fact, the raw materials and processing costs of Kang Yuan slimming powder are not too expensive, the factory now has three production lines, two of which produce other drugs and one produces Kang Yuan slimming powder. The profits from the other two production lines to feed this one production line of Kang Yuan slimming powder, completely able to take care of, but the profit that ends up in the hands of Ji Feng, is not.

But it doesn't matter much, what Ji Feng is looking for is just the final result.

The majority of people who suffer from obesity and have the money and time to come to the hospital for treatment, unless there are some special circumstances, are well-off and are either wealthy businessmen or high-ranking officials.

Taking Jiangzhou as the focal point and radiating to the surrounding areas, this was Ji Feng's intention and the result of his discussion with Han Zhong.

"Really, it's still a doctor, but it's actually so dark" Tong Lei was still a bit unhappy and couldn't help but beep.

Ji Feng smiled: "No need to rush, when our slimming powder is promoted, there will be a time when they come to beg us."

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The morning passed quickly, and when it was time to leave work at noon, Ji Feng smiled, "Lei Lei, let's go to the office and see how the response is."

"Mm!" Tong Lei nodded slightly.

The duo arrived at the obesity department and found that all the patients had basically left, and only three doctors were joking and packing up their things, ready to go home after work.

In fact, compared to the doctors in other departments, the doctors in this obesity department were quite idle, after all, the treatment of obesity was not yet fully prevalent in China, as the Chinese people were not yet aware of the troubles caused by obesity, unlike those foreigners who had long been plagued by obesity and wanted to lose weight but could not.

"The three doctors are busy!" Ji Feng smiled as he walked in and greeted the three doctors.

All three doctors also knew that Ji Feng was the owner of Kang Yuan Slimming Powder, so they smiled and nodded in response to him as a greeting.

Ji Feng and Tong Lei sat down in the patient area, he smiled and asked, "All three of you have been busy this morning, you've all worked hard, I wonder how the promotion is working out?"

"This" The three doctors looked at each other and seemed to be discussing with their eyes.

"Boss Ji, it's like this, this specific sales and promotion situation, we can't say yet!" A middle-aged doctor wearing glasses said hesitantly, "Because patients come to see us, after we prescribe the medicine, we are not sure if the patients go to get the medicine or not, so this needs to be aggregated by various departments before we know the final result."

"So that's how it is." Ji Feng nodded and smiled.

In his heart, he was coldly humming, it was indeed not false that the patients did not know whether they would take the medicine or not, the doctors on this side really did not know for a while. However, the patients still had more trust in the doctors, their reaction, these doctors who were doctors should be able to see, they are not talking now, I am afraid that they are not being fed ah.

“Boss Ji, how about this, you come back in a couple of days, then go directly to our department head, the summary of our various departments and pharmacies will be reported to him at the end, you can ask him and it will be clear at a glance.” The doctor with glasses said with a smile.

Ji Feng nodded and asked with a smile, “Alright then, I’ll go and ask your director about it.”

“Boss Ji, don’t be in a hurry.” A doctor next to him reminded, “The summaries on our side are all done once a week, so I think you should be able to know the results when you come back next Monday.”

Ji Feng glanced at him, nodded and smiled, “Thanks for the reminder, I know This promotion matter, I still need a few of you to take more trouble, I will definitely thank you heavily when I come back!”

“No, no, no!”

The doctor wearing glasses was smiling and looked very kind, “We are doctors, but we want the health of our patients and the well-being of our families! As long as the medicine is good, we welcome it, and we will also help the big

“The medical ethics of a few of you are really admirable!” Ji Feng laughed, forcing his heart to gag, and said, “Then I’ll come back next Monday, see you later!”

Walking out of the department, Ji Feng couldn’t help but shake his head and laugh, these doctors actually dare to talk about medical ethics? If this was the so-called medical ethics, then Ji Feng felt that the medical system in China was really hopeless.

“Ji Feng, I see how these people are intentionally shirking their responsibilities!” Tong Lei said with some dissatisfaction.

“They’re not shirking, they’re giving us time to prepare, to put it mildly, they’re really thinking of us!” Ji Feng sneered, his words filled with mockery.

“Giving me time to prepare?” Tong Lei was very confused.

Ji Feng laughed, “Yes, they said they wouldn’t know how the promotion was received until next Monday, which is actually not wrong, because it should take five to seven days for our Kang Yuan slimming powder to finally see results from the time we take it, and this is a substitute for the 53 slimming pill, which is naturally not as effective as the original product.”

“That’s giving us time to prepare?” Tong Lei asked.

“Of course not.” Ji Feng laughed, “I asked about the repercussions, it’s not like I asked those patients how effective they were after taking it That was all clinically tested, and I naturally knew in my heart how effective it was. In fact, they only need to observe the patients’ expressions while communicating with the medicine side to know how effective this morning’s promotion is, but they said it would take a week.”

“Why is that?” Tong Lei asked curiously.

“It’s still just the time to give the gift!” Ji Feng skimmed his lips and said, “Think about it, give us a week’s preparation time, if within that week, the benefit is delivered, things will naturally be done, if the benefit is not delivered, then, by next Monday, we will ask again, it will definitely not be a good result.”

This kind of thing is really too common, such as going to someone to do something, and if the other party says, "Gee, it's not too good, I'll try my best, I'm afraid it will take three or four days"

This three or four days is for what, is left for you to send gifts and benefits, if not delivered, three or four days later, the matter can be lost.

Or, "Wait, wait for me to ask for news and inquire"

This kind of words without the slightest certainty can be more ruthless, this kind of people tend to bite hard, or at least will bite you all over the body and bruise your bones before they will give up.

This is the art of the Chinese speaking!

"Didn't we give up all our profits, why do they still want it!" Tong Lei said in exasperation.

Ji Feng shook his head, "It seems that we gave less, we didn't feed them enough before Give it first, promotion is more important than anything at this stage I'll go to the section chief this afternoon and feed him the benefits!"

"Disgusting!" Tong Lei grunted, "How can they be like that!"

"People, they're all greedy, now we're the ones begging them, the general environment is like that, there's no way out." Ji Feng smiled, "Who let our stall is too small, we can't afford to fold it, and we don't have enough funds and channels, let's take our time!"

"Then I won't go with you, I get angry when I see those people!" Tong Lei said with a huff, "I want to go back and read a book!"

Ji Feng was dumbfounded, there were really not many cute and simple girls like Tong Lei nowadays, this was indeed a blessing for himself.

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In order to feed that section chief, Ji Feng specially prepared four bottles of good wine, and two good cigarettes, these down, a full six or seven thousand yuan, sent Ji Feng's heart is vaguely painful.

In the past, these 6,000 to 7,000 yuan were the living expenses of Ji Feng's mother and son for a year, plus the rent and other expenses, but only this amount.

But now, this money, actually can only be a knocking brick, this is really

"Just think of this money as feeding the dogs!" Ji Feng cursed, giving these things to his relatives and friends, he did not feel any pain at all, when there is money, we all spend it together, this is nothing.

However, giving this money to those greedy bastards, Ji Feng hated it so much that he gritted his teeth.

Don't look at how calmly Ji Feng spoke when he was comforting Tong Lei, but in reality, he hated it more than anyone in his heart, these six or seven thousand dollars, if used to support those poor children, it would definitely do more than just that!

"Dog stuff!" Ji Feng coldly snorted, and then had a few deep breaths, trying to calm himself down, before dialing the phone number of that section chief.

“Hello, this is Ma De Wang, who is it?” As soon as the phone was connected, a lazy voice came from inside.

Ji Feng immediately frowned, he had just spoken to this Director Ma on the phone yesterday, and now he was actually asking who he was with a lazy voice!

However, Ji Feng still endured it as he smiled and said, “Director Ma, I’m Ji Feng!”

“Oh~~!”

The Ma De Wang on the other end of the phone seemed to have just remembered and asked indifferently, “So it’s Boss Ji, I wonder if Boss Ji wants something?”

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Ji Feng was so angry that he almost didn’t drop the phone, he said in a light voice: “Director Ma, it’s like this, today I plan to visit you and instantly discuss the promotion of the slimming powder in the future, I don’t know if Director Ma has time?”

“Today?”

Director Ma grunted twice before saying, “You wait for me to check the schedule ah Oops, it’s really not a good day, I have to accompany the director on a business trip, well, that’s it!”

Beep beep beep beep

Listening to the busy tone coming from the phone, Ji Feng rose up haughtily, “Old bastard!”

“Whew-!” He let out a long breath, then shook his head and smiled, “It looks like this First People’s Hospital can’t be promoted”

Ji Feng had chosen a total of three hospitals this time, among which were the First, Second and Third People’s Hospitals respectively, and this director, Ma De Wang, was the head of the department of the First People’s Hospital.

As for the second and third hospitals, Ji Feng hasn’t bothered to find out about them yet, because although these two hospitals also have special departments for treating obesity, they are not very famous and the promotion effect is not very good, so Ji Feng initially put all his hopes on the first hospital.

But now it seems that the initial intention was wrong, with this Ma De Wang in, the slimming powder will not be able to continue to promote.

Unless Kick this guy out!

The first thing you need to do is to call Xiao Changhe. To say that you are familiar with some of the people and things in the hospital, among these people that Ji Feng knows, there is only Xiao Changhe.

Because Xiao Changhe had business dealings with the hospital, so he was more familiar with it.

“Xiao Feng ah, looking for me for something?” Xiao Changhe was more or less surprised when he received the call, although Ji Feng would usually call occasionally to greet him, he hadn’t really received a call from Ji Feng for half an afternoon.

Ji Feng smiled and asked, “Uncle Xiao, I do have something, it’s like this, do you know Ma De Wang, the head of the general department of the First People’s Hospital?”

“Ma De Wang? A bit of an impression, what’s wrong?” Xiao Changhe was stunned.

Ji Feng smiled, “I have a slimming medicine to start promoting on my side, but this Ma De Wang is very uncooperative, I feel that he seems to have some opinions about me, can you help me inquire about Ma De Wang’s interpersonal relationship and his situation in the hospital?”

“That’s no problem!”

Xiao Changhe immediately agreed, “Xiao Feng, since you have produced new drugs in your pharmaceutical factory, if it really doesn’t work, you can leave it to me, I still have some channels on my side, let those pharmacy owners and hospital doctors help to give recommendations, big deal, ah, give them some more profits, anyway, they are old relationships, it is always better than you rashly go to break in, you What do you think?”

Ji Feng thought about it and said, “Then, I’ll think about it, after all, it’s faster to promote it in the hospital, if it really doesn’t work, I’ll find you again.”

“Fine, I will immediately ask about that Ma De Wang for you.” Xiao Changhe nodded his head and said.

After hanging up the phone, Ji Feng casually lay down on the sofa and looked at the gift box prepared next to him, he couldn’t help but shake his head slightly and secretly said, “Giving gifts is also a discipline, it’s useless to have money alone if you can’t give them away.”

In fact, Ji Feng was in a very awkward position right now.

It wasn’t that he didn’t have money, the pharmaceutical factory, because of the cooperation with the Tianyao Group, could definitely be said to be making money every day.

However, Ji Feng did not want this money to have anything to do with the pharmaceutical branch, which he had decided a long time ago. Therefore, the only money that Ji Feng can use now is actually the profit from the pharmaceutical branch, plus there is an online company that still needs to be fed, so if Ji Feng wants to spend money on advertising now, it can be difficult.

This is also the reason why Ji Feng chose to promote in hospitals, not because it is the best channel to promote in hospitals, but because at the moment, this choice is the most suitable.

Only, Ji Feng did not expect that his first step in this plan would be hindered, and it was from a small department head within the hospital!

“This is an experience of sorts!” Ji Feng shook his head and smiled.

“Ding ……” His words had only just fallen when his mobile phone suddenly rang, it was Xiao Changhe calling.

Ji Feng immediately picked up the phone and said, "Uncle Xiao, how is the situation?"

Xiao Changhe's voice came through and he said, "Little Feng, I just asked an acquaintance at the hospital to inquire about the situation, and it seems to be a bit special. The Ma De Wang you mentioned has a deep background in the First Hospital and is very well established."

"How so?" Ji Feng frowned.

"It's like this, that acquaintance told me that that Ma Dewang is the brother-in-law of a vice president of the First People's Hospital, moreover, it seems that he also has a very close relationship with many leaders in the hospital, but exactly what the relationship is, that person is not at liberty to disclose, but according to my guess, it's obviously not something good." Xiao Changhe said, "Xiao Feng, just with Ma Dewang's so complicated relationship, you are in the first

Ji Feng said with some surprise, "Uncle Xiao, this isn't right either, from what you said, I don't really have any problems with Ma De Wang, and he only has a vice president's brother-in-law, that's not too deep of a background, so how come he's so rampant?"

"Hey!"

Xiao Changhe sighed and said, "It's not that he has a deep background, but that Vice President, ah, has a very strong background and is covering him up. I've heard before that the vice president, ah, used to have a deputy director of the Drug Administration as his brother-in-law, and ah, he also has many relatives and friends, all of them are not small official positions, and have connections in the district and the city!"

"The deputy director of the Drug Administration as a brother-in-law" Ji Feng's heart moved and seemed to recall something, he pondered slightly for a moment and suddenly said, "Uncle Xiao, I'll think about this matter, if it really doesn't work, I'll definitely look for you."

"It's good, Xiao Feng, we are all considered family, it's better for us to do things between family members than to beg others, what do you think?" Xiao Changhe asked with a smile.

Ji Feng nodded with a smile and said, "What Uncle Xiao said is true, however, I still want to try one more time, if it doesn't work out, I'll look for you again."

Xiao Changhe then nodded and hung up the phone.

"Young people, are so energetic, and do not want to rely on their families to make things happen, always wanting to fight alone, huh" Xiao Changhe turned off the phone and couldn't help but shake his head with a smile, people like Ji Feng who came from such a background would be even more motivated, because such people who want to do business don't want to bear the shade of their ancestors, and want to rely on their own ability to make a career and prove themselves, which gives them a sense of achievement!

Now it seems that Ji Feng is no exception, he is also trying to prove his ability by fighting, especially since he has a difficult experience, such a person, in that kind of powerful family, I think that although on the surface everyone does not dare to give him any face, but in private, I believe there will certainly be a lot of people gossiping.

The current Ji Feng must be carrying a lot of pressure!

However, with such a son-in-law, Xiao Changhe was still very satisfied in his heart. Such a person tends to be highly motivated and not bad in nature.

Although there are many people who, after suddenly becoming very rich and famous, will change their hearts and become distorted in character because of this great stimulus, but in recent times Xiao Changhe, through observation, found that Ji Feng was not this kind of person, he was very strong-hearted and not bad in nature, a very reliable person.

“With such a person taking care of Xuan Xuan, I am also relieved.” Xiao Changhe leaned back in his boss chair and let out a long breath.

Immediately, he shook his head and laughed again, “This kid is really something, I, Xiao Changhe, only have such a daughter, my company, in the future, is still his? Now he is still so clearly divided from me I’ll let him work on his own for a while, if he succeeds then naturally good, if not, I’ll leave him a way out”

At this time Ji Feng did not know that Xiao Changhe was already thinking of a way out for him and had left him a way back.

Ji Feng put the phone down, can’t help but slightly shake his head, his own affairs, actually bad in the hands of a few small people, really make people feel ridiculous.

However, Ji Feng has no good solution for the time being, since there is someone from Ma De Wang in the hospital and he has such intricate relationships, so even if this person is forcibly kicked out, the doctors in the hospital will definitely not be that easy to promote the slimming powder if they do not cooperate.

It was clear to Ji Feng that this road to the First Hospital was not going to work, and he needed to think of another way.

However, before this Ji Feng decided, must be a good Ma De Wang and other people to check the bottom of a clear, not for other reasons, someone is messing with their own, they always need to know who is messing with, the other party in the end what background and relationship, so that in the future, if you make a face, also know who should be against!

“We’ll have plenty of opportunities to settle scores later!” Ji Feng snorted coldly, picked up the phone again and dialed Wang Xin’s mobile phone.

“Boss!” Wang Xin’s crisp voice came out, seemingly looking happy because she had received a call from Ji Feng.

Ji Feng rubbed his eyes and said, “Wang Xin, give you a task”

“Okay, boss, I’ll make a note of it.” Wang Xin said immediately.

Ji Feng deliberated for a moment before saying, “Wang Xin, this matter may be a bit inappropriate, but I can’t find anyone else, so I can only find you, if this matter is difficult”

“Boss, it’s not difficult at all, I’ll definitely get back to you as soon as possible Up to before nine o’clock at night!” Wang Xin said without hesitation.

“Thanks a lot!” Ji Feng faintly nodded his head.

“Boss you mustn’t say that, it’s an honor to work for you, you’ve helped me so much before, I haven’t repaid you yet.” Wang Xin hurriedly said.

Ji Feng smiled, hung up the phone and coldly snorted, “I’d like to see just how deep you Ma De Wang is!”

Chapter 705

“Ji Feng, don’t be anxious yet, since this path of the hospital won’t work, then we will go through other methods, if it really doesn’t work, I will go to my dad and ask him to promote it through the company’s channels on all fronts, I believe it will always be fine!” Xiao Yuxuan said softly and comfortingly.

Ji Feng shook his head and laughed, “It’s fine, in business, how can it be smooth sailing?”

“Are you really okay?” Xiao Yuxuan asked.

After Tong Lei came back, she immediately told Xiao Yuxuan in an atmosphere what she and Ji Feng had encountered in the morning, and both women were furious when they heard about it.

Ji Feng laughed: “Don’t worry, I’m not so angry because of such a small thing, one road won’t work, choose another one, no big deal I’ve already thought of a solution now, so I’ll discuss it with Han Zhong tonight, and if it’s feasible, we’ll put it into practice immediately.”

“It’s good that you have a solution!” Tong Lei said in a brittle voice.

Xiao Yuxuan also nodded and said, “Yes, since you have a solution, then we won’t worry about it.”

Ji Feng immediately laughed and said, “You guys really think of me so badly, say, how should I punish you!”

“Still want to punish us?” Xiao Yuxuan suddenly gave a flirtatious smile, “Lei Lei, come over and restrain him together, see how I can clean him up!”

“Okay!” Tong Lei also giggled and instantly pounced on Ji Feng’s body, clasping his hands as the three of them frolicked.

The small shadow next to him saw the three of them playing together and couldn’t help but smile slightly, then a gloomy look flashed across his eyes and he couldn’t help but subconsciously lean towards a corner of the sofa

.....

“Boss, I’ve found out.”

Just after dinner not even half an hour, Ji Feng received a call from Wang Xin, “I’ve sent it to your mailbox, adding the password”

Ji Feng immediately smiled, “Wang Xin, hard work.”

“Not hard work!” Wang Xin said, “Boss, when are you coming to see us, the design of the browser is about to be completely finished, and we still need you to name it.”

Ji Feng laughed, “Don’t worry, when I’m done with this side of things, I’ll definitely come to your place to take a look. By the way, you guys aren’t working like crazy like before now, are you? How is that new manager treating you guys?”

“He’s okay. It’s just work anyway, we’re all fine with each other.” Wang Xin Jiao laughed, “However, he is just too strict with our working hours, and immediately cuts off the power at the end of the day, so we don’t have the chance to work overtime at all!”

Ji Feng laughed, “That’s a good thing, if we just let you guys go at it and work hard, sooner or later something will happen. The manager is right to do this, you guys can’t start a conflict with him.”

“I know, boss, just don’t worry, we will definitely cooperate with the manager and try to design more excellent softwares and start taking orders from the public as soon as possible.” Wang Xin said with a cheeky smile.

Ji Feng smiled and nodded, saying, “That’s good, but if that manager is overdoing it with you guys, you can also call me directly, you guys are the most valuable talents, and a lot of times those managers don’t know what you guys need and might not do it right in some aspects, I’ll help you guys make up for those shortcomings when the time comes.”

“Got it!” Wang Xin nodded her head and said in a delicate voice.

“Alright then, I’ll go check my emails first, you guys remember to take an early break, remember?” Ji Feng smiled and said.

“Yes, my boss! Hee hee …..” Wang Xin said with a cheeky smile.

“This girl …..” Ji Feng smiled and hung up the phone, “Since solving the matter of Xie Hongjun and the orphanage, Wang Xin has become more and more cheerful, she even jokes with herself from time to time, not at all like the restraint and distance she felt when she first faced herself, now she’s like a good friend, that’s not bad, hehe …..”

Ji Feng didn’t care too much, so he went back to his study and opened his computer.

There was indeed an email from Wang Xin in his inbox, except that this time, the code name used was no longer the same wx one from the beginning, but a brand new code name – gn.

These two letters, taken from the last two letters of Wang Xin’s name in pinyin, were the exact opposite of the previous two letters.

Ji Feng clicked on the email and what appeared on it, was a compressed folder.

He immediately downloaded it and then quickly opened it, and at once, a special chart appeared on the computer screen.

This was Ma Dewang’s character relationship chart, and all that was shown on it were some of Ma Dewang’s interpersonal relationships.

In order to find out Ma De Wang's background, Ji Feng could only ask Wang Xin to access the hospital's archives through the internet and follow the vine to find out all those interpersonal relationships radiating around Ma De Wang.

According to this chart, Ma's brother-in-law was indeed a vice-president of the hospital, other than that, there were not many important people among his friends and relatives.

However, the relationship of another person's character, the

On the chart, that vice president's wife had a brother-in-law, that vice president's brother-in-law, that is Ma De Wang's other brother-in-law, named Huang Zhengfa!

This is a good name, Ji Feng coldly smiled, no wonder the promotion of his Kang Yuan slimming powder in the hospital was hindered, and no wonder the attitude of those doctors was lukewarm, now, he finally found the reason.

"Huang Zhengfa, Huang Qidong's father, former deputy director of the Drug Administration" Looking at this file, Ji Feng couldn't help but sneer, this Huang Zhengfa Ji Feng had never met, however, his son Huang Qidong, Ji Feng was no stranger.

It is this guy, once wanted to annex Xiao Changhe's Changhe Drug Company, using power for personal gain, but was overturned by himself, even Huang Zhengfa was also dismissed and investigated, and now both father and son have gone to eat jail.

"So it's still because of this father and son pair" Ji Feng shook his head and smiled, "This is a big feud."

Ji Feng casually deleted the email, since he knew the identity and background of the other party, there was no need to keep this email, not to mention that it could be considered evidence of Wang Xin's invasion of other people's database, even if it seemed insignificant now, Ji Feng would not be careless.

After thinking about it, he sent a text message to Wang Xin in passing, "Apart from these treatments, can you find any illegal actions of these people on the information?"

These information could only help Ji Feng understand a little bit about Ma De Wang's background and why he was hostile to him, but it was really far from enough to open up the sales of his Kang Yuan slimming powder and smoothly promote it to expand its influence.

The reason is actually very simple.

The reason for this is the fact that the company's business is not only a good one, but also a good one. A direct sentence of 'adjusting work' would have been enough.

In fact, Ji Feng didn't even need to alert his second uncle, as long as his second brother, Ji Shaolei, took the lead, this matter could also be easily done.

However, this was not the result Ji Feng wanted.

The reason for this is because when the slimming powder is promoted, it is not them, but the frontline doctors who are in direct contact with the patients, and it is only when they are willing to help that the promotion can be successful.

However, if Ma Dewang and the deputy director messed up in the middle, even if they were transferred out of the hospital, but if they secretly greeted those doctors, the promotion would not go ahead instantly, and they would be left with a belly full of anger!

This kind of thing is all entirely possible, and can even be said to be a nail in the coffin.

The fact that he had sent Huang Zhengfa and Huang Qidong's father to prison had already angered the vice president, otherwise, the other party knew that the second brother had helped to greet him, and his surname was also Ji, so he should have been able to guess his identity, or at least some relationship with Ji Shaolei, but the vice president still did it, what does this mean?

This shows that people know who they are, but they are not afraid!

"I can't do anything to you guys openly, but secretly, can't I express my displeasure and take it out for my own relatives?" With this thought, Ji Feng really couldn't do anything to them, he wasn't the kind of reckless second generation who could just stab people with a knife at the drop of a hat, that kind of person, only people who were ignorant to the extreme could do it.

However, things can't be left undone, and the slimming powder can't be left unpromoted.

So Ji Feng was not willing to just get this information map of the relationship of people, what he wanted, and the evidence that that vice president and Ma De Wang and others had wrongful actions, this is the most important, and the most able to control Ma De Wang and that vice president's leverage.

The actual fact is that you can find a lot of people who are not able to find the evidence of their crimes in the public office, not to mention in the hospital's database, even if it is himself, he will definitely find a tight place to hide, so that no one can find it, otherwise it is not to find yourself unhappy!

"Buzz~~~"

Only for a short moment, Ji Feng's phone vibrated, Wang Xin's text message came back: "Boss, this is all the useful information in their database, the rest is some information on medicine"

Ji Feng spread his hands, it is really exactly as he guessed, those people really did not put any important information in the database, that said, there is no one who thinks that the most dangerous place is the safest, this kind of people, after all, are still very few.

In the vast majority of people's minds, it's the most secluded places that are the safest, other than that, everywhere else is dangerous!

"Alright, you've worked hard, rest early!" Ji Feng sent a text message back to Wang Xin, while once again confirming that he had emptied all his emails, before shutting down his computer.

"It seems that we can only think of another way!" Ji Feng said secretly, "Fortunately, there's not much else in this brain, just a lot of ideas! Tomorrow, find Han Zhong to discuss it, as for that Ma De Wang There will be plenty of opportunities to settle scores later!"

Chapter 706

Jiangzhou First People's Hospital, Vice President's Office.

An obese middle-aged man was sitting on an office chair, wearing a pair of gold-rimmed glasses and a suit. He was holding a medical book in his hand and was taking notes as he read it, looking like a senior scholar with that fat look, like a good old man.

On the wall behind this obese middle-aged man was a plaque with eight big words on it: “Medical Sage, Taitou of Apricot Grove”

These eight words are written with a strong, powerful and imposing brush.

The other walls of the office are covered with banners of varying sizes.

At the entrance of the office, there was a coat rack with suits and ties and other clothes hanging on it, as well as a white coat, so that people could feel at first glance that this was a medical expert and was very trustworthy.

The office was very quiet, except for the clattering sound of flipping through books that rang out from time to time, making people feel as if this obese middle-aged man was extremely serious and admirable!

On this obese middle-aged man’s desk, there was also a desk plaque with this middle-aged man’s name on it – Hu Yigui!

Obviously, this Hu Yigui was the name of this obese middle-aged man.

This was exactly the case, this person was none other than the Vice President of the Jiangzhou First People’s Hospital, at the level of Vice Department, and also the Chief Physician of the hospital, Hu Yigui!

Buzzing~~!

A buzzing vibration sound broke the quietness in the office, it turned out to be the mobile phone on the desk suddenly vibrating.

Hu Yigui immediately took out his mobile phone, and when he looked clearly at the name displayed on the screen, the corner of his mouth, gradually pulled up a slight curve, gradually, this curve gradually expanded, and finally, a smile with a strong frivolous and nasty, appeared on his face.

In a flash, Hu Yigui’s original moral appearance was instantly ruined by this frivolous smile.

At this time, Hu Yigui, compared to those old hooligans seen on the street wearing super short skirts while bending down to deliberately pretend to tie their shoelaces and thus look at those girls **** without a trace, their expressions, which are not the least bit different, make one’s scalp tingle.

If an old hooligan had such a lewd and dirty smile on his face, no one would find anything wrong with it, at most they would just curse the old hooligan and be shameless, but that would be all.

The reason is that everyone knows that old rascals are shameless and do shameless things, so people have already seen it, because it’s so common.

This kind of old scoundrel, old rascal, as long as you do not go to provoke him, the initiative to avoid, will be safe and sound, will not cause trouble on the body, and will not cause any bad impact on their own, at most die a little bit of the stomach is only.

However, in the face of a chief physician, revealing such a dirty and frivolous smile, that can really make people's scalp tingling.

How could such a person be a doctor?

And a chief physician at that?

Just a moment before, his face still wore the expression of a senior scholar, reading books with unparalleled seriousness, even taking notes from time to time, simply more serious than those college entrance exam students who crossed the one-way bridge with thousands of horses.

This huge contrast between before and after, and this kind of smile, which is completely unbecoming of this person's status, sends chills down the spine!

Who would dare to come to such a doctor for treatment!

Yet, if one is sick, one cannot yet go untreated.

Old hooligans and scoundrels on the street can be avoided, but which patient would dare to avoid a doctor?

Who has ever seen a patient refrain from treatment because he was afraid of the doctor?

Wouldn't that be a disgrace to one's life?

Therefore, seeing a doctor with such a smile on his face, I believe there is not a single patient who does not have hair on his heart.

Hu Yigui clicked on the text message, only to see it read, "Dean, I have work I want to report to you, the usual place ooh~~!"

"Little vixen, being flirty again This time I must ravish you properly" Hu Yigui looked at the text message, his eyes suddenly showed a light full of lust, he laughed: "I did not know before, so my sister-in-law is so slutty The future is a blessing!"

He said back, "Again?"

"Nasty, who made you so good and had to tease me again" The text message came back quickly.

Hu Yigui rubbed his hands at once, "This little vixen, she's forty years old, she's still so flirtatious"

He immediately replied, "Well then, see you at the usual place, remember to get naked and wash up and wait for me, I like it best from behind"

Knock knock knock!

A knock on the door suddenly sounded, Hu Yigui suddenly blushed and hurriedly sent out the text message he hadn't finished writing.

Afterwards, his face once again returned to that moralistic look as he said indifferently, "Come in!"

The door was pushed open and a middle-aged man with a middle-parted hair walked in, this man nodded his head and humbled himself with a flattering smile on his face, like a traitor of old.

“Brother-in-law!” The man with the middle-parted hair smiled fawningly and called out incomparably affectionately.

But Hu Yigui’s face sank

“Yes, yes, yes, Dean!” The man with the middle parted head immediately called out.

“It’s Vice President!” Hu Yigui corrected, “You can’t call it that in the future, or else it will have a bad impact if word gets out, remember?”

“Dean, I can’t agree with you on that.”

The man with the middle parted head looked very aggrieved and said indignantly, “To say that you, Dean, are highly educated, old and qualified, and have twenty years of experience in medicine, you have published your papers and books in many famous medical journals in China, and you have even published several medical books, giving your enthusiasm without reservation so that more people can learn from your writings and gain rare You’ve even published several medical books, giving your passion without reservation so that more people can learn from your work.

He waved his hand and said, “Come on, De Wang, you’ve gone too far. Although my intention is good and my heart is good, it’s not for us to know how useful the book will be.”

It turned out that the man with the middle parted head was no other than the department head of the general department under the hospital, Ma Dewang.

When he heard Hu Yigui’s words, Ma Dewang immediately said, “President, I am telling the truth, I don’t know about the others, but which of the young doctors in our hospital don’t have a copy of your book in their hands and study it hard all day?”

“Oh I think it’s a good idea to do something for the young people, that’s what we old guys should do!” The first time I saw you, I was very proud of myself,” said Hu Yigui, waving his hand.

The actual fact is that you’ll be able to get a lot more than just a few of these. What a shame, if I hadn’t used my connections to help you spread the word, which of those young doctors would be willing to buy your shitty writings?

Who in the hospital doesn’t know that your papers were written by the doctoral students who came here for your internship? All those banners were sent to you by your staff as patients!

It’s just that no one dared to say anything!

Ma De Wang cursed in his heart, but on his mouth he smiled fawningly, “Dean, you are not old at all, I even saw my sister a few days ago, looking at her rosy complexion, I think it must be because of your regular nourishment and good irrigation, brother-in-law, where are you old?”

“Hahahaha” The words of Hu Yigui laughed heartily, proudly, “De Wang ah, you are indeed good, we as doctors, first of all, we must take care of our own body, their own health, before they can give treatment to patients, but also to make patients more confident, right?”

Fuck you, old pervert!

Ma De Wang cursed, but his mouth said: "Brother-in-law Oh, no, it is the dean who is right, the spirit of your speech, I will definitely pass it on."

"Well, remember not to be too ostentatious! If you have time, you can compile my speech quotes!" Hu Yigui said shamelessly, and he asked again, "What is it that you came to see me about, O De Wang?"

Ma Dewang immediately said: "Dean, it's like this, today that Ji Feng called me to come visit me, but I rejected it All those sections at the bottom have also said hello, that Ji has touched a nose today, haha"

"Well, good job, just do it, but remember, you can't let others get a hold of it, remember?" Hu Yigui nodded his head in satisfaction.

"Dean, just don't worry, I know what to do!" Ma De Wang said fawningly, then he hesitated a little, "It's just that"

"Just what?!" Hu Yigui asked.

"Dean you see, you said this matter was greeted by Ji Shao, if we do this, then if Ji Shao knows about it, won't he give you small shoes to wear? It doesn't matter if he cleans up all of us, as long as you are around, we will definitely have a good time. However, if he wants to deal with you, Dean"

"Don't worry, I know this matter by heart, no matter how capable he Ji Shaolei is, he won't be able to move me down easily, I can be a person with a backer" Hu Yigui grunted and said, "Besides, we are avenging your second sister's husband Huang Zhengfa, and your nephew Huang Qidong, they are both in prison now, your second sister is alone at home, so she is still lonely and miserable?"

"Yes, yes, you're right, Dean!" Ma De Wang immediately nodded his head and said, "Brother-in-law, my job as the section chief of the comprehensive section is a bit too idle, the director of that procurement section seems to have reached the age of the line, you see"

He cursed in his heart, what the fuck my second sister alone at home alone, I went to my second sister's home yesterday intending to visit her, walked to the door and also saw you dog days in her home, even the door did not close, directly pressed her on the table on

Doggone thing, both of my sisters were fucked by you, it's not too much for me to ask for a position as head of the procurement department, is it?

"Well, I will consider it." Hu Yigui nodded slightly.

Damn, he was playing sloppy with Laozi as soon as he mentioned business, it seemed that he still had to let his sister put some eye candy on him to do so.

Ma Dewang immediately said, "Alright then, Dean, you get busy first, I'm leaving"

The first thing you need to do is to take a look at the book in front of Hu Yigui, and then cursed, the old pervert, reading that kind of pornographic book again, and also wrapped in the book cover of medical works, really want to establish a pagoda even after being a whore

“What, you’re going to hold a recruitment meeting?”

Inside the general manager’s office of Tengfei Pharmaceutical Factory, Han Zhong looked at Ji Feng in surprise and asked in some confusion.

Ji Feng nodded slightly and smiled, “That’s right, it’s to hold a business recruitment meeting. In fact, strictly speaking, it’s not really a recruitment meeting, it’s just inviting all those distributors from our pharmaceutical branch to come over, and at the same time inviting some other interested and reputable distributors to buy our Kang Yuan slimming powder and promote it from the channel side, without going down the hospital road.”

After knowing the relationship between Ma Dewang and that vice president Hu Yigui, as well as the former deputy director of the Drug Administration Huang Zhengfa and others, Ji Feng was relieved at the cold treatment he had experienced in the hospital.

He had sent his brother-in-law and brother-in-law to prison, so it was strange that these guys would be happy to treat him.

However, the relief is not enough, but Ji Feng cannot delay the promotion of the slimming powder because of this matter.

The company’s main goal is to provide the best possible service to its customers.

So Ji Feng came up with this idea of holding a recruitment meeting to promote through channels!

“Why did you suddenly remember to hold a recruitment meeting? Did something go wrong?” Han Zhong immediately realised that there must be a problem, otherwise, with Ji Feng’s character, he would definitely not have suddenly changed his mind.

Han Zhong knew Ji Feng’s character very well. Although Ji Feng seemed to be very kind, and he would usually say yes to whatever others said in terms of small matters, once he had decided on something, it would be very difficult for others to change his decision, not to mention changing his mind. However, this time, Ji Feng suddenly changed his mind on his own, it would be strange if there were no problems in between.

“There are indeed some problems, and they are tricky.” Ji Feng smiled and told what happened to him at the hospital and what he had learned, before finally saying, “As long as Ma Dewang and that vice president brother-in-law of his are still in Jiangzhou, Kang Yuan Slim Powder should not be promoted in the First People’s Hospital, unless all those doctors in the hospital are replaced.”

Han Zhong smiled at once, “That is indeed impossible.”

“Yes, if Second Brother and I dared to do that, perhaps Second Uncle wouldn’t do anything to me, but he would definitely break Second Brother’s legs, so it’s better for me not to drag him into it!” Ji Feng harrumphed and said, “That’s why I decided to hold a recruitment meeting at the pharmaceutical factory!”

“That’s not a bad way to go, but the effect won’t be quick, unless the effect of the slimming powder is really miraculous, then it’s far better to invest a sum of money in advertising and use it to drive sales, what do you think?” Han Zhong suggested.

Ji Feng shook his head, "No, I don't have enough money in my hand, I don't have spare money for advertising now, if I take out a loan, it would be possible, but it's too risky, and that way is too aggressive, in fact, the effect of advertising may not be as good as imagined, especially after the domestic market of health care products and weight loss pills has been ruined by those miscellaneous drugs, the effect of advertising is even worse up."

"But I have the money in my hands!" Han Zhong said, "This factory is originally yours, I can only be considered as your big steward, if you want to use the money, just draw it directly from the account of the main factory."

Ji Feng shook his head slightly and said, "Do you remember what I said last time? The business as well as the funds of the main factory and the branch factories should be separated, using the main factory to feed the branch factories, it's not impossible, but it's easy to leave behind It's better to go the safe way."

"Well!"

Han Zhong deliberated for a moment before he nodded and said, "If the effect of the slimming powder is really good, it would be a good way to try to spread the goods first through the channel before promoting it."

"The effect is naturally not in doubt, I'm just asking you, is this method feasible?" For Han Zhong's talent in business, there was no need for anything in to be confirmed, perhaps Han Zhong had not personally operated any of the business aspect cases, however, being able to manage the pharmaceutical factory in an orderly manner, coupled with the cooperation with the Tianyao Group without a single mistake, this was enough to prove Han Zhong's excellence.

Therefore, when Ji Feng decided to hold a recruitment meeting, the first thing that came to his mind was to discuss with Han Zhong.

The most important thing for a person is to have self-awareness, to know how much weight he has, but also to be able to accept good advice and listen to other people's opinions, only then can he keep growing.

This is what Ji Feng is doing now, he is not as good as Han Zhong in business, then he will dive in and ask for advice and learn from Han Zhong, when he encounters such problems again in the future, he will naturally have experience.

"OK!"

Han Zhong nodded slightly and said, "It's just that at the beginning, it might be a bit difficult, because after all, this is a new drug, not everyone can accept it, and those agents and channel sellers, all of them are human, if they don't see the benefits, they won't help you to promote it hard."

Ji Feng nodded thoughtfully and said hesitantly, "Han Zhong, you said

"That's not a bad idea, but don't use it until it's absolutely necessary." Han Zhong immediately shook his head.

"Why?" Ji Feng couldn't help but be stunned and asked with a smile.

The conversation between the two was all relatively relaxed, which was probably what made the relationship between boss and employee different from that of other company factories, without that atmosphere of official business, let alone that high and mighty doings of the boss and the calculating jingoism of the employees in private.

If you fatten them up and make their appetites difficult, it will be much harder to get them to do their jobs. Moreover, those people will also collude with each other, hey, when the time comes, you'll have a headache."

Ji Feng couldn't help but shake his head and laugh: "This is really Everything is not as good as you think ah, then okay, I will first give up half of the profits, first a small-scale promotion, when the promotion is over, say the rest In addition, I intend to take back all the slimming powder from the First People's Hospital, compensate for the breach of contract, and since that side is not doing it anymore, then I will simply cut it off, and I will not deal with the First People's Hospital in the future."

He knew very well that as long as the First People's Hospital had Ma Dewang and that vice president Hu Yigui, his slimming powder would not be able to promote out, instead of that, it would be better to cut off the relationship and focus on other channels first.

The actual fact is that you will be able to get a lot more than just a few of these. Think about it, the First Hospital is after all the largest hospital in Jiangzhou, since we are in the pharmaceutical industry, there will definitely be times when we will deal with them in the future, if you go too far now"

"They're even more excessive!" Ji Feng coldly snorted.

"..... Alright then, or we'll do it this way, if you don't put much slimming powder in the First Hospital, then don't collect it and we don't want the profits, but if you put a lot, then take it all back, what do you think?" Han Zhong took a compromise approach.

Ji Feng nodded without hesitation, "Just do as you say. I don't want those slimming powders that were put in the First Hospital!"

After all, it was the first promotion, Ji Feng didn't put a lot there, the whole total amount added up to only enough for twenty people to take, moreover, if it was divided evenly among twenty people, everyone would still not be able to achieve the expected weight loss effect, because Ji Feng originally intended to send the medicine to the hospital once a week, but this was only the first week, and this kind of problem occurred, so Ji Feng didn't send much of the slimming powder. Even if they all don't want it, it's not much of a loss.

If we just count the raw materials and labor costs, it would only be a few tens of thousands of dollars. Ji Feng coldly snorted in his heart, "Just think of it as feeding the dogs!"

"So be it, I'll ask Yang Dezhao to hold a recruiting meeting as soon as possible and lay out the goods first!"

Ji Feng couldn't help but scratch his head, "There's a shortage of people now, the pharmaceutical branch is now managed by Yang Dezhao alone, he's gradually getting older and can't be busy at all, otherwise I wouldn't be there all day I'm not sure if there are any suitable people that you can recommend for me, Han Zhong. I mean, on the main factory side, are there any talents?"

Han Zhong dumbly laughed: “Ji Feng, you’re eating back the grass. It was you who transferred all the competent talents from the branch factories to the main factory side, and now they have just completely adapted, and you want to transfer people again”

The actual fact is that you will be able to get a lot more than just a few of the people that you’ve been working with. As for your side, it goes without saying, now the framework has been built into, as long as it is not a fool, came to be able to back driven to keep up with the pace, will do a good job!”

“You don’t want all those people, do you?” Han Zhong asked in amazement.

Ji Feng deliberated for a moment before saying, “How about this, you transfer Tian Nan to me, this woman is definitely a good hand in accounting, my side is now only Yang Jun a finance, it is very strained. The company’s sales department is full of talented people, including Liang Chunhui and Xu Yuan, who are all capable of holding up. As for the management side well”

“In terms of management, I can recommend a talent to you.” Han Zhong said.

“Who?!” Ji Feng asked.

“Xu Yuan!” Han Zhong slowly spat out a name.

“What?”

Ji Feng was stunned, “Who did you just say?”

“Xu Yuan!” Han Zhong repeated again, “You should have seen that Xu Yuan, although she looks a bit dusty air, in fact that is just the result of rolling around in society, it is not easy for a woman to struggle outside. Of course, what she has done before is beyond our control, but her ability is still quite good, and I see that her ability is definitely not below Liang Chunhui!”

Chapter 708

“Xu Yuan, Xu Yuan” A flirtatious and sexy figure, as well as that delicate face, came to Ji Feng’s mind.

For this Xu Yuan, Ji Feng’s impression could not be described as deep, this woman dared to speak and act, even when facing that old rascal Wang Zhiqian, she did not flinch and fought for Liang Chunhui. Only, we don’t know how capable she is yet, but since Han Zhong can look at it, it means that Xu Yuan must be good.

He nodded slightly and said, “Fine, since you said her abilities are good, let’s give it a try.”

“Remember to call me when the recruitment meeting starts, so I can advise you from the side.” Han Zhong said with a smile.

Ji Feng nodded and smiled, “Let’s set it for the day after tomorrow, anyway, there are only a few salesmen at the branch factory, two days is definitely enough time for them to prepare, and I can also prepare on my side.”

Han Zhong asked, “Or should we discuss what to do the day after tomorrow?”

“Of course we should discuss, you’re an expert in this area!” Ji Feng laughed, “Not only do we have to discuss, you also have to help me formulate a rough outline, otherwise, I’m no match for that bunch of crooked businessmen.”

.....

“Boss!”

“Boss!”

“Boss”

.....

Tian Nan, the finance accountant, Han Rui Chao, the sales person, and Xu Yuan, the team leader of the sales department of the main factory, stood in front of Ji Feng and opened their mouths to call out.

“Good, good!” Ji Feng looked at the few old acquaintances standing in front of him and couldn’t help but smile slightly, “Letting you all go from this big, red-hot factory and back to my small one, you’re all still happy, right?”

“Gladly!” Several people laughed at once.

“To be honest, don’t be inconsistent, otherwise, you won’t work well when you get to my place, I might as well not transfer you there!” Ji Feng laughed.

“Definitely not, boss, you can rest assured.” Tian Nan, who was dressed in a professional outfit, said with a smile, her plump figure, with black-framed glasses, still had such intellectual beauty.

“Yes, it’s all the boss’s property anyway, it’s the same wherever you work.” Han Rui Chao smiled and said, he was most grateful to Ji Feng because it was Ji Feng who helped him out when he was in trouble, in the past when he first joined the pharmaceutical factory, he bumped into a brash guy from the original sales department of the factory, named Shang Qionggen.

At that time, this Shang Qionggen made Han Rui Chao uncomfortable at the dinner table, and it was Ji Feng who reprimanded him and drove him away, and the latter threatened to take revenge on the pharmaceutical factory and on Ji Feng.

Although until now, that Shang Qionggen has not come to retaliate, it seems as if he has disappeared, but Han Rui Chao deeply remembered this matter in his heart. If he had lost his job at that time, he would really have to sleep on the street, and he would not have the high income he has now.

Therefore, Han Rui Chao did not care where he worked now, but only whether he followed Ji Feng.

Ji Feng seemed to have sensed his feelings, smiled and patted his shoulder, saying, “You can’t say this nonsense, otherwise, Mr. Han will be angry, and in the future, even if you want to come back, I’m afraid he won’t want you!”

Han Zhong smiled next to him and didn’t say anything, while the others couldn’t help but smile faintly.

Han Rui Chao laughed, “Impossible, General Manager Han only looks at whether people are capable or not, not whether others say bad things about him, haha”

“OK, do a good job after you return to the branch factory, you only have one day to get familiar with it, it’s just the same old jobs anyway, it shouldn’t be difficult.” The most difficult thing this time is you,” said Ji Feng, laughing, as he looked at Xu Yuan again, “Xu Yuan, ah. I’ve been recommended by Mr. Han, saying that you are very capable, so I’ll believe it, and we’ll have to see how you perform when the time comes.”

Xu Yuan pursed her lips and said, “Boss, I can only say that I will do my best, but whether or not I satisfy you at that time will depend on what you are asking for.”

Why was that a bit ambiguous!

Ji Feng couldn’t help but cough lightly, he also Ontario knew that Xu Yuan was this kind of character, daring to say and do, without any scruples, so he didn’t mind, but laughed and said, “Well then, it depends on your performance, because my requirements are very simple, and you can definitely meet them.”

“Right, there is another point that needs to be clarified with everyone!”

Ji Feng suddenly remembered something else and said, “You are now not transferred from the main factory to the branch factory, but you are first dismissed from the main factory, and then the branch factory recruits you again This is an extra procedure in the middle, that is, it is a bit more troublesome, and also the wage rate may be reduced, but I guarantee that this is only for a very short period of time, the branch factory is not very profitable now, however, by then I will try to subsidize you, if you have any opinions, you can just say so, I will definitely not force it.”

“No!” Tian Nan said immediately. She originally worked in the branch factory, and was jointly in charge of the finance department with the supervisor Yang Jun duo, so she naturally didn’t have any lumps in her heart when she went back this time.

“No!” Han Rui Chao also said loudly.

Xu Yuan’s big watery eyes flashed as she said, “Boss, I do have one more request, if you let me manage the factory, you can’t have any interference with my work I mean, if someone snitches on you or something, or talks about me behind my back, you can’t find trouble with me!”

Ji Feng had something in mind, nodded and smiled, “As long as your actions are for the good of the factory, I promise I will definitely not interfere!”

“Then I have no problem with it!” Xu Yuan said.

“That’s good if you don’t have a problem!” Ji Feng laughed and said, “Well then, since everyone has no more problems, let’s go through the formalities first, this side because it’s the factory that dismissed you, so two more months’ salary will be paid, this money, even if it’s a bit of compensation for you, it’s a bit of a token of appreciation from Han and me, I hope you don’t mind less.”

“How can it be too little if you have money to pay out, but it would be better if you could pay out a little more!” Xu Yuan laughed.

The others couldn't help but also laugh, Ji Feng secretly nodded, this Xu Yuan is an old hand at livening up the atmosphere, I think it's because Xu Yuan has been in sales before and has been in the shopping mall, so this has honed such a personality, to say the least, it makes people feel pity.

Next, Xu Yuan and Tian Nan quickly went through the formalities and drove to the branch factory.

The first thing you need to do is to get a car. Although this car is not a rare thing in Jiangzhou, but anyone who has some ability can buy a car. But Xu Yuan was different, she was not as well off before.

"It looks like a few of them are doing well here!" Ji Feng laughed.

"Because the pharmaceutical factory's business is only for the Tian Yao Group right now, these sales people don't have any other commission to get, so they can only give them a mention on their salary. However, these few people are all doing very well indeed, and with this departure, all the new people below need to be trained from scratch." Han Zhong laughed.

Ji Feng said, "That's easy to say, precisely because the business on this side of the main factory is single, and because these salesmen don't need to run around begging others, it's easy for them to adapt to the work here and gradually grow. When they start other businesses later on, they will have grown up long before that too, which is great!"

"In fact, I do think that although a single business is risky, as long as there is enough profit, it is better not to spread out too big, sometimes if you can reach the peak of one industry, that is already a great success, no one will be able to shake you." Han Zhong said, "Look at those famous predators, some of them are only in retail, some are only in the energy industry, but when they reach the top, they are all international predators!" Han Zhong said with a smile.

Ji Feng nodded approvingly and said, "This is indeed true, but there are specific factors to their success, and this is what is happening with our pharmaceutical factory now, we have the sales and quality, but, we can't make it too big!"

"Why?!" Han Zhong asked, frowning.

Ji Feng pointed to the sky above and laughed, "Some people are jealous! The way I see it, this rate of development now is already enough, don't have an appetite for too much, our main customer is the military, but, it's not ironclad there either"

The company's main client is the military, if you want to swallow it all, you are looking for death. A fierce tiger cannot stand up to a pack of wolves, as long as there are interests, there are people fighting, this is the unchanging truth of the ages.

If this Tengfei Pharmaceutical Factory takes all the benefits, then even if Ji Feng's head is bigger, he will still be attacked by the crowd, and his fate will naturally be self-evident.

"Let's develop like this first, and when we grow stronger, we'll talk about something else!" Ji Feng patted his shoulder, "these employees, also according to your method, high pay treatment, strive to completely retain talent, so that when they come to us, they will not think about leaving" However, you can't mess around with it, in case the salary paid is too high and we go bankrupt, that would be a joke."

“Haha

Han Zhong immediately laughed out loud, “Ji Feng, that’s the joke you’re talking about, and bankruptcy Not to mention their current salary, even if it were to be doubled ten times more, it wouldn’t affect the operation of the pharmaceutical plant, do you know how much money is in the account of the pharmaceutical plant now?”

“Last time I checked, it seems to be more than thirty million left, I didn’t remember the exact figure, now there is fifty million?” Ji Feng asked hesitantly. He hadn’t really asked about the money, usually there was a strict cashier keeping count, he just had to look at the bills.

“Also fifty million There are fully three fifty million dollars in the account!” Han Zhong lowered his voice and said.

“One hundred and fifty million dollars?” Ji Feng was stunned, “How could there be so much?”

“Why not!” Han Zhong said, “This month’s bills and statements will soon be sent to you as well, so let me tell you about it in advance. Tian Yao Group placed another big order last month, a 100 million dollar order, and it was paid in full within two months, plus the previous one, won’t it easily reach 150 million dollars?”

Ji Feng couldn’t help but stammer, “This pharmaceutical factory It is simply a golden chicken that can lay eggs, no wonder father and second uncle have been reminding me to restrain, it seems, the reason is here

Chapter 709

Two days passed in the blink of an eye.

In these two days, Ji Feng and Han Zhong agreed on the plan and the constitution of the business recruitment. The first thing you need to do is to invite a few salesmen over and promise them profits to help promote the Kang Yuan slimming powder produced by the Tengfei Pharmaceutical Factory, and that’s all.

The actual fact is that the actual name of the company has been changed to Xiao’s Pharmaceutical Factory, and Xiao Yuxuan is the legal person of the pharmaceutical factory, and also holds all the shares of the pharmaceutical factory.

Since then, the relationship between the pharmaceutical branch and the Tengfei Pharmaceutical Factory has been completely cleared. Although the owner of these two pharmaceutical factories is the same person, there is no longer any connection between the two.

The company is also planning to change the legal entity of Tengfei Pharmaceutical Factory to Han Zhong when the time is right, but because of the shares and other issues, Ji Feng has not yet considered how to deal with it, so he has put the matter aside for the time being.

As for Han Zhong’s former shares in the pharmaceutical branch, which is now Xiao’s Pharmaceutical Factory, Ji Feng had already transferred them directly to the name of Tengfei Pharmaceutical Factory.

In addition, Ji Feng will focus all of his energy on the upcoming start of the Chamber of Commerce, those other things, Ji Feng temporarily did not want to go over, only this Chamber of Commerce, is the current top priority.

The first step in the promotion of Kang Yuan slimming powder has not yet been taken, it was blocked back, which made Ji Feng immediately attached great importance to it.

In fact, in the past, Ji Feng was more or less distracted and did not pay too much attention to the promotion of slimming powder, his mind, which had been somewhat adrift, did not really sink down to concentrate on things.

But the promotion of Kang Yuan slimming powder in the first hospital blocked thing, let Ji Feng abruptly awaken, it turns out, no matter what anything, are required to do with the heart, if not heart, nothing can be done well.

.....

“Boss, those customers notified before have all come, there are five old customers and several new customers, all are some small pharmaceutical companies, although I have notified several large pharmaceutical companies in Jiangzhou, but None of them came.”

In the factory director’s office of Xiao’s pharmaceutical factory, Yang Dezhao was reporting on the situation of the invitational meeting, and beside him sat Xu Yuan, who was dressed in a professional outfit.

Today, Xu Yuan had changed from her usual slightly revealing dress and had become very dignified and elegant, especially with the kind of charm and style she had after putting on the professional dress, which gave her a feeling of a strong woman.

“Uncle Yang, now we don’t even need to count on those big customers, they all have eyes on their heads, how could they possibly look at a small pharmaceutical factory like ours, as long as we have those customers who usually have business relationships coming, it’s already good enough.” Ji Feng smiled and said.

“That’s true! This factory of ours, in other people’s eyes, can only be a small fuss, if it’s too big, it will be considered to be messing around” Yang Dezhao shook his head and laughed.

Ji Feng smiled, “Uncle Yang, you still have to be prepared, even if all that come are some small customers, whether they will cooperate with us or not, that’s still up in the air.”

“But if they don’t cooperate won’t there be no point for us to hold this invitational meeting?” Yang Dezhao asked, frowning.

“That’s not necessarily true.” Ji Feng smiled faintly, “As long as there is a customer willing to help us promote the slimming powder, this recruitment meeting is all a success. What we lack now is just a breakthrough, or rather, an opportunity to venture out, and as long as this opportunity arrives, with the quality and effectiveness of the slimming powder, it will no longer be unstoppable!”

The more others stop it, the more Ji Feng has to make it work!

Just because the First Hospital General Department's department head Ma De Wang, as well as Vice President Hu Yigui's despicable means of obstruction, angered Ji Feng.

He really didn't believe it, this away from Zhang Butcher, must eat the pig with hair?

Without his First Hospital's help in promoting it, Ji Feng would still have to make the name of the slimming powder known, not only would he have to make it known, he would have to make it so loud that everyone would flock to it and make them all come begging for it!

When he was a teenager, Ji Feng could go digging wild vegetables in the wilderness to eat by himself in order to gamble on a breath of air, now he can likewise put all his energy and enthusiasm in order to gamble on a breath of air, and take the first step of his plan, successfully and brilliantly!

Looking at Ji Feng's spirited look, Yang Dezhao couldn't help but smile and nod his head. It was good to be young, not to become devastated by a little setback or blow, but to become once again combative and passionate immediately after licking his wounds.

Xu Yuan looked at Ji Feng, who had a confident face and fighting spirit in his eyes, and a strange look flashed through her beautiful eyes, which then disappeared.

"Boss, I've also contacted a few big clients, which are all companies I've had business contacts with before, but I just don't know if they'll come!" After Yang Dezhao had reported, Xu Yuan also said from the side.

"Xu Yuan, thank you." Ji Feng said seriously. He knew very well that Xu Yuan was able to invite this

In fact, business and sales is like this, a salesman runs for a long time, those customers almost always only recognize that salesman, but not the company to which the salesman belongs. If this salesman jumped the nest, then, his those business relations, will also follow him.

This is the trust and credibility that is built up between each other in the course of their business dealings.

However, this kind of friendship, once there is no business dealings, is used once less than once.

The fact that Xu Yuan used her old relationships today has undoubtedly diluted the friendship between her and others, and even some customers who owe her favors may now be clear with her about money and goods!

So, Ji Feng knew very well how much weight Xu Yuan's simple statement carried!

Strictly speaking, in the Xiao Pharmaceutical Factory, although Xu Yuan was the new general manager, she was only a part-time employee, and she did not have any shares in the pharmaceutical factory. Yet she had used her previous connections, which was enough to show her sincerity.

Since ancient times, there are few people who send charcoal in the snow and many who add flowers to the brocade. It was enough for Xu Yuan to try her best to help Ji Feng when he was in a slightly difficult time, and no matter whether this help was useful or not, Ji Feng was very grateful.

Xu Yuan smiled and said, "Boss, if you really want to thank me, then let's run the factory into the ground together, in that case, my job as the general manager of the pharmaceutical factory will be considered nourishing, don't you think so?"

"Don't worry, I'll definitely let you make this general manager taste good, huh" Ji Feng lost his smile and said.

.....

At nine o'clock in the morning of the third day, Xiao's Pharmaceutical Factory's recruitment meeting officially began, in a small, newly built factory building of the pharmaceutical factory.

This plant, originally used by Ji Feng to store the new production lines purchased from abroad, was vacated after the Tengfei pharmaceutical plant went into production, and was occasionally used for temporary storage of drugs, but at other times, was not very useful.

The company's main business is to provide a wide range of products and services to the market.

The two of them are in charge of a team, responsible for different levels and different areas.

For Han Rui Chao, a youngster, to climb up to his head so quickly and become the director, while he was only a deputy director, Lao Wu did not have the slightest opinion, but was very grateful to Ji Feng.

Because he knew very well that his age had reached the line, he simply could not go out to run sales anymore, and even managing those brats underneath seemed a bit laborious. Although he still has some of his old connections in his own hands and can still bring a certain amount of sales and profit to the pharmaceutical factory every month, this profit is also dispensable.

For example, before Han Rui Chao went to Tengfei Pharmaceutical Factory, the sales of a tight two or three people had already exceeded the sales of a group led by Lao Wu.

So Old Wu knew that the reason why Ji Feng hadn't sacked himself yet was because of Yang Dezhao's face and the fact that he was an old man in the pharmaceutical factory, even if he didn't get any credit, he did get some hard work.

Such a boss is still more benevolent, and Old Wu was naturally grateful in his heart, so he decided that he would train up all the boys under his hands, hand over all those old relationships he used to have to Han Rui Chao, and once the transition was complete, he would resign of his own accord and not add to the factory.

"Boss, this is the plan that Master Wu and I made last night, grasping from both the channel and the terminal, trying to spread the goods as fast as possible, so that the promotion can be easier!" Han Rui Chao said.

Ji Feng nodded slightly and said, "The goods can be spread out, but the quantity should not be too large. At the same time, the spreading of the goods should be done after the recruitment meeting."

"Why?!" Han Rui Chao was a bit confused, anyway, the shelf life of this Kang Yuan slimming powder was not very short, and Ji Feng was not short of this money now, if the goods were fully spread out now, the sales would always be bigger, wasn't that bad?

Ji Feng smiled: "Since we opened the invitational meeting, we always have to afford those dealers who came to give us a show, although both the channel and terminal sellers are our customers, but if those agents haven't even got the goods yet, the terminal side is already spread full of goods, how can we explain to those channel agents?"

"So that's how it is!" Only then did Han Rui Chao understand, and he said with a bit of embarrassment, "Sorry, boss, I didn't think of that."

Ji Feng shook his head slightly, waved his hand with a smile, and said, "What's the matter with that! You're in charge of sales, while I'm in charge of the whole factory, we look at things from different angles, but our starting point is the same."

Han Rui Chao nodded, but in his heart, he secretly made a note to do anything in the future, not just from his own point of view, but to look at the whole picture, otherwise, it was likely that he would do a bad thing with good intentions and cause certain losses to the factory.

Besides, to get the boss's attention, to be promoted, the rise of vision and thinking, is the prerequisite for promotion!

Chapter 710

In the new factory building of Xiao's Pharmaceutical Factory, the staff used tables and chairs and some other equipment to form a temporary meeting room, and a dozen pharmaceutical salesmen were sitting side by side underneath, exchanging pleasantries and greeting each other warmly.

Ji Feng called Xu Yuan into the office inside. At the time when this trade fair was about to start, Ji Feng had to make sure of some things first, otherwise, in case there was any mistake in the trade fair, this trade fair would be smashed at that time.

"Boss, what else do you want to order?" Xu Yuan asked.

Ji Feng said, "Xu Yuan, it's your first time chairing a trade fair, aren't you nervous in your heart?"

In fact, before this, Ji Feng's heart was also deliberating whether or not he wanted Xu Yuan to host this invitational meeting. In fact, the reason is very simple, although Xu Yuan is capable, but after all, she used to be a salesperson and has not really managed a factory, so her experience in management and control is naturally a bit insufficient.

The reason for this is that she is not a woman, but a woman who can hold down the scene and make the salesmen treat her not as a flirtatious woman, but as the general manager of Xiao's pharmaceutical factory, which is a big problem.

It is a big problem to deal with those salesmen as a salesperson, and to deal with those people as the general manager of Xiao's pharmaceutical factory, which are two completely different ways, the way of speaking, the means, and the way of responding to things, are also very different.

That was what Ji Feng was worried about.

"Boss, just don't worry, I'll try my best to do a good job, there's nothing to be nervous about." Xu Yuan smiled sweetly, perhaps because she had been in sales for too long, her knitted brows and smiles still carried a more or less sultry feeling between them, rather than that pure flirtatiousness.

But Ji Feng doesn't care about this, he can't ask everyone to conform to his own ideas, besides, a woman rolling around in society always needs to have something to give before she can achieve some success, unless she has a very deep family background.

What Ji Feng was concerned about, was Xu Yuan's ability.

"I know you must be nervous in your heart, it's all inevitable, it doesn't matter, our chance is not just this once anyway, don't have any psychological burden, do a good job!" Ji Feng smiled and said comfortingly.

Xu Yuan nodded and said, "It's actually a lie to say I'm not nervous, but I'll get over it and try to do well!"

"That's good" Ji Feng smiled, suddenly remembered something and asked again, "By the way, I asked you to communicate with those salesmen privately beforehand, how did it work out?"

"The ones I asked to come, they don't have any problems, but in terms of the contract, maybe we have to make some concessions, after all, our Kang Yuan slimming powder doesn't have the slightest fame right now, moreover, there is no intention to even advertise for now, which is a burden for the sellers." Xu Yuan said.

Ji Feng nodded slightly and said, "Of course I'm clear about this, contract-wise, as long as it's not a matter of principle, you can make your own independent decision, as long as we take our time to discuss it after the recruitment meeting is over."

"Boss, aren't you afraid that I'll mess up?" Xu Yuan asked with some curiosity, "You've released all the power to me, so you don't want me to make any agreements with those former clients, to harm the company's interests?"

Ji Feng chuckled, "Would you? If that's really the case, then I can only be blamed for not seeing people clearly."

"Boss, thank you for your trust!" Xu Yuan pursed her lips and smiled, but she was incredibly serious when she spoke, she knew how rare it was to be able to gain the trust of her boss, and complete trust at that, she had rarely seen such a boss before.

"Alright, let's not talk about that first." Ji Feng waved his hand and asked again, "Apart from those few clients you invited here, what did all the other clients say?"

Xu Yuan immediately said, "Those customers all had business relationships with the pharmaceutical factory before, so it was easy in communicating with them, with the director of the factory Yang on the side to help. It's just that"

"Just what?!" Ji Feng raised an eyebrow and asked.

"It's just that, those people's demands on the contract are a bit excessive, not only do they demand that we deliver first and pay when the goods are sold out, but also, they demand a rebate, saying that it's to compensate them for their loss fees and promotion fees" Xu Yuan said.

Ji Feng frowned at once and said, "This is indeed a bit excessive!"

“Boss, I think the loss fee this is understandable, after all, if they focus on selling our slimming powder, on other drugs, they will also give in to the end sellers, in fact, this fee will not be a lot, after all, these customers will not put all their efforts on our slimming powder, so the loss fee is very limited.”

Xu Yuan said, “However, this promotion fee, I think it will not be necessary. After all, we all do business to make money, you help promote, and you can also get profits in the end, there is absolutely no reason to say that you have to have a promotion fee”

“Promotion fee” Ji Feng clasped his arms, deliberated for a moment and asked, “How much promotion fee do they want?”

Ji Feng immediately raised his eyebrows and laughed, “Five points? That’s pretty tough!”

“Yeah, five points, if all the expenses are removed, this chance is splitting half of our profits.” Xu Yuan was also very dissatisfied.

Ji Feng laughed, “Give them, since they want it, then give them five points! However, talk slowly, don’t give it all at once, let them know that it’s not easy to fight for these five points of profit! And, if possible, it’s best to go below five points, so that others can’t feel our bottom line!”

“Boss, in that case, we won’t have any profit to speak of!” Xu Yuan said.

Ji Feng smiled and nodded, saying, “Yes, once we give them five points of promotion fee, we indeed won’t have much profit left. But the most important thing now is not how much money we have to make, but to promote the slimming powder, which is the most important thing. In addition, to limit their sales volume, set a bottom line with them, a minimum of how much slimming powder to promote out in a month and how effective it should be” These issues, all must be limited, these have you to discuss in detail, no problem, right?”

“No problem!” Xu Yuan said immediately. In fact, she also thought that this was the best option, but to give up five points of profit at once, of course, this was something that she had to ask Ji Feng for advice, she, the new general manager, could not make the decision.

“What about the others?” Having settled the issue of promotion fees and loss fees, Ji Feng asked again.

“There are still some customers, who have not taken a stand yet, they plan to look at the product before deciding whether to take over or not.” Xu Yuan said.

“Hmm!”

Ji Feng nodded and said, “That’s good, this kind of people, are more steady, they don’t make decisions easily, but once they do, they will have enough patience and perseverance, and will likewise be very committed, that’s the kind of people who really do things!”

“I’ll try my best to get them!” Xu Yuan said immediately.

Ji Feng nodded and said, “Not only do we need to use words to win them over, our core, is the quality of the product, the effect, with these two, we have a competitive edge, give them free slimming powder to take, I just saw those customers outside, there are also several big fat people, they themselves can most clearly understand the changes in their bodies, let them personally experience the effect of slimming! ”

“No problem, I’ll get it done!” Xu Yuan immediately nodded her head and said.

“Good then, go and get ready, it’s about to start.” Ji Feng said with a smile.

“Knock knock knock!” A knock suddenly sounded on the door.

Xu Yuan immediately smiled and said, “Boss, I’ll go and get busy then.”

An employee walked in and said, “Boss, there are two representatives from Changhe Drug Company outside, saying they want to see you.”

“Uncle Xiao?” Ji Feng was stunned, and then he smiled, he was having a business recruitment meeting, although he didn’t intend to involve Xiao Changhe, I think he heard about it and felt like coming to help him out.

“Quickly invite them in!” Ji Feng said immediately.

Within a short time, Xiao Changhe and Lin Shengping both walked in quickly.

“Little Feng, you brat, you didn’t even tell me about holding a recruitment meeting, what, you still treat me as an outsider?” Xiao Changhe, with a displeased look on his face, questioned as soon as he entered.

“Ji, this is your fault, we can also help with the Chamber of Commerce, but you didn’t ask for help, this is not treating me as a friend!” Lin Shengping also said with a smile.

Ji Feng said with a bitter smile, “Uncle Xiao, Mr. Lin, in fact, I didn’t have much hope for the Chamber of Commerce this time, I just planned to test the water first, and if it really doesn’t work out, I will look for you guys again, but I didn’t expect you all to come.”

“Okay, don’t say so much, I see you are also busy here, Shengping and I will go out first, remember, the invitations will count for me!” Xiao Changhe said.

Ji Feng laughed, “You’re all here, how can you not be counted?”

“That’s more like it!” Only then did a smile appear on Xiao Changhe’s face as he waved his hand and said, “Shengping, let’s go out first.”

Watching Xiao Changhe and Lin Shengping leave, Ji Feng couldn’t help but smile slightly, it looked like this time, the recruitment meeting wasn’t as bad as he had imagined, at least, there were still people who had the strength to support him.

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“Everyone, below I announce that the recruitment meeting of Xiao’s Pharmaceutical Factory, officially begins!” Yang Dezhao said loudly.

On the rostrum, Ji Feng sat side by side with Yang Dezhao and the others, and Xu Yuan also sat on top. In the seats below, a crowd of customers applauded politely.

The recruitment meeting for Xiao’s Pharmaceutical Factory had finally officially begun.

"I have invited you all here today with the intention of promoting one of the latest types of slimming powder produced by our pharmaceutical factory" Yang Dezhao's voice was loud and clear as he introduced the slimming powder in detail, so that the entire factory could hear it clearly.

"What bullshit new type of slimming powder, it's not just another indiscriminate product, is it?" Suddenly, a shady voice, suddenly came over, interrupting Yang Dezhao's words.

Everyone was stunned, someone actually questioned it to his face like that, this was too disrespectful to the people of Xiao's Pharmaceutical Factory, right?

Chapter 711

"What bullshit new type of slimming powder, it's not going to be indiscriminate again, is it?" Suddenly, a shady voice, suddenly came over, interrupting Yang Dezhao's words.

Everyone was stunned, someone actually questioned it to his face like that, this was too disgraceful to the people of Xiao's Pharmaceutical Factory, right?

Ji Feng's eyebrows immediately furrowed, who was causing trouble?

"Boss, I'll go take a look!" Guo Tao, who was next to him, immediately whispered.

Because he had to take care of the security and order of the invitational meeting, Ji Feng had deliberately transferred Guo Tao back from the Tengfei Pharmaceutical Factory side to be the manager of the security department. This time, Guo Tao was in charge of security.

Ji Feng nodded slightly and said, "Pay attention to the way and try not to make a scene."

At this time, a sound of footsteps had come from the entrance of the plant, and three people walked in with big strides, which were two young men and a middle-aged man.

These three walked to the door and tried to enter, but they were stopped by the security guards.

"Such a fart-sized pharmaceutical factory, how dare it hold a recruitment meeting, this is really laughable!" A voice full of mockery came out from the mouth of one of the young men, his face was full of mockery and ridicule, the look of disdain in his eyes could be seen even by a blind man.

The other young man beside him also looked unremitting, but the middle-aged man was the only one who had some concern between his eyebrows and a look of hesitation on his face, but it was not very obvious, and if one did not look carefully, one would not be able to see it at all.

At this time, the new factory was in an uproar, all the businessmen could not help but be secretly surprised, these few people and Xiao's pharmaceutical factory in the end have what kind of trouble, why at such a juncture to find trouble, this is clearly is disruptive, in the shopping mall, if not have a deep hatred of people, few people will do so.

If two people have a grudge or have a problem with each other, they will at most fight each other privately or make a stumble secretly, but very few people will come to make trouble so blatantly, as the saying goes, harmony breeds wealth, that is the truth.

In addition, such disruptions can easily lead to greater hatred, and it is not impossible for the conflict to escalate instantly, and then it will be difficult to end it.

The business world is big and small, especially in the same city, and many businessmen are in contact with each other. Maybe this kind of arrogant provocation will cause others to resent it, and secretly, if they make a slight move, they may suffer!

So generally if there is no great hatred between the two sides, they should still give each other face on the surface, if the other side wants to participate in any activities, the big deal is not to go, there is no need to mess up at all.

Even if they wanted to make trouble through gritted teeth, at most they would only send a few punks or a few small fish forward, and would not show up themselves at all.

However, it seemed that these three people did not look like ordinary punks, no matter from the way they dressed or from the tone of their words, so it was obvious that there should really be a deep grudge between them and Xiao's Pharmaceutical Factory, otherwise there was absolutely no need to do so.

The first time he promoted the slimming powder in the hospital, he encountered obstacles, that Vice President Hu Yigui and Ma Dewang, the department head of the comprehensive department, both of them privately tripped up, so Ji Feng still has it in his mind now, now it's a good thing, just after holding a recruiting meeting, someone actually came to mess up again!

"Humph!" Ji Feng sneered, his eyes blazing as he looked at the three people at the entrance of the plant. One of them, a young man, seemed to be very familiar!

He was very strange in his heart, he didn't seem to have offended anyone in the shopping mall, right? How could someone come over and cause trouble when he was holding a trade fair?

"Shang Qionggen?" Han Rui Chao, who was standing next to the podium, temporarily taking on the role of a hostess, could not help but cry out in a low voice.

Although his voice was very low, but Ji Feng's ears were so extraordinary that he immediately heard Han Rui Chao's speech word for word, and it suddenly dawned on him.

So it was him!

No wonder this guy at the door looked so familiar, Ji Feng finally remembered who this arrogant guy was, he was the same Shang Qionggen who threatened to take revenge on himself and the pharmaceutical factory after he resigned in anger when he first took over the pharmaceutical factory!

This is really true to his word!

Ji Feng's expression turned cold, needless to say, this Shang Qionggen is obviously here to fulfill his promise, to take revenge on the pharmaceutical factory and on himself.

"Three people, we are holding a business meeting here, so we are not seeing guests for the time being." Guo Tao came to the entrance of the plant with big steps and said politely, "If you are here to talk about business, please follow our staff to the lounge and wait for the time being, we will send someone to negotiate with you. If the three of you are not here to talk business, please also leave."

“Ha! What a big mouth, and a recruitment meeting?” Shang Qionggen snorted and turned his head to look around, sneering, “Just such a shabby plant and shabby equipment as yours, does it add up to thirty million dollars? Don’t you think it’s ridiculous to hold a trade fair for such a small pharmaceutical factory?”

“Not ridiculous, that’s our business, it doesn’t seem to have anything to do with Your Excellency, right?” Guo Tao said in a deep voice, “If the three of you are here to cause trouble, we likewise have people dedicated to entertaining people like you!”

“Yoo-hoo? Still want to beat someone up, huh?” Shang Qionggen said disdainfully, “I told you, a pharmaceutical factory of this size still holds a recruitment meeting How on earth did you get the customers here? But now I know, you should also have someone who specializes in inviting people with such threatening tactics, right?”

“Three of you, please leave!” Guo Tao’s face immediately sank and he took a sharp step forward.

“What if I just don’t leave?” Shang Qionggen sneered, “What can you do to me?!”

Swish!

Guo Tao immediately waved his hand, and the two security guards next to him immediately stepped forward, about to throw Shang Qionggen’s trio out.

“What, want to make a move?” Shang Qionggen grunted twice and suddenly said loudly, “All the bosses have seen this, right? This is the true face of this Xiao Pharmaceutical Factory, they want to take action at the slightest word, they don’t even give others a chance to speak. Don’t you think about it?”

“Shut up!” Guo Tao suddenly drank with a gloomy face, he turned his head to look at Ji Feng, the other party used those customers to talk, this made Guo Tao a bit difficult, not knowing how to deal with it. If it was just these people who came to make trouble, he could throw them all out and beat them up so that they couldn’t say anything, but when the pharmaceutical factory’s customers were involved, Guo Tao had to ask for instructions.

“Throw them out!” Ji Feng snorted coldly.

“Yes!” Guo Tao immediately answered, and then swung his hand violently, “Throw it out!”

“Wait!”

Shang Qionggen bellowed, “There’s no need for you to throw it, we’ll leave on our own. However, before we leave, I would like to tell you clients one more piece of news.”

He straightened his collar and smiled slightly, “For the record, I am the deputy manager of the sales department of the Sunshine Pharmaceutical Group, and my name is Shang Qionggen. To say something of interest to you all, at eleven o’clock sharp, the launch of our Sunshine Group’s new drugs will be held at the plant of the Group’s branch factory not far from here, and you are all welcome to come and attend.”

He smiled: “Given that this is in the premises of Xiao’s pharmaceutical factory, so I am not at liberty to say much, except for one thing I can promise you all, you will definitely have the opportunity to cooperate with our Sunshine Pharmaceutical Group if you go, only that how you will cooperate then will

still depend on the speed of your arrival I hope to see you all again in the shortest possible time, bye!”

Shang Qionggen couldn't help but burst into laughter at the end of his sentence, and together with the other two, they swaggered off.

“Factory Director Yang!” Guo Tao immediately turned his head and looked at Yang Dezhao, “What should be done?”

None of these customers present knew that Ji Feng was the big boss behind the scenes, so in this case, he still had to ask Yang Dezhao, but in effect, he was asking Ji Feng.

Yang Dezhao glanced at Ji Feng out of the corner of his eyes, but when he saw the latter shaking his head slightly, he understood that Ji Feng did not want to continue with the mess and wanted to let things end here, or at least, press on for the time being.

“Everyone, I'm sorry for the little hiccup, in everything you do, you can't help but offend people, and it's not unusual for someone to mess up, because the final result will depend on the quality of the product to speak.” Yang Dezhao's face did not fluctuate in the slightest, still a faint smile, “We respect your choices, however, we also hope that you can make the right choice.”

“That's right!”

Xu Yuan smiled and took over, “Sunshine Pharmaceutical Group, that is indeed one of the several largest private pharmaceutical factories in Jiangzhou, but, in the face of such a pang, how much benefit we can fight for, I believe you all have a number in your hearts. It is better to be a chicken's head than a phoenix's tail, I believe you all understand this.”

Those customers at the bottom suddenly murmured, their expressions varying.

Among the several private pharmaceutical companies with sufficient strength in Jiangzhou, the Sunshine Pharmaceutical Group undoubtedly occupied the leading position. Although there might be some difference in background compared to those state-run pharmaceutical groups, but compared to these small pharmaceutical distributors, it was simply a heaven and a earth, not enough to compare.

The company's sales department is also the deputy manager of the Sunshine Pharmaceutical Group, so its words carry a lot of weight. Although he didn't promise to cooperate, since he did, there will definitely be cooperation.

As for the form of cooperation

In the past, when the Sunshine Pharmaceutical Group held these new drug launches, salesmen like them, who were not strong enough, would not have any chance to participate, let alone have the qualification.

Now, however, they had such an opportunity in front of them!

For a moment, everyone's heart was stirred.

Xiao Changhe, who was sitting at the bottom, couldn't help but worry. He naturally knew the weight of Shang Qionggen's words just now, and he couldn't help but secretly say, this time Ji Feng was in trouble, and he didn't know how he would handle it.

Chapter 712

Of course, while those salesmen were moved by their hearts, there were also some whose minds remained clear.

They knew very well that although it was certainly a pretty good opportunity to lean on the Sunshine Group, they would definitely not have any semblance of initiative in their cooperation with the Sunshine Group, and this was something that some ambitious salesmen were definitely not willing to do.

Some of them, for one, do not want to lose the initiative.

However, they did not rush to make a decision, but waited, they wanted to see how these people in charge of Xiao's Pharmaceutical Factory, would actually handle this matter.

These businessmen could be very shrewd, especially some who possessed a very long-term vision, as well as a very clever mind. When they look for someone to work with, sometimes they may not necessarily look at the short term immediate benefits, but more so, to see if the other party is worth working with, which is actually a disguised investment.

"Everyone"

Xu Yuan gently knocked the microphone in front of her and smiled, "Before you all leave, I would like to ask you to listen to the new medicine that our Xiao Pharmaceutical Factory has launched – Kang Yuan Slimming Powder. For this, I would like to invite our pharmaceutical engineer, Mr Kang Yuan, to give you a brief introduction."

Xu Yuan smiled and extended her hand to Kang Yuan next to her, "Welcome!"

There was a clamour

A not so enthusiastic applause came from the bottom.

Kang Yuan stood up, bowed to the bottom and said, "Here, the first thing I want to tell you is that I can 100% guarantee that our slimming powder is not the least bit harmful to the human body. Secondly, this time, the Kang Yuan slimming powder launched by our pharmaceutical factory will take effect in a week at most, and those who take the slimming powder will notice a significant change in their bodies!"

The bottom of the room burst into laughter, a completely harmless slimming pill? That's a load of crap!

They had all been in medicine for many years, who did not know the saying that medicine is only poisonous in three parts, how could there be a medicine that is 100% harmless to the human body?

They have heard too much of this kind of boasting for a long time. Even these salesmen would use such gimmicks when promoting their products to those end sellers and other customers, which were all coaxing to children and not credible at all.

"I say to this gentleman, don't say such things with us, right? We're all insiders, it's not our first day in the pharmaceutical business, who doesn't know what's going on? Say something that works, like how to work together" A man said laughingly.

Kang Yuan, however, said seriously, "I swear on my character that everything I say is true. Our slimming powder, harmless to the human body, can be seen in a week, and the results are extraordinary!"

"Excuse me for interrupting!" An obese middle-aged man stood up and said, "I think if that's all you're saying, there's no need for us to continue listening to this nonsense here, sorry, I have things to do, I'll leave first."

With that, he stood up and took a big step towards the outside of the plant.

"This gentleman!" Kang Yuan suddenly called out to stop him, this obese middle-aged man's words had already annoyed Kang Yuan, he would not allow his oath to be treated in such a manner.

"What else is the matter?" The middle-aged man asked impatiently as he turned back to him.

"I assure you that if you go today, you will surely regret it later. And, one day, you will also eat our slimming powder!" Kang Yuan said seriously and solemnly.

"Joke, I need to eat slimming powder?!" The middle-aged man snorted coldly and left with a big stride.

"Sorry, take a step first"

"Sorry, I have some urgent business to leave too."

"I have some business in my company, I have to leave first too, I'm sorry"

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Watching these people leave one by one, Kang Yuan's face was ironic as he said in a deep voice: "You guys, you will definitely regret this!"

Yang Dezhaoh also had a gloomy face, forcing his anger to be held back in his heart. He was already a hot-tempered man, and the fact that Shang Qionggeng had suddenly come over to pick a fight just now had already annoyed him, but in front of these merchants, he could not be angry, so he kept his smile.

But now, as the merchants left one by one, he couldn't hold back any longer. These guys, in the past, had all worked with him for many years, and there were a few of them, when they were having difficulties in business, he had even given them medicines on credit, and even many of them had given them at a low price, which helped those people to get through the difficult times.

Now, these bastards have actually turned their backs on him, not even showing any mercy.

All a bunch of bastards!

"Kang Gong, since those people have already made their own choice, let's leave them alone, we have to be responsible for those customers who are left behind, keep on explaining!" Xu Yuan said with a smile.

The sudden change in the scene had likewise disrupted Xu Yuan's rhythm, leaving her with a feeling of being caught off guard.

However, remembering Ji Feng's instructions and expectations, Xu Yuan still gritted her teeth to calm herself down.

"Yes, Kang Gong, go ahead and explain." A customer businessman at the bottom also made a sound, "Those people are not in trouble, but we are not in a hurry, if the quality of the slimming powder is really as you say, then we can totally cooperate!"

"Yes, yes!" Those who stayed behind nodded their heads one after another.

Apart from the few customers Xu Yuan had invited and Xiao Changhe, there were only a total of five salesmen who stayed behind, and Xu Yuan recognised these five people, the ones who had not taken a position easily when they had talked in private before. The merchants who had left before were the ones who had asked for this and that during the private talks.

"Kang Gong, go on with your speech!" Xu Yuan said with a smile. Seeing these businessmen who had stayed behind, her confidence suddenly grew a lot.

"Those two items I talked about before are the most important properties of the slimming powder, the most important of which is the medicinal effect." Kang Yuan said, "One week at most, see the miraculous effect!"

What kind of explanation is that?

Those customers at the bottom couldn't help but be stunned, could it be that this Xiao Pharmaceutical Factory was really so confident that one week would really be enough to see miraculous results and they would see miraculous results?

"Xu Yuan, change the original strategy" Ji Feng suddenly whispered, "You come with me for a moment."

Xu Yuan was stunned, then nodded slightly and said loudly, "Everyone, excuse me, please wait for a moment, I will be right back."

She gave an apologetic smile at the bottom and followed Ji Feng to the office.

"Boss, what are you looking for me?" Xu Yuan asked.

"I've decided to change my strategy, at first, and give away free medicine!" Ji Feng said deliberately, "Since these people have stayed, we have to make good use of it, give them a batch of slimming powder for free, there is no use for them to press it in their hands, they will definitely turn it into money, this is the most affordable, in this way, they will take the initiative to help us promote"

"In addition to that, we have to let those customers try the medicine personally, we have to let them take the slimming powder and experience the effect personally, by then, they will definitely have great confidence!" Ji Feng said, "Even if we don't want any profit at all, we have to get this first step over!"

"Boss, in fact, I think ah, how about this" Xu Yuan said, "Since the boss intends to give away the medicine for free, then, we might as well do field publicity, look for obese people and give them the slimming powder for free, in addition to some degree of momentum building, at least we must first create a certain degree of awareness for our slimming powder."

“Create momentum?” Ji Feng was stunned.

“That’s right, create momentum!” Xu Yuan smiled, “No need to advertise for now, but publicity is definitely necessary, such as flyers, such as asking some people on the internet to advertise, these are all necessary, especially when there are no TV commercials, these promotions are even more important.”

Ji Feng nodded thoughtfully and seemed to have thought of something.

“The publicity from other channels, plus those clients helping us to promote it, these two aspects combined, the publicity effect that can be achieved will definitely be very good, and by then, this first step we will be considered to have taken!” Xu Yuan’s pair of beautiful eyes flashed, looking very energetic, as if she had already seen the scene of that slimming powder being snapped up as soon as it hit the market, the whole person had a burgeoning vitality that was very side-splitting.

“Well! Let’s do as you said, double-pronged!” Ji Feng gave it a little thought and immediately agreed to Xu Yuan’s plan, “The invitations will continue, but change from the original negotiations to free medicine giveaways, as for the publicity, the internet publicity can be found with Tengfei Internet Company, for the rest, you make the arrangements. This plan of yours, it’s very feasible!”

Ji Feng was very happy, not because he had found a good promotion plan, but because it had been thoroughly proven through this matter that Xu Yuan was indeed a talent, a rare talent!

“Yes, boss!” Xu Yuan immediately nodded her head.

Ji Feng smiled faintly, “Let’s go, don’t let those merchants wait.”

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“Everyone, because our Kang Yuan slimming powder is a new product, you may not have much confidence in it, in order to help boost your confidence and also to understand more clearly the effects of our slimming powder, we have decided, for a period of time, to give it away for free to everyone first!”

Xu Yuan said with a smile as she returned to the plant’s recruitment meeting, “In addition, we will also give you the slimming powder for free to take, so that you can personally experience what miraculous effects our slimming powder will actually have! A week, only a week period, you will know, our Kang engineer did not say big words, Kang source slimming powder, just have miraculous effect!”

The rest of the merchants had a suspicious look on their faces, everyone was clear about the foul play in the publicity, now this Xiao Pharmaceutical Factory actually insisted on exaggerating the effects of Kang Yuan Slimming Powder, it was too unintelligent, right?

Unless Kang Yuan slimming powder, really has miraculous effect!

The market for weight loss pills is now clear to everyone, where there is no real special effect weight loss pills.

Chapter 713

“I’ll try it!” A businessman suddenly stood up, “I’ll personally take your Kang Yuan slimming powder, if it’s effective on my body type, then it’s even more so for those who are obese, I’ll definitely try my best to help you promote it then!”

This man was not considered fat, at most he was just a little blessed, and admittedly as he said, if this Kang Yuan slimming powder was effective even on his body type, then it would be even more so for those who are obese.

“That’s right, I’ll try it too!” A customer with a beer belly also stood up, “Can your Kang, Kang what slimming powder get rid of my beer belly?”

“It’s Kang Yuan slimming powder!” Kang Yuan seriously reminded before saying, “I can assure this gentleman that to this beer belly of yours, the effect will be seen in a week at most, and within a month, your body shape will be significantly changed!”

“Good!”

The beer-bellied boss immediately fist-bumped and exclaimed, “We don’t need a month, let’s take a week as the limit, if within a week, I feel that your slimming powder has an effect, then, without you saying much, I will try my best to help you promote it, and I will definitely sign a long-term contract with you!”

Several other businessmen with active minds also took a stand and wanted to try the medicine themselves.

In fact, they all knew very well that Xiao’s Pharmaceutical Factory was also a little too resolute and too confident. This kind of confidence was either a bluff, or, it was that their slimming powder really worked, or at least would definitely be much better than other types of diet pills on the market.

What kind of people are these people, they are all human beings!

Since Xiao’s Pharmaceutical Factory dared to have such a promise and backbone, and since they were giving away the medicine for free, what else did they have to fear? Xiao’s Pharmaceutical Factory would not be able to joke about such things, right?

Therefore, with just a little analysis, these people immediately understood that this slimming powder launched by Xiao’s Pharmaceutical Factory might really be effective!

If that was the case, then the future sales of this slimming powder would be very important.

Even if you don’t need to use your head to figure out, once the miraculously effective slimming powder is promoted, there are so many people all over the country who hate their bad figure and feel painful to lose weight, they will still grab it like crazy?

The so-called weight loss tea, diet pills and so on, people know that there are side effects, but still life to buy, all because of this figure to make trouble.

If at this time, a diet pill suddenly appears on the market that is surprisingly effective and not harmful to the body, I am afraid that the already chaotic diet pill market will instantly become even more chaotic and will even cause an uproar.

All of this will become chaotic because of the strong arrival of Kang Yuan slimming powder!

In this way, I'm afraid that the sales of Kang Yuan slimming powder will also be an astronomical figure, and how big its profit is, as long as primary school maths is not taught by language teachers, can be roughly estimated.

This is definitely a piece of heavenly cake!

Just imagine, under such circumstances, how could these shrewd businessmen miss out?

Of course, all this is still hypothetical at the moment, whether it is a guess or a prediction, or an analysis by these customers The actual results of the slimming powder will be based on the effectiveness of Kang Yuan.

The effect is good, everything is good to say, the effect is not good, then the following promotion and so on things, there is no need to say more. The businessmen are profit-seeking, where there is profit they will naturally be rushing to, but if there is no profit, then it will be cold and quiet.

"Everyone, in fact, our Kang Yuan slimming powder has another peculiar effect, I will not talk about it here first, after you have taken it, you will naturally understand." Xu Yuan smiled faintly: "Everyone, please get some free complimentary pills today and take them according to the instructions on the manual, if you feel that there is no effect after a week, then you don't have to come, but if you feel that the effect is very good Then see you in a week's time! At that time, our pharmaceutical factory will provide a batch of slimming powder to everyone for free as a thank you for helping to promote"

Ji Feng, who was standing in his office listening to the commotion outside, was stunned that Xu Yuan had actually directly cancelled the plan to spread the goods for free on the spot, and instead changed it to a week later.

A slight thought, Ji Feng also smiled, this Xu Yuan, but in this way to arouse the curiosity of those astute businessmen ah.

The key is for those businessmen to take it themselves and experience it for themselves. Only when those of them have enough confidence in the slimming powder will they have full confidence that it can make money. In fact, what attracts them most is whether they can make money or not, the rest, is not too important.

In the end, these businessmen, after listening in detail to Kang Yuan's explanation of the principle of slimming powder, as well as the introduction of its characteristics, each received a certain amount of slimming powder and left one after another.

The company's business is a very important part of the company's business.

Ji Feng was the only one who still wore a faint smile on his face, as if nothing had happened. However, those who were familiar with him knew that the occasional cold glint in his eyes was enough to show what was going on inside his mind.

The only thing is that the current Ji Feng is already far more stable than before, plus he is the boss behind the pharmaceutical plant, if he were to storm out, then the whole pharmaceutical plant would be in chaos?

.....

After the business meeting ended, Ji Feng and the others all stayed behind and once again came to the conference room to discuss what should be done next, as well as some matters of product promotion.

“Boss, I’ll go and open the two gate guards at the entrance of the pharmaceutical factory!” Guo Tao said with a gloomy face and gritted his teeth. He knew very well that if it wasn’t for the sudden appearance of Shang Qionggen and those two people from the Sunshine Pharmaceutical Group, the invitational meeting wouldn’t have turned out to be like this even if it wasn’t successful, and those two guys letting Shang Qionggen and the others in was simply inexcusable.

Ji Feng, however, smiled and waved his hand: “They are not at fault either, why should they be fired? Today is a trade fair, and we didn’t send out invitations, so those people naturally don’t know who are the guest businessmen and who are here to cause trouble.”

Guo Tao then stopped talking.

Ji Feng looked around and smiled, “Don’t be discouraged, I do think that today’s trade fair was a success, those who left are not sincere, and those who stayed are the ones who really want to do business Simply put, we just need to use the product quality and effect to open the way, all the problems will be solved.”

“That’s right!”

Xu Yuan nodded slightly and said, “In fact, today’s invitational meeting is definitely not in vain, I believe that those customers will know, after personally experiencing the effect of our slimming powder, how they should choose!”

After a pause, Xu Yuan added: “So that, what we should do next, what to do, I think we all know very well, the effect of slimming powder we all know very well, because we are done many times clinical trials Those customers are also human beings, I believe they will also find out how amazing the effect of the slimming powder is!”

“Therefore, from now on, we have to make preparations for the creation of a week later, we are temporarily short of funds, advertising for the time being, but the network to create momentum, flyers, newspapers, etc., these publicity is still easy to do, more importantly, we have to send people out, do on-site free medicine giveaway activities, specially selected some obese people, give them the medicine, let them try it out for free”

Xu Yuan said her plan one by one in a clear and organized manner, “We want the entire streets of Jiangzhou to know that our Kang Yuan slimming powder works wonders! This is not false propaganda, it’s just to let more people know about our slimming powder!”

Ji Feng thought carefully and couldn’t help but nod slightly, saying, “That’s a good idea, once it’s promoted in Jiangzhou, then it’ll be much easier to radiate to the surrounding areas!”

“General Manager Xu, you and Factory Director Yang will discuss the specific matters together, don’t have any worries!” Ji Feng said, “In a week’s time, we’ll definitely get good news!”

“Yes.” Xu Yuan nodded seriously, this was the first time she had executed such a strategy since she had become the general manager, she must do her best and not let down Ji Feng’s expectations, moreover, she had to prove herself in this way.

As Ji Feng said, she was not a woman with just a few good looks, she also had to be capable!

“Don’t worry, I will definitely cooperate fully with Manager Xiao Xu and try to promote our slimming powder as soon as possible!” Yang Dezhao also nodded his head and said.

“That’s good!” Ji Feng nodded slightly and stood up, “Everyone, work hard, in a week’s time, our slimming powder will start taking its first steps! After that, it won’t be us begging others to buy goods, but others begging us!”

“Heh ……” The others all burst into a light laugh.

After the meeting, everyone else went to prepare themselves, but Xu Yuan stayed behind, she said softly, “Boss, thank you for your trust, I will definitely do my best!”

Ji Feng nodded slightly and said, “Work hard to do it.”

Watching Ji Feng stride out of the conference room, Xu Yuan couldn’t help but be lost in thought for a while, and didn’t know what she was thinking.

……

“Little Feng!”

Ji Feng had just walked out of the conference room when he heard someone calling him, he turned his head to look, but found the duo of Xiao Changhe and Lin Shengping standing not far away, waving at him.

“Uncle Xiao, Manager Lin, you all haven’t left yet!” Ji Feng smiled as he walked over.

“Little Feng, leave your slimming powder to me!” Xiao Changhe also did not have to exchange pleasantries with Ji Feng, but said directly, “If you wait until after the promotion is opened, the sales are too big, you can completely take it back again, but in the early stage, it is definitely very difficult, and my side also happens to have some relations with those hospitals and terminal pharmaceutical merchants, I believe that the promotion is always much stronger than you like this!”

Chapter 714

Ji Feng laughed: “Uncle Xiao, even if you don’t mention it, I’m still going to you. Now I have to ask for your help to do it, the promotion of the slimming powder has encountered more problems than I had expected before, it’s really troublesome ……”

“In business, it’s always like this, a few problems pop up out of nowhere, making you annoyed ……” Xiao Changhe laughed, “Don’t worry, I still have quite a few customers over there, as long as your slimming powder really works, it will definitely be promoted in the shortest possible time!”

Ji Feng nodded, his heart pondering.

In fact, according to Ji Feng's original plan, he wanted to wait for the slimming powder to be promoted, and then let Xiao Changhe get involved. He even thought about giving the entire slimming powder agency to Xiao Changhe's Changhe Pharmaceutical Company, and whoever wanted to operate the slimming powder would have to come to Xiao Changhe to buy the regional agency.

In this way, Xiao Changhe will be able to take the Changhe Drug Company to another level without any effort, and will not have to work so hard.

From the time Xiao Changhe and Lin Shengping went to Hangzhou to seek expansion, Ji Feng could see that it was not that Xiao Changhe did not have ambition, but only due to the constraints of external factors, which limited his footsteps to Jiangzhou, so Ji Feng wanted to help him.

But now, I wanted to show my face, but I ended up accidentally showing my buttocks, and I lost my head!

The problems encountered in the promotion of the slimming powder were indeed beyond Ji Feng's expectations, the first being the obstruction of Hu Yigui and Ma De Wang of the First Hospital, which made Ji Feng have to temporarily withdraw from the First Hospital. With Ma De Wang, the promotion in the First Hospital would definitely be obstructed, unless all the medical staff associated with them were kicked out or replaced, but this was obviously unrealistic.

And to hold a recruitment meeting, only to suddenly encounter sniping from the Sunshine Pharmaceutical Group, Shang Qiongen's revenge, indeed, had come!

Therefore, Ji Feng had to change his original strategy and promote from multiple channels to achieve the maximum effect. In this regard, Xiao Changhe could undoubtedly help a lot, not to mention other things, just those customers who had dealings with his pharmaceutical company were resources that Ji Feng did not have.

It was evident from today's recruitment meeting that many of those pharmaceutical distributors who originally had business dealings with Xiao's pharmaceutical factory had also left on the pretext of being disrupted by Shang Qiongen.

Ji Feng then realized that these people, at all, could not be relied upon.

In fact, this is also a very helpless thing, Xiao's pharmaceutical factory is really too small, those pharmaceutical distributors may only buy one or two kinds of drugs from Xiao's pharmaceutical factory, and the production of such drugs and too many manufacturers, people are not afraid to offend Xiao's pharmaceutical factory.

At the end of the day, the strength of Xiao's Pharmaceutical Factory is still too poor and the bottom line is not enough.

"Uncle Xiao, how about this, you first let those customers of yours help promote the slimming powder, I'll provide it for free on my side, and when the promotion is successful, then charge for it!" Ji Feng said with deliberation, "This is also a kind of pre-paving."

"Padding?" Xiao Changhe was stunned, "What kind of padding?"

“It’s like this, I plan to hand over the agency to you after the slimming powder is thoroughly promoted, that way, we can achieve a win-win situation!” Ji Feng laughed.

“No, no, that won’t work!” Xiao Changhe immediately shook his head and said, “With my company’s current size, I can only help you promote it in Jiangzhou, and it can’t be spread throughout the entire state, and my connections are only those customers who have business dealings with the company, so if you hand over the agency to me, it will definitely be extremely detrimental to your promotion.”

The two of you will be able to take the agency and do the best job possible. What’s more, as long as the slimming powder can initially open up the situation, the following will no longer be us to beg others, but those customers will come to you to beg!”

“Oh” Xiao Changhe couldn’t help but laugh, “Xiao Feng, are you that confident?”

“That’s right, I produce my own stuff, I naturally know best how effective it is, Uncle Xiao, just watch, as long as I can open up the situation, the market behind it will be hot to the core!”

For this point, Ji Feng has never doubted, because compared to other weight loss products on the market, Kang Yuan slimming powder is really too excellent, what’s more, now the weight loss product market in China can definitely be said to have reached a critical point, too many people want to lose weight, but there are no good products, which makes consumers are watching and waiting, once an excellent weight loss product appears, this critical point will be surpassed in an instant, and when that time comes, the kind of blowout explosion that Ji Feng can now foresee.

What’s more, Kang Yuan slimming powder can be useful not only for obese people, but also for normal people.

The function of the 53 slimming pill is to make the fat in a person’s body burn, and the energy produced is stored in other forms in a person’s body, making the body stronger, and the more obese a person is the more obvious it is.

Although Kangen Slimming Powder is only a substitute for Slimming Pill 53, its main effect is only to burn the fat in the body and expel the energy obtained after burning in the form of sweat and other forms, not much energy can be stored in the body.

However, even if there is not much energy stored, there is still a certain amount of energy stored in the body, but the difference between this amount of energy stored and the amount of energy expelled is too great.

However, this does not mean that the energy left in the body does not have any effect. For a short period of time, the energy may not have much effect and the body may not see any significant changes, but over time, the benefits will become apparent, such as an increase in physical strength, endurance and other aspects, as well as a strengthening of the physique.

Only, it will take much longer than Slim 53, and at least about two months before the physique can be significantly improved.

But Ji Feng believes that as long as the slimming powder is promoted and the trust of consumers is won, at this time, even if it is said that the slimming powder can prolong life, there will definitely be people

who believe it, not to mention the publicity about the effect of the slimming powder on normal people as well.

The future market will definitely be hot and scary!

“Well then, as long as you’re not worried about me screwing up your market and dragging down the promotion of the slimming powder, then I’ll take over this agency!” Xiao Changhe laughed, “I’m looking forward to seeing the kind of hot scene you’re talking about!”

Ji Feng smiled faintly and said, “It’s still too early to say all that, let’s wait until the product is promoted.”

“Right, right, the most important thing now is to promote the slimming powder, that’s the most important thing!” Xiao Changhe immediately nodded and said with a smile, “One week, Xiao Feng, whether your strategy will be successful or not will depend on the results of those distributors taking it after one week.”

Ji Feng smiled confidently, “As long as they take it, they will definitely like the slimming powder completely, my worry is that they don’t take it

“Don’t worry, who doesn’t want something for free? This is the mentality of the Chinese people, those people will definitely take it, anyway, if there is a problem with eating it, the pharmaceutical company can’t get away with it, they are naturally not afraid of having quality problems!” Lin Shengping laughed from the side.

“I hope it’s as you say!” Ji Feng faintly smiled and said.

After saying goodbye to Xiao Changhe and the others, Ji Feng immediately returned to his office and dialed his second brother Ji Shaolei’s phone number.

“Third child, why did you remember to call me? Aren’t you holding some kind of recruitment meeting?” Ji Shaolei asked with a smile.

Ji Feng hummed, “It’s about the invitational meeting, second brother, how much do you know about the Sunshine Pharmaceutical Group?”

“Sunshine Pharmaceutical Group?” Ji Shaolei was stunned, “Third child, why are you suddenly bringing this up? Do you want to cooperate with the Sunshine Pharmaceutical Group?”

“I don’t want to mention it, but the key is that people have already come to my door.” Ji Feng coldly snorted, “Today I was holding a recruitment meeting, but the deputy manager of the sales department of Sunshine Pharmaceutical Group suddenly brought people to

He told what had happened at the invitational meeting with mockery.

“He’s looking for death!” Ji Shaolei immediately said in a cold voice, “He simply doesn’t know how to live or die!”

Ji Feng laughed, “Let’s not talk about that now, people are representing the Sunshine Pharmaceutical Group after all, second brother, do you know the background of this group?”

“Know some, the sunshine pharmaceutical group is formed by several representative figures of the Jiangsu and Zhejiang Chamber of Commerce, in fact, and several large pharmaceutical groups in Jiangsu and Zhejiang in a lineage, the background is quite deep San’er, you wouldn’t want to deal with the Sunshine Pharmaceutical Group directly, would you?” Ji Shaolei suddenly asked.

Ji Feng laughed: “Do you think there is such a possibility?”

Ji Shaolei hurriedly said, “I say, San’er, you must not act recklessly, the Sunshine Pharmaceutical Group is not impossible to deal with, in fact, if you want to investigate, although you have to face some pressure, but you can certainly investigate him to turn the world upside down, so that they have no way to operate normally. But that won’t do us any good, if you want to deal with that troublemaker, I’ll just say hello to the senior management of the Sunshine Pharmaceutical Group and ask them to fire that bastard, won’t that be the end of it?”

“Don’t, don’t ever!” Ji Feng laughed, “Since things are so easy to do, let’s wait for now.”

“Still have to wait? Aren’t you afraid that it will affect the promotion of your product?” Ji Shaolei asked with a frown.

“We must wait for a while, the sky wants to make him go mad first, I just want to see how far that Shang Qionggeng can go mad!” Ji Feng coldly laughed: “The villain gets his way, the son department Zhongshan wolf ah, gaining power will be rampant”

“You kid now but learn bad ah!” The first time Ji Feng said it, he understood that the third child wanted to give the other party a blow to the head when the other party was most pleased, which would definitely make him dizzy and dizzy, and his eyes would be blinding.

If the blow is hard, I’m afraid the other party will never turn over in his life!

Chapter 715

Ji Shaolei couldn’t help but secretly sympathise with the person who had caused trouble for Ji Feng, San’er had never treated ordinary people with such ruthlessness before, this time, that bastard didn’t know what the gods and goddesses had done to make San’er so irritated.

“Well then, if you want to move that bastard, remember to tell me about it!” Ji Shaolei said, “Or else this is fine, I’ll directly introduce you and the senior management of the Sunshine Pharmaceutical Group to get to know each other, so that you can do things in the future.”

Ji Feng deliberated for a moment before he shook his head and said, “No need for now, let’s wait until my side is opened up!”

“No problem, if there are any problems, I will try my best to help you out, but you have to hide yourself well, it’s best not to get so involved in business activities.” Ji Shaolei admonished again.

After hanging up the phone, Ji Feng couldn’t help but let out a long breath and coldly snorted, “A villain’s ambition!”

.....

On a side road not far from Xiao's pharmaceutical factory, a car was parked by the roadside, its windows were covered with dark film, making it impossible to see clearly what was going on inside.

In fact, inside the car sat two young men, one of whom, was Shang Qionggen, who had previously gone to Xiao's Pharmaceutical Factory to cause trouble.

"This is the benefit fee for the information you provided!" Shang Qionggen took out an envelope from his purse and handed it to the young man in the passenger seat, "The information you provided was very timely, next time if there are any more movements in Xiao's Pharmaceutical Factory, make sure to provide it in time."

The young man took the envelope and looked a bit rattled, "Brother Shang, I don't want to do it anymore, the people in the pharmaceutical factory are good to me, if I bring the pharmaceutical factory down, I"

"What the hell do you know!"

Shang Qionggen instantly glared, "Don't you know, you work hard as a worker in the factory, only two thousand dollars a month, what future is there? You provide information once, I will give you a thousand, this money is not easy to come by?"

"But" The young man was still a bit uneasy, "If the pharmaceutical factory collapses, I'll be out of a job too!"

"You don't have to worry about that, I won't see you lose your job." Shang Qionggen patted him on the shoulder, "I treated you well in the past, didn't I? If it wasn't for me, how could you, a migrant worker from the countryside, have come to work as a worker in a pharmaceutical factory? Besides, even if you were unemployed, I could still cover you and find you a new job. Don't you see that brother I'm not the same as I used to be?"

"Yes, yes, I've always remembered how good you've been to me, Brother Shang." The young man hurriedly said, "Then if I lose my job, you can't leave me alone, Brother Shang!"

"Don't worry, as long as you provide information in a timely manner, how could I possibly treat you badly?" Shang Qionggen said, "Remember, make sure you provide timely information, and it has to be useful."

"I can only try, I can't guarantee it." The young man said hesitantly, "As you know, Brother Shang, I'm just a workshop worker, I can only try to inquire!"

"That's why I asked you to keep an eye out, but you don't have to be too nervous, just do what you did today, remember?" Shang Qionggen followed the instructions.

"I remember, Brother Shang!" The young man nodded his head, some uneasiness still visible on his face.

"Just remember, go on, remember to rest at noon, so that you can work in the afternoon!" Shang Qionggen laughed, looking quite a leader.

Looking at the young man's figure fading away, a sneer flashed across Shang Qionggen's face: "Xiao's Pharmaceutical Factory Bullshit! Let's see how I can bring you down! What I, Shang Qionggen, have said will be counted, and my revenge is not so easy to bear!"

Thinking of the previous aggression suffered in Xiao's Pharmaceutical Factory, Shang Qionggen's eyes could not help but reveal a hideous look, he gritted his teeth and said darkly, "I don't care what pharmaceutical factory you are called, as long as you Yang Dezhao is there, and that Ji is there, I will definitely let you know how stupid it was to humiliate me in the first place!"

Shang Qiong was a vitriolic and vindictive person in his own right, otherwise, he wouldn't have mocked Han Rui Chao without hiding it back then when Ji Feng and the others were all present.

Such a person never remembers the humiliation he gave to others, or if he does, he is only proud of it, or takes it for granted. But for the humiliations others have given themselves, they will remember them clearly and will never forget them until they die.

In the beginning, in that kind of public place, that person named Ji let himself down, and Yang Dezhao actually did not help to say something, thanks to the fact that he had made a great contribution to the pharmaceutical factory before, but actually in the blink of an eye, he wanted to tear down the bridge, simply inexcusable!

Shang Qionggen could not help but secretly rejoice, fortunately, he was not beaten down, but the time had come, not only had he gotten involved with the people of the Sunshine Pharmaceutical Group, but also had the possibility of getting both money and people.

"Surnamed Ji, and Yang Dezhao, just wait and see how I will clean you up!" Shang Qionggen's face showed a fierce look, "I'll make that crappy pharmaceutical factory of yours never operate again, and when you go bankrupt and the creditors and banks come to collect your debts, you'll just wait to jump off the building!"

.....

The following week was the most painful and difficult period for Xiao's pharmaceutical factory.

No customers, no one believes in the effectiveness of the slimming powder, Xu Yuan can only organize manpower to go out and give away free medicine, while in various communities and some public places to carry out various free medicine giving activities, for the maximum publicity effect.

The first few customers that Xu Yuan brought to the trade fair, also symbolically purchased a batch of slimming powder from Xiao's pharmaceutical factory, about a few tens of thousands of dollars of goods, considered to give Xu Yuan face, also considered to help, after all, did not let Xiao's pharmaceutical factory's trade fair particles, more or less face can be over.

But this is a drop in the bucket for Xiao's pharmaceutical factory, those few customers obviously will definitely not sell the promotion, just for Xu Yuan's sake.

And those distributors who tried the medicine for free, they didn't know how big the reaction would be, let alone if they really tried the medicine after they returned, and they wouldn't know how effective it would be.

So as a last resort, Xu Yuan had to start from the basics, leading the staff of the pharmaceutical factory, divided into several groups, constantly running around in various communities and public places in Jiangzhou.

The company has already instructed Wang Xin and Yang Yu to prepare for the internet campaign, and to make sure that the internet publicity is overwhelming, as long as people like to go online, they must be aware of the existence of Kang Yuan slimming powder.

The effectiveness of advertising is not to be ignored.

For example, there is a kind of brain idiot, just a few simple animated characters to advertise, but the advertising time and scope is overwhelming, the result is a high sales of frightening.

This is borrowing from other people's experience!

As for the advertising expenses, Ji Feng also decided to take out all the profits of the pharmaceutical factory, while ensuring that the slimming powder can be produced normally, the rest of the expenses are all invested in network advertising, as for TV advertising, Ji Feng does not intend to do it for the time being, first main part, the purpose is only to promote the slimming powder, not to spread the goods to the whole country at once.

In fact, unlike the others, what Ji Feng and Kang Yuan are looking forward to the most is that those few customers really try the medicine themselves, once they take the slimming powder, five to seven days, it is enough to feel the miraculous effect of the slimming powder, at that time they will promote it without saying much, because with their shrewdness, they can definitely realize how broad the market will be for such a strange effect of slimming powder!

It's just that both of them don't know if those people will actually try the drug on their bodies or not!

.....

Inside a detached villa in the suburbs of Jiangzhou, a slightly fat middle-aged man was sitting on a sofa in the living room, and on the coffee table in front of him, there were several beautifully packaged small bags, and one could see a clear line of font on them – Kang Yuan Slimming Powder.

This obese middle-aged man looked at a few packets of Kang Yuan Slimming Powder and could not help but shake his head with a smile, "Absolutely harmless to the human body? How is that possible!"

"I've taken so many slimming pills without any significant effect, and this slimming powder actually dares to claim to see miraculous results in seven days?" The middle-aged man was a little hesitant: "It really has such good effects?"

After a moment, he grunted, "If it doesn't work, see if I still cooperate with Xiao's Pharmaceutical Factory in the future!"

After saying that, he picked up the cup next to him, tore open the packaging of the slimming powder, rinsed it with water and tilted his head to drink it.

In another high-class office building in Jiangzhou, a fit young man looked at the Kang Yuan slimming powder on the table and muttered secretly: "With this figure, do I still need to take slimming powder? Even if I take it, what effect can I see?"

After thinking about it, he couldn't help but chuckle, "The clerk in the company, Xiao Wang, is obese, she can be asked to try it"

The young man immediately pressed the phone on his desk, "It's me, send Xiao Wang in for a moment!"

At the same time, in the office of the boss of another pharmaceutical company in Jiangzhou, a sharp-tongued middle-aged man was also playing with a bag of Kang Yuan slimming powder in his hand, and he rubbed his chin with one hand, secretly pondering.

"If this Kang Yuan slimming powder has no effect, Xiao's pharmaceutical company but there is nothing to say, when the time comes, must let them in other drugs to reduce the price again, otherwise, hey, good things are not afraid of publicity, but this bad thing well"

He hedged and laughed, and then said to himself, "That girl at home of mine, who complains all day about being out of shape, let her try it, anyway, as long as Xiao's Pharmaceutical Factory dares to produce it, there must not be much of a problem in terms of quality. Besides, that girl usually takes those slimming pills a lot, that quality is no better"

The same scene happened in several places in Jiangzhou, although for different reasons and from different starting points, but, without exception, all of these people took Kang Yuan slimming powder themselves or had people around them take it.

Chapter 716

At this time, Ji Feng was thinking about the internet promotion, and he didn't have much hope for these customers to try the medicine in person.

In Ji Feng's opinion, these old bosses might not take the slimming powder, but they would definitely help promote it, because all they got was free slimming powder, and if they wanted to make these slimming powder into money, they had to promote it.

So what Ji Feng is waiting for is actually when they sell the slimming powder, the feedback information from those consumers who take it, as well as their own publicity, which is the most important.

Because with the publicity from these consumers, I believe those customers will definitely receive feedback, and then they will take the initiative to come to the pharmaceutical factory to buy goods. And at this time, Ji Feng will also know the effect of those consumers taking the product, he can then start to create momentum on the internet, and all this, too, will be on the right track.

Plans can't catch up with change!

This is the truth of the matter, which is always unchanging, and Ji Feng, who has been planning carefully, would not have thought that the success of the promotion of the Kang Yuan slimming powder actually came from the few customers that he had not been optimistic about, and he would not have thought that those customers would actually have someone to try the medicine personally.

It is because of these uncertainties that Ji Feng made preparations in many ways, and if the promotion of these merchants failed again, Ji Feng decided that he would have to lay the goods first.

According to Ji Feng's original intention, if the recruitment meeting was unsuccessful and the promotion did not achieve the expected effect, then, but all the salesmen who had business contact with Xiao's pharmaceutical factory, including Xiao Changhe's pharmaceutical company, Ji Feng would lay the goods

in large quantities for free, first laying the goods all over, and if the east is not bright, there will always be sales and word of mouth.

As long as the word of mouth has, the popularity will also gradually increase, only compared to the current promotion, obviously a little slower, but it is only a matter of time.

In fact, ever since Shang Qionggen suddenly appeared at the trade fair and thus made a large part of the salesmen leave on the spot, Ji Feng realised that the trade fair might have failed.

Because these remaining customers may not all be interested in the slimming powder, the probability of success will be much smaller.

That's why he made preparations in many ways.

The actual fact is that you can find a lot of people who are not only interested in the actual products and services, but also in the products and services of the company.

These are all issues that require brain power.

The company's main goal is to provide the best possible service to its customers.

The current Xiao's Pharmaceutical Factory is very different from the time when Han Zhong was sitting in town.

The reason why Ji Feng was the boss when Han Zhong was there was because at that time there were no such tedious things to do and it was not that difficult to promote the drug.

Moreover, the customer base of Special Effects Current is also geared towards the military, which is very different from Kang Yuan Slim Powder.

Now, everything has to start all over again, except for the pharmaceutical factory, which has a few business contacts, but nothing else.

There is no money, no visibility, all of this, is an obstacle.

So Ji Feng must be personally involved, what's more, this Kang Yuan slimming powder is also considered his first real investment in business, he must personally push it up and make it a well-known brand in the country and even internationally, this is Ji Feng's goal!

.....

A week's time passed in the blink of an eye.

When a brand new week began, Ji Feng sat in his own office at Xiao's Pharmaceutical Factory and waited quietly.

Although there was little hope in his heart for those businessmen, Ji Feng would not give up until the last moment, whether it was good or bad, he always had to wait for a result!

Opposite Ji Feng, Xu Yuan and Yang Dezhao were sitting side by side on the sofa, also waiting for the feedback from those businessmen. The two of them were equally apprehensive, wondering what the reaction of those businessmen would be after this week's time had passed.

Will they stop contacting the pharmaceutical factory from now on, or will they come looking for trouble?

Or maybe The company's business is a very important one.

The two of them have no bottom in their hearts and can only wait.

"Boss, or else you should go back first, I'll just stay at the factory with Factory Manager Yang and wait."

Xu Yuan saw Ji Feng closing his eyes and thought he was anxious in his heart, so she couldn't help but say comfortingly, "Those customers should take our slimming powder, not to mention that if I were a pharmaceutical distributor, I would find others to take it even if I didn't take it myself. You know, if the effect of the slimming powder is not as good as we advertise, then they can be considered to have caught a hold of our pharmaceutical factory, and if we want to cover up this ugly look, we will definitely give up some of our profits in other areas!"

Ji Feng smiled and nodded, saying, "What I'm worried about now is not whether those dealers will take the slimming powder, but that they won't take it seriously at all, after all, our pharmaceutical factory is far from being comparable to those large pharmaceutical groups in terms of both scale and product variety. in their eyes."

"Boss, that's why you don't understand those people." Yang Dezhao laughed and said, "Businessmen are driven by profit, and this phrase can't be more appropriate for those dealers."

"How do you say that?" Ji Feng asked with a smile.

"For big businessmen, their vision is more long-term, they may look more at the future benefits and won't care about the immediate gains or losses. However, most of these pharmaceutical distributors who work with our pharmaceutical factory are people who are short-sighted, and they are more focused on immediate benefits."

Yang Dezhao smiled faintly and said rather confidently, "I dare to conclude that those people will definitely try every possible way to make profits from us, and the slimming powder right now is a good opportunity!"

"That makes sense!" Ji Feng said with a slight nod of approval. Despite Yang Dezhao's grumpy temper and one or another shortcoming, there was one thing that Ji Feng had to admire, and that was that Yang Dezhao had enough life experience and experience to see people a little more accurately, something that Ji Feng could not match for the time being.

The age of a few dozen years is not a waste of time, and life experience is not something that can be made up for by great skill or knowledge, it requires experience in society, dealing with different people, and gradually accumulating experience to have enough experience.

Although Ji Feng had the help of an intelligent brain, he was still lacking in this area.

The three of them chatted idly while waiting for the reaction of those merchants.

Although their mouths were all very relaxed, the three of them were a little apprehensive in their hearts. The success of this trade fair depended on whether the merchants would react today. This,

however, is related to the future confidence of the three people, as well as the future plans of the pharmaceutical factory, the three people have to pay attention to.

With the passage of time, a morning is about to pass, the phone in the office, but not once rang, in addition to the three people from time to time the sound of small talk, the office is a little terribly quiet.

The situation now seems to be a bit bad, and the three people are aware that this time, it seems that there will not be any result in the recruitment meeting.

The longer they waited, the more Yang Dezhao's impatient temper became apparent. From time to time, he looked up at the wall clock, or took a big gulp of water, and got up to refill the cups for Ji Feng and Xu Yuan, all these actions seemed so agitated and restless.

"Don't worry about it, as long as there is no mistake in our judgment, I believe the problem is not too big!" Xu Yuan said comfortingly.

Yang Dezhao nodded slightly, but the restlessness was still hard to contain.

"These bastards, who are usually more aggressive than anyone else when bargaining with us, are now backing away one by one when their help is needed!" Yang Dezhao waited impatiently and couldn't help but grunt, opening his mouth to curse.

Xu Yuan smiled faintly, "Factory Manager Yang, those people are originally of this character, you don't need to be too angry!"

"Ugh!" Yang Dezhao couldn't help but shake his head slightly and sighed, but he didn't say anything more.

"Do you guys think that Shang Qiongggen will cut off all those clients of ours halfway?" Ji Feng suddenly asked.

"What?"

Xu Yuan and Yang Dezhao were both slightly stunned, not keeping up with Ji Feng's rhythm of thought for a while.

Ji Feng's hand tapped his thigh slightly and said thoughtfully, "Since Shang Qiongggen said he wanted to retaliate against our pharmaceutical factory, and since he suddenly came to make trouble on the day of the recruitment meeting, I was wondering if he would intercept our clients halfway in the name of the Sunshine Pharmaceutical Group, and that's why nothing has happened to those clients until now?"

"This" Yang Dezhao and Xu Yuan glanced at each other and were horrified at the same time, saying in unison, "It's indeed a possibility!"

Xiao's Pharmaceutical Factory was only a small factory with assets of tens of millions of dollars, which was simply not enough compared to a behemoth like the Sunshine Pharmaceutical Group.

If Shang Qiongggen really intercepted it halfway, then I'm afraid that this time it would be a fatal one.

The attraction of Sunshine Pharmaceutical Group to those pharmaceutical dealers was enormous, as could be seen from the recruitment meeting a week ago, when he was able to attract so many

pharmaceutical dealers with a few words, and now if he intercepted them halfway, the effect would be no worse.

“What should we do then?” Yang Dezhao looked at Ji Feng, he knew Ji Feng’s identity, if Ji Feng said a word, I believe the Sunshine Pharmaceutical Group would not dare to come over and cause trouble, or even directly fire Shang Qionggen!

Ji Feng slightly deliberated for a moment and picked up the phone on the table, “Guo Tao, you take a few people and run a trip to the road in front of the pharmaceutical factory

Chapter 717

On the industrial road outside the Xiao Pharmaceutical Factory, a black car was parked at the roadside, and in the car, there were still two young people sitting, one of them, the one Shang Qionggen mentioned by Ji Feng, and the other one, the workshop worker who secretly provided Shang Qionggen with important information about the pharmaceutical factory.

“Are you sure you heard correctly that Xiao’s Pharmaceutical Factory will really make a move today?” Shang Qionggen sat in the driver’s seat, looking at the empty road, and asked with a frown, “How come it’s almost noon now, and apart from those delivery cars in Xiao’s pharmaceutical factory, no other cars have been seen passing by?”

“It’s true, Brother Shang, I was lying outside Factory Director Yang’s office and heard it really well, he was telling the reception staff and security guards at the factory that those pharmaceutical distributors might be coming today, and Factory Director Yang told them to keep an eye out and take it seriously.” The young man hurriedly said.

“Then how come no one has been seen until now?” Shang Qionggen asked with a frown.

“This, this I don’t know either.” The young man said accusingly.

Shang Qionggen couldn’t help but hum, “So, it’s because Xiao’s Pharmaceutical Factory is not attractive to those merchants, making those merchants not buy it?”

The young man’s mouth moved, but nothing came out.

“Hey, it’s better not to come.” Shang Qionggen heatedly smiled: “Xiao’s Pharmaceutical Factory is bent on launching some kind of slimming powder, now no one is coming, let’s see how they end up! That Ji is still ambitious, and that old thing Yang Dezhao actually listens to him on everything

“Bullshit!”

“Brother Shang, that

I took leave to come out, I just lied to our workshop director and said I came out to buy something, now it’s been so long, I should go back!” The young man said.

“You want to go back?!”

Shang Qionggen instantly glared, “You’ve seen all those businessmen, you’re leaving now, in case those people come, how do I know who’s coming and if it’s a businessman from Xiao’s pharmaceutical factory! You’re not leaving!”

The young man was speechless, but his face looked reluctant.

Shang Qionggen's tone eased again and said, "Let me tell you, I know you are honest, but absenteeism is nothing, at most your workshop director will only criticize you and deduct your salary, what is there? What's the point of that? I've given you a thousand silver dollars for giving me information once.

"No, I just think that this It's not good for the pharmaceutical factory, somehow, somehow I'm sorry to the director of the factory Yang." The young man said hesitantly.

"You say it again!" Shang Qionggen was immediately displeased, "I say, you've grown up now, have you forgotten who introduced you to work at the Xiao Pharmaceutical Factory in the first place? Aren't you a bit ungrateful to say that now?"

"No, no, Brother Shang, I'm not leaving, I'll stay here with you and wait for you, okay?" The young man's face turned red as he hurriedly said.

"Well, that's more like it!" Shang Qionggen nodded his head in satisfaction.

The young man was a little uneasy in his heart, but he didn't know what to do, so he could only sit silently on the passenger seat, head bowed, and didn't say anything.

Shang Qionggen, however, hummed a small tune in triumph: "They say that, thirty years of river east, thirty years of river west, who expected that thirty years less, a certain family turned over in one day na"

"Brother Shang, it's coming!" The young man suddenly said.

The company's main business is to provide a wide range of products and services to the market. Can't you see I'm singing, no eyesight at all"

"No, Brother Shang, those merchants are here!" The young man hurriedly pointed to the front, "Look, that's their car!"

Shang Qionggen immediately looked in the direction that the young man pointed, only to see that not far away, a line of convoy is fast approaching, there are more than a dozen cars.

He immediately gave a jolt and asked in a panic, "Are these the cars of those guest merchants?"

"Yes, Brother Shang, as you know, this road coming over, the nearest one is our It is our Xiao's Pharmaceutical Factory, moreover, I have seen all these cars, look at the pendant in the Audi in front, I have seen this car in the pharmaceutical factory during the last recruitment meeting!" The young man scrambled to explain.

"Kid, you're not bad!" Shang Qionggen looked at the young man unexpectedly, "I didn't expect you to be so observant, what a surprise, ha!"

The young man said embarrassedly, "Brother Shang, don't make fun of me, you know, my education level is low, except for a good memory, nothing else."

"Okay, okay, call you fat and you're still panting, you really think you're a person" Shang Qionggen did not care, waved his hand and said, "You wait in the car, I'll go get off and meet them!"

The young man choked, a look of inferiority flashed in his eyes, and hurriedly stopped talking.

Bang!

Shang Qiongggen got out of the car, casually closed the door and came to the middle of the road, waving his hand, signalling the convoy coming from the front to stop!

When the caravan in front saw Shang Qiongggen waving his hand, they slowly pulled over to the side of the road and stopped, the people in the car got out and quickly walked over.

“Sir, what can I do for you?” A middle-aged man stepped down from the car and asked with a smile on his face. This man looked about fifty years old, but his face was red and glowing, and he looked in great spirits, spirits that were simply better than those of a man in his thirties who was in his right years.

“Are you all planning to go to Xiao’s Pharmaceutical Factory to talk business?” Shang Qiongggen asked indifferently with an air of superiority.

“That’s right, may I ask Is your Excellency someone from Xiao’s Pharmaceutical Factory?” Another person in the caravan spoke up and asked, this person was not very old, about thirty years old, but in the same way as the middle-aged man, he was also red-faced and looked in particularly good spirits.

“He’s not!”

A person next to him suddenly said, “Have you all forgotten, at the recruitment meeting held by Xiao Pharmaceutical Factory a week ago, this gentleman came to announce the launch of their new drugs on behalf of the Sunshine Pharmaceutical Group... this gentleman, is someone from the Sunshine Pharmaceutical Group!”

“Yes, yes, I remember, it was indeed him, oops, how disrespectful, this is the deputy sales manager of the Sunshine Pharmaceutical Group, Mr. Shang Qiongggen, right?” A middle-aged man came up and shook Shang Qiongggen’s hand, “Look at my brain, I didn’t remember it just now, I’m really sorry!”

Shang Qiongggen’s face was immediately covered with a smile, his vanity was greatly satisfied.

Although his heart was already overflowing with joy, Shang Qiongggen still wanted to maintain the proper manners of a person in a position of authority, so he said in a reserved manner, “It’s alright, all bosses are busy people, besides, I’m just a part-time worker, it’s normal that you don’t remember.”

“No, no, Manager Shang is young and talented, he is a deputy manager at such a young age, he is a man of great importance!”

“Yes, although Mr. Shang is a part-time employee, his energy is much more powerful than those of us who are making a small fuss, don’t you think so?”

“That’s right, that’s right, Manager Shang is too modest.”

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The words of compliment came out of the mouths of the people without hesitation, and not a single person felt blushing. The actual fact is that these bosses are all human beings. What’s more, Shang Qiongggen, as the deputy manager of the sales department of such a huge corporation as the Sunshine Pharmaceutical Group, might have the opportunity to beg him in the future, so naturally these bosses are unwilling to offend such a person.

The more you say a few words, the better, as it won't kill you, and it will also bring you closer to each other.

The feeling of having one's vanity fully satisfied by a compliment could not be more wonderful, especially for the small-minded and vindictive Shang Qionggen, this kind of compliment would satisfy his vanity and arrogance, making him almost float.

He was so satisfied that his whole body was simply floating, not knowing where he was.

"The identity of the deputy manager of the sales department of the Sunshine Pharmaceutical Group really works, these people who originally asked to speak for themselves are now starting to compliment themselves, now it looks like there is absolutely nothing wrong with their plan to intercept these people." Shang Qionggen laughed loudly in his heart.

"Manager Shang, I wonder if you are waiting for us here, is there something wrong?" A boss asked with a smile.

"Oh, it's like this" Shang Qionggen smiled slightly, trying to make himself look like a graceful and successful person, he touched the watch on his wrist and smiled, "I know that you all are going to Xiao's Pharmaceutical Factory this time, you should be talking to them about cooperation, right?"

"This" Those bosses instantly glanced at each other, and all of them stopped talking. For a while, the scene that was still lively and bustling, instantly cooled down.

"What, do you all think this is a bit hard to say?" Shang Qionggen asked indifferently, that high and mighty look coming out again.

"Oh" Manager Shang misunderstood, there is nothing bad to say about this, we are indeed all here to talk about something at Xiao's Pharmaceutical Factory, Manager Shang is a person who is busy with big things, I didn't expect that he would also be concerned about this little thing haha." A boss snorted.

"This is not a small matter." Shang Qionggen snorted coldly, "For me, but anything that involves Xiao's Pharmaceutical Factory is a big deal!"

"Is Manager Shang trying to help Xiao's Pharmaceutical Factory pull in business?" A boss asked.

"Pull business?"

When Shang Qionggen heard this, he snorted, "I'm still helping Xiao's Pharmaceutical Factory to pull in business, what a" I don't even want Xiao's Pharmaceutical Factory to close down, and I'm still helping him to get business? It's ridiculous! In a word, today you do not have to go to Xiao's Pharmaceutical Factory, and in the future do not have half business with Xiao's Pharmaceutical Factory, if you feel that you have suffered losses, then come to the Sunshine Pharmaceutical Group, my side, will certainly take extra care of everyone!"

Chapter 718

All the bosses were stunned, although they knew at the recruitment meeting that Shang Qionggen and Xiao's Pharmaceutical Factory had a problem, they did not expect that Shang Qionggen would wait here specifically for himself and others at this time to stop his cooperation with Xiao's Pharmaceutical Factory.

What kind of deep hatred was there between this Shang Qionggen and Xiao Pharmaceutical Factory?

All the bosses were hesitant and had secret doubts in their hearts.

Seeing the dismayed expressions of the bosses in front of him, Shang Qionggen was extremely pleased with himself. He had to look at the faces of Yang Dezhao and the others, and when he was running business in the past, these bosses were all nose-to-nose, and if he didn't stoop to his level, these bastards wouldn't buy it at all.

But now, he just showed his identity and gave these bosses a promise, and these bosses have to consider carefully and even treat him politely.

"I hope that you can consider clearly, to distinguish which is more important, a small Xiao Pharmaceutical Factory, compared with the Sunshine Pharmaceutical Group, which is more important, I think you all know very well in your hearts, I promise here, as long as you do not cooperate with the Xiao Pharmaceutical Factory in the future, other dare not say, but let you and the Sunshine Pharmaceutical Group to establish a long-term solid relationship, I still have the assurance."

Shang Qionggen smiled faintly, "Everyone, the Sunshine Pharmaceutical Group will launch several new drugs every year, by then this agency I still have the right to speak!"

After saying that, he proudly looked at these pharmaceutical dealers, his heart was already sure that these people got such a promise from himself, they will definitely be impatient to gamble and swear not to cooperate with the Xiao Pharmaceutical Factory anymore, or even help themselves against the Xiao Pharmaceutical Factory.

Shang Qionggen seemed to have seen that these pharmaceutical distributors in front of him would definitely complain in righteous indignation about the injustice and oppression that Xiao's Pharmaceutical Factory usually inflicted on them, or they would directly side with him and immediately break off the cooperation with Xiao's Pharmaceutical Factory.

Those pharmaceutical distributors looked at each other for a few moments, as if they were exchanging views. Then, an odd look appeared on their faces as they all looked towards Shang Qionggen.

"Well, it looks like all of you have thought about it, so please go back first!" Shang Qionggen held out his business card, "This is my business card, if you all are interested in working with the Sunshine Pharmaceutical Group, you can contact me!"

With a very poised smile, but not hiding the smugness in his heart, he handed his business card to those bosses.

However, the next moment, Shang Qionggen was confused.

They only saw those dealers looking at each other with odd expressions on their faces, but none of them went to take Shang Qionggen's business card.

"Everyone" As soon as Shang Qionggen spoke, he was interrupted by one of the dealers.

"Don't keep on here everyone everyone, almost everyone here is older than your age, to be polite you should call a senior, or uncle, if you are not polite, you are not even qualified to speak!" One of the bosses said nonchalantly.

“What?” Shang Qionggen was stunned, and surprisingly did not react for a moment.

“It says you don’t know the sky is high!” Another dealer, who was slightly younger, spoke less politely and said mockingly, “Why do you think we are fools who are casually fooled by a few words from you? It’s ridiculous!”

“Still waiting for us halfway Just your kind of behavior is not worthy of my trust, and you are still putting up a show in front of us, do you really think you are a big shot?” A boss disdainfully mocked, “If the manager of your sales department came it would be more like it, you, the deputy manager, are still far from it!”

“What bullshit cooperation, the Sunshine Pharmaceutical Group is such a big thing, we can’t climb up to it, nor do we want to, Manager Shang, please go back!”

“Even if you don’t go, don’t block the middle of the road, we still have to get past.”

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This cry of mockery and disdain instantly left Shang Qionggen dumbfounded!

He stood there in a daze, stunned and incredulous as he looked at the medical dealers with mocking faces, his mind blank, not even knowing what to say anymore: “You, you

“Kid!”

A slightly older pharmaceutical distributor came in front of Shang Qionggen and patted him on the shoulder, “Business competition, that’s not how you compete, you call that underhanded, remember, you can’t do that in the future, or even I, an old man, won’t be able to look at it, I really don’t know how your parents taught you, to raise such a thing!”

Boom!

These words were like a heavy hammer, hitting Shang Qionggen’s head hard, causing him to instantly feel a strong sense of dizziness, his whole body swayed a few times as his eyes went black, and he almost didn’t fall head first to the ground.

How could this happen? How could this happen?

Shang Qionggen stared dumbly at the dealers in front of him, the words echoing in his mind over and over again, how could he not figure out how the people who had been paying him constant compliments and had smiles all over their faces suddenly flipped out? And when he spoke, he was so unforgiving?

What was wrong with all this?

“Make way!” Shang Qionggen, who had not yet reacted, was pushed away in a flash.

He burst out in anger and turned back with a jerk, seeing a pair of eyes. In a flash, a bone-chilling chill started spreading upwards from his tailbone and exploded in his head at once, making his body shiver and his heart almost stop beating.

What kind of eyes were these, they simply gave people the creeps, a kind of terror from the heart instantly spread throughout his body, causing Shang Qionggen to tremble involuntarily a few times.

“Taking shamelessness for glory, actually stopping our guests at the entrance of our factory, there is no shame at all!” Guo Tao stared coldly at Shang Qionggen, his eyes filled with murderous intent, “Next time you let me encounter you, I’ll bury you on the ground!”

According to Ji Feng’s instructions, he had brought two security guards out of Xiao’s Pharmaceutical Factory, ready to take a look on the road to prevent Shang Qionggen’s stream from coming to cause trouble, but he never thought that he would really encounter this kind of situation.

A time, Guo Tao suddenly fire, pharmaceutical plant in order to promote the opening of Kang source slimming powder, each of them are busy buttocks do not touch the bench, and even a few of the main leaders of the plant, these days that tight frown never stretch open.

This is all because the promotion of Kang Yuan slimming powder is blocked, very unpleasant. The role played by Shang Qionggen in this is not very honorable.

At the beginning, at the recruitment meeting, if it wasn’t for Ji Feng shaking his head, Guo Tao simply had to directly beat this bastard Shang Qionggen up and step on him directly! At this moment, this bastard actually dared to do this, Guo Tao was furious!

But now, due to the presence of these merchants, he could only hold back his anger, but the murderous intent in his eyes was undisguised.

Bang!

One of the security guards behind Guo Tao violently pushed Shang Qionggen, who was dazed and confused, away from him and made him sit on his buttocks on the ground.

“That kid in the car seems to be someone from our factory?” Guo Tao looked again at the black car not far away and frowned, “Go and get him out for me!”

“Yes!” A security guard immediately walked over and pulled out a pale young man from the car.

Guo Tao gave him a look and snorted coldly, “When we get back to the factory, let the boss settle the score with you!”

He waved his hand, “Take it away!”

“Yes!” The security guards carried the young man away.

Only then did Guo Tao look at the stunned pharmaceutical dealers and said politely, “Everyone, I am the manager of the security department of the Xiao Pharmaceutical Factory, our factory leaders are afraid that you will be harassed on the way, so they sent me to greet you, please follow me!”

Only then did the pharmaceutical dealers react and hastily thanked them, but in their hearts they were secretly shocked, this manager of the security department of the Xiao Pharmaceutical Factory was very fierce.

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“It’s already eleven o’clock!”

Inside the Xiao Pharmaceutical Factory, Ji Feng looked up at the wall clock and shook his head slightly: “It looks like those customers are not coming Alright, we won’t wait, let’s go eat!”

“Boss, why don’t we wait a little longer, it’s still half an hour before closing time, maybe those dealers are still on their way now” Xu Yuan was still undeterred and wanted to wait again, after all, for the invitations, everyone had prepared a lot and put in a lot of effort, just to give up in vain, she was really a bit reluctant.

The first thing you need to do is to get back to the factory.

Xu Yuan couldn’t help but blush and said with some embarrassment, “Yes, yes, I was too nervous.”

Ji Feng laughed: “Don’t take it too personally, many things are like that, the more cautious you are, the more likely you are to make mistakes, and the more the results may not be what one would expect. On the other hand, the more casual you are and don’t take it too seriously, as long as you do everything that needs to be done, it might turn out to be a surprise!”

“Yeah, I’m too phased.” Xu Yuan said with a nod of approval.

“Manager Xu this is working too hard and deserves praise!” Yang Dezhao said smilingly from the side.

“Let’s go!” Ji Feng laughed, “Once the Kang Yuan slimming powder is promoted, we’ll hold a factory-wide staff meeting, and for those who have made efforts and contributions, all of them will be given honorary and material rewards”

Before he could speak his words, he was interrupted by a sharp ringing sound: “Ding”

Ji Feng was stunned, looked at the phone on his desk and laughed, “Looks like there are still people who won’t let us go to dinner!”

He smiled and picked up the phone, “This is Xiao’s Pharmaceutical Factory, who is it?”

“Boss, this is Guo Tao, those pharmaceutical distributors have arrived, I am now accompanying them towards the factory, should I take them directly to the meeting room there?” Guo Tao asked.

Ji Feng didn’t speak, but paused for a moment.

Next to him, Yang Dezhou and Xu Yuan could clearly notice that Ji Feng’s breathing suddenly sharpened, but soon subsided again.

The duo couldn’t help but secretly feel strange, Ji Feng was not overly happy or angry, so why did he suddenly lose his temper now?

“Bring them to the meeting room!” Ji Feng said indifferently.

Hanging up the phone, he looked at Yang Dezhao and Xu Yuan and said seriously, “Two, those pharmaceutical distributors, here they come!”

Hanging up the phone, he looked at Yang Dezhao and Xu Yuan and said seriously, "Two, those pharmaceutical dealers, here they come!"

In a flash, the breathing of Yang Dezhao and Xu Yuan on the other side of the table instantly sharpened, Yang Dezhao's fist involuntarily clenched and waved fiercely, unable to help but burst out a foul mouth, "Fuck, it's finally here!"

Xu Yuan also nodded vigorously and said, "This is a good start!"

Ji Feng's face also involuntarily blossomed into a smile as he nodded, "Yeah, a good start. These people have come, this proves that our Kang Yuan slimming powder, has been recognized by them, the next road, it will be much better!"

It is difficult to describe the excitement of the three men, no one knows better than them what kind of efforts they have made in order to promote the Kang Yuan Slim Powder, and no one knows how anxious they were during the week they were waiting for these pharmaceutical distributors.

Only, all three of them concealed it very well and did not show it.

In particular, the three were the main leaders of the factory. Ji Feng, the boss behind the scenes, might not be well known to the people of the pharmaceutical factory, but Yang Dezhou and Xu Yuan were known to all the workers.

If the two act panicky and appear agitated, then in this way, the workers below will obviously also be good anxious and worried that they will lose their jobs because of the poor operation of the pharmaceutical plant, or worried that they are called part of the layoffs, so that the normal operation of the pharmaceutical plant will be affected.

However, just because they are well disguised does not mean that they are not anxious in their hearts.

Yang Dezhao's fiery temper made him more impatient than others. Moreover, the pharmaceutical factory was founded by him, which is why he could accept Ji Feng's invitation to come to the pharmaceutical factory as its director even after he had already changed hands. This is also the reason why he accepted Ji Feng's invitation to become the director of the pharmaceutical factory after he had already changed hands.

Therefore, he valued the future and direction of the pharmaceutical factory even more, especially because he was worried that the pharmaceutical factory would collapse in the hands of Ji Feng, a person who had never had any experience in running a business.

Moreover, Yang Dezhao was even more nervous when the pharmaceutical factory launched the Kang Yuan slimming powder.

He knew very well how difficult it would be to launch a new type of drug until it was fully marketed, especially when the pharmaceutical industry was not too hot today. In addition, Xiao's Pharmaceutical Factory had previously only purchased prescriptions from elsewhere, or accepted orders from others for production, and had no experience in launching new drugs independently, which made Yang Dezhao even more nervous.

And then the promotion of slimming powder in the First People's Hospital was blocked, which immediately made Yang Dezhao's worry rapidly increase, and the anxiety and tension in his heart was even stronger than when he founded the pharmaceutical factory before.

The company's business was ruined by Shang Qiongggen with the power of the Sunshine Pharmaceutical Group, Yang Dezhao is even more anxious, he even thought of asking the factory security guards to Shang Qiongggen that ungrateful bastard to beat up, but he also knows that that will only bring unnecessary trouble to the pharmaceutical plant, at this juncture in the promotion of slimming powder, this approach is undoubtedly extremely stupid.

Therefore, what Yang Dezhao could do was to wait.

The first thing that you need to do is to get a good idea of what you want to do.

What's more, Xu Yuan, who has been in the sales world for a long time, is already tired of the socializing and socializing on the wine table.

Now Ji Feng has given her an opportunity to change careers, allowing her to go from being a salesperson to a manager, and to co-manage such a pharmaceutical factory with Yang Dezhao.

Although the scale of the pharmaceutical plant is not large, but for Xu Yuan, it is extremely significant.

So after the promotion of the Kang Yuan slimming powder was blocked, Xu Yuan's worry and concern was not much less than Yang Dezhao's, and the efforts she made were already invested with all her energy and enthusiasm.

What the two were expecting was nothing more than a good result.

At this moment, when they heard that the medical distributors were on their way, both Yang Dezhao and Xu Yuan were excited, and Xu Yuan's eyes were even a little red.

Because she knew very well that from today onwards, she had officially stepped into the ranks of management, and was no longer the female pharmaceutical saleswoman who had to find ways to use her womanly advantages while trying not to let others really take advantage of her. Today, she was already the general manager of a pharmaceutical factory!

"Boss, the promotion of our Kang Yuan slimming powder is already halfway successful!" Xu Yuan took a deep breath, tried to calm herself down and said seriously.

Looking at Yang Dezhao and Xu Yuan's excited looks, Ji Feng couldn't help but smile slightly and nodded, "Yes, it's already half successful, next, we still need you two's continued efforts ah."

"Boss, don't worry, we will definitely work hard!" Xu Yuan immediately nodded her head and said.

"I've been looking forward to the day when the pharmaceutical factory will grow and develop." Yang Dezhao laughed happily.

Ji Feng also couldn't help but laugh, then he remembered something else and said, "Right, there is something to tell you guys, in our pharmaceutical factory, besides Shang Qiongggen who has left, there are people who are eating out of Guo Tao just now when he went to meet those pharmaceutical

distributors, he happened to meet Shang Qionggen, that bastard is stopping our customers on the road!”

“What?!” Yang Dezhao exclaimed in shock, and immediately became furious, “This bastard, ungrateful brute!”

Xu Yuan, however, was surprised, “So, boss, you really guessed right?”

“Yeah, if Guo Tao hadn’t arrived in time, it’s really a bit hard to say if those pharmaceutical dealers would still be here.” Ji Feng couldn’t help but sneer, this Shang Qionggen’s tactics were really poisonous, directly intercepting the pharmaceutical factory’s customers, this was obviously to put the pharmaceutical factory to death!

“This bastard Shang Qionggen, I shouldn’t have hired him in the first place, I only thought he had a flamboyant personality before, but I didn’t expect that he would be so bad!”

Yang Dezhao said angrily, “But how did he know that the pharmaceutical distributors would be coming over today? It’s just as well that he got the news of the last trade fair, after all, it was open to the public, but today, even we are not sure that those pharmaceutical dealers will come, how can he be so sure?”

“How did he know, of course someone told him!”

Ji Feng coldly snorted in his heart and said, “When Guo Tao arrived, apart from Shang Qionggen, there was another person at the scene, and that person seemed to be an employee of our pharmaceutical factory.”

“There’s still someone eating out of the bag?!” Yang Dezhao became even angrier, “Which bastard was it?!”

“We don’t know exactly who it is yet, Guo Tao didn’t have time to ask, but he has taken that person with him and is on his way back, I think we’ll know who it is soon.”

Ji Feng said, “In fact, I think, this eats inside the person who is actually, this does not matter, the most important thing is, we have to be more vigilant, there are a lot of important things can not be said outside, the office is even more can not just let people in! This time perhaps the other party did not succeed, but in the future, as our pharmaceutical factory gradually develops and grows, there will certainly be many people who want to bring our pharmaceutical factory down in the future, we have to be more careful in the future.”

Yang Dezhao and Xu Yuan could not help but nod slightly, Ji Feng’s words were very reasonable, in fact, the pharmaceutical factory is still small, so in many aspects have not yet developed the habit of paying attention to secrecy, but in those large pharmaceutical factories, secrecy is very well done, not to mention the staff below, even those pharmaceutical factory executives, may not know what decisions have been made above, let alone what kind of new drugs have been developed in the laboratory. new drugs.

This is what is called a trade secret!

There is a saying that the marketplace is like a battlefield, in fact, this saying is not exaggerated at all, whether it is the marketplace or the battlefield, the first thing that comes first is intelligence, the importance of secrecy is not to be doubted.

The importance of secrecy is unquestionable. If intelligence is not done properly in the battlefield, the first opportunity will be lost and many people will die as a result.

If you do not do a good job of secrecy or intelligence in the business world, you will lose business opportunities or be caught by competitors, and your business will be crushed.

Through Shang Qionggeng's visit to disrupt the invitations and the employee of the pharmaceutical factory that was caught today, Ji Feng and the others were instantly alerted and immediately realised the importance of secrecy.

"Boss, I have a suggestion." Xu Yuan said, "Since the establishment of Tengfei Pharmaceutical Factory, many of the security guards have been transferred over, our pharmaceutical factory has a very limited security force, after the promotion of Kang Yuan slimming powder, our pharmaceutical factory will definitely be noticed by many people, and then there will be an even greater need for security guards, do you think we should recruit another batch of security guards? Or, transfer another batch of security guards from Tengfei Pharmaceutical Factory?"

"Mm!"

Ji Feng nodded slightly and said, "I will discuss this issue with Guo Tao when he returns. However, it's not practical to transfer security guards from the Tengfei Pharmaceutical Factory, now the Tengfei Pharmaceutical Factory is already notable enough, I don't know how many pairs of eyes are watching, the security force there is already a bit stretched, Yi Xingchen even told me a few days ago that he plans to continue recruiting security guards, so, we can only recruit ourselves."

Yang Dezhou and Xu Yuan nodded slightly, they were only focusing on Xiao's pharmaceutical factory, while Ji Feng was thinking about the whole situation, so their thoughts would naturally be different.

After all, the security department of Xiao's pharmaceutical factory belongs to Yi Xingchen's Star Security Company, which is now an independent department, and is open to the public, neither belonging to Xiao's pharmaceutical factory, nor to Tengfei Pharmaceutical Factory.

Chapter 720

"Alright, let's not talk about that first."

Ji Feng waved his hand with a smile and said, "Let's not talk about that now, those pharmaceutical distributors are coming over here, receive them first Well, Factory Manager Yang, Xu Yuan, you guys will be in charge of this matter, I'll be listening on the side."

Since he had already sold the first step, Ji Feng did not intend to do it himself, but he was not at ease, so he chose to observe from the side.

Xu Yuan and Yang Dezhao nodded slightly at the same time.

"Boss, don't worry, I'll do my best." Xu Yuan said with a nod.

Yang Dezhao, however, laughed, "Since these people have come over again, I think they only have two purposes at most, either to establish a cooperative relationship with our pharmaceutical factory, or, because Kang Yuan Slim Powder did not achieve the results we promised, those people have come over to look for trouble."

Ji Feng couldn't help but shake his head with a smile and said, "If those pharmaceutical distributors really came looking for trouble, you're still laughing?"

"How is that possible!"

Yang Dezhao smiled confidently, "Boss, if others don't know, can you still not know? I have been involved in the whole process since this Kang Yuan slimming powder was experimented on pigs, and I know best how this medicine works. I know how effective it is. For those dealers whose bodies have been emptied by alcohol and sex, not to mention Kang Yuan slimming powder, even if it is a general weight loss pill, as long as you keep taking it, you can still see the effect, it just takes longer."

Ji Feng laughed: "That's true."

"Boss, then you go to the meeting room first, I'll go out with Factory Director Yang to greet those pharmaceutical distributors!" Xu Yuan said.

"When you guys receive them, be warm in your attitude, but don't let them take a step where you shouldn't give in, also, remember what I told you before, don't sign long-term contracts!" Ji Feng uneasily admonished again.

"Boss, just don't worry, we know what to do!" Xu Yuan smiled sweetly.

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Arriving at the conference room, Ji Feng casually found a seat and sat down. Looking at the empty conference room, which was about to be filled with people, he couldn't help but let out a long breath.

"Finally, the clouds have kept the moon!" Ji Feng leaned back on the backrest of his chair, his whole body strength seemed to be drained away, he lit a cigarette and took two strong puffs, which was considered to have some spirit.

"It's really" Ji Feng couldn't help but shake his head with a self-deprecating smile, "After all the things I've been through, how come I'm still so unhelpful?"

He was unaware, however, that this kind of mood after trying hard and originally thinking there was no hope, but then a miracle suddenly happens, has little to do with how many worldly events a person has experienced. Every person will have this kind of mood of disappointment followed by sudden ecstasy, and Ji Feng was no exception.

There was no time left for Ji Feng to feel too much emotion, not long after, there was a dense sound of footsteps outside the conference room, followed by the door of the conference room being pushed open, Xu Yuan and Yang Dezhao were in the front, behind them Guo Tao with a dozen people of different ages, were walking into the conference room with quick steps.

"Please sit down, everyone!" Yang Dezhao and Xu Yuan both sat at one end of the conference table, and those people also sat down.

Ji Feng sat in the rest area next to him, slowly smoking a cigarette and carefully observing these pharmaceutical distributors.

The people who had promised to test the drugs with their bodies at the last meeting were all here, and in addition to that, there were a few unfamiliar faces, so I didn't know whether they were the assistants of these pharmaceutical dealers or new ones.

Whether or not, Ji Feng is satisfied with the current situation, as long as these people have personally experienced the effects of Kang Yuan slimming powder, they will definitely realize, Kang Yuan slimming powder will have such a broad prospect, these astute pharmaceutical dealers, and how will they miss this opportunity?

As for whether these people will come looking for trouble because the Kang Yuan slimming powder doesn't work

"Everyone!"

Waiting until everyone was seated, Xu Yuan only spoke softly in front of the microphone in front of herself.

The scene suddenly fell silent as all the pharmaceutical distributors and their assistants, all turned their eyes towards Xu Yuan, even if they didn't know each other, it was probably good to see such a beautiful woman to nourish their eyes.

"I'm sure there are people here who know each other and those who don't, so here I'll start with a brief introduction, this person sitting next to me is the director of our pharmaceutical factory, Mr. Yang Dezhao!" Xu Yuan said with a reserved yet elegant smile on her face, spitting out her words clearly.

Clamour

The other pharmaceutical distributors immediately applauded spontaneously and nodded to Yang Dezhao, which made the latter can't help but be red-faced, this kind of scene, no matter in the past or in the recruitment meeting, can never happen, between the pharmaceutical factory and those pharmaceutical distributors, is a completely reciprocal relationship, even for those slightly stronger pharmaceutical distributors, the pharmaceutical factory has to look at each other's face in order to negotiate business.

Today, however, he enjoyed being treated with respect and compliments, and Yang Dezhao, who was so excited inside, almost roared with joy!

"And as for me, which the vast majority of you probably don't know, my name is Xu Yuan, I am the general manager of Xiao's Pharmaceutical Factory, and I am very happy to meet you all!" Xu Yuan's voice rang out again, and the others applauded once more, beautiful women were always more popular than men, so the applause Xu Yuan received, was even more enthusiastic.

In fact, many people were already muttering in their hearts if they could do something with this gorgeous woman so that they could have an advantage in the future cooperation with the pharmaceutical factory

“Boss!” Just as Xu Yuan and Yang Dezhao, the two of them, were talking to those pharmaceutical distributors, Guo Tao came to Ji Feng’s side and whispered, “That guy is still outside in the security section, what do you think should be done about it?”

Ji Feng said indifferently, “Hang him out to dry first, wait until we’re done here.”

“Yes!” Guo Tao nodded his head.

“Sit down!” Ji Feng pointed to the sofa next to him, “Follow and learn!”

“Okay!” Guo Tao laughed and sat down next to Ji Feng.

“Everyone, because of the time, we’ll keep it short, I don’t know if you’ve come to our pharmaceutical factory this time for” Xu Yuan smiled and said, “The last few people who came to the invitational meeting must have come for Kang Yuan slimming powder, I don’t know if it’s effective or”

“General Xu, factory director Yang, let’s be clear and not say anything dark!” A person seems to be an acute person, came up and said, “Your factory’s Kang Yuan slimming powder, it really has miraculous effects!”

“That’s right, we are here this time because we want to establish a long-term and stable partnership with your factory.”

“Factory Director Yang, General Manager Xu, I wonder if the agency rights for this Kang Yuan slimming powder have been sold?”

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A question, let Xu Yuan and Yang Dezhao’s face can’t help but reveal a smile, these people medicine dealers although these people also seem to just and usually talk about business is no different, but the two is able to see, these bosses have a hint of urgency in their eyes, although well hidden, but also from time to time will show out.

In fact, it is not possible for these pharmaceutical distributors not to be impatient, the effect of this Kang Yuan slimming powder is really too obvious, fully deserving of the word ‘miraculous effect’!

The actual effect of the product is one percent of the advertised effect, which is already considered good.

The actual effect of the actual product is already considered good.

However, after only four or five days, they were shocked.

Those who took Kang Yuan slimming powder, obviously slim down, the following two or three days, simply a day by day, and these people actually did not feel half different, much less any uncomfortable feeling. What’s more, their faces were obviously much better, all of them were glowing red, which was simply unimaginable!

Everyone realized at first that Kang Yuan Slimming Powder There is a miraculous effect!

For this kind of product, these human-skilled pharmaceutical dealers immediately understood its value, this is a slimming product with unlimited market prospects, once promoted, the sales volume is huge enough to reach a very amazing point!

Therefore, as soon as Monday came, these people could no longer hold back and immediately rushed towards the pharmaceutical factory.

And in order to confuse the others, each boss tried to conceal their intentions as much as possible, because these pharmaceutical distributors were also concerned about each other, therefore, these people all waited as long as they could, until almost noon, which was when they rushed to Xiao's pharmaceutical factory.

These, however, did not expect that the others actually thought the same way, and waited until they reached the road leading to Xiao's Pharmaceutical Factory on the main road before realising that these people had actually coincidentally bumped into each other beyond measure!

It was also because of this that these people reached the Xiao Pharmaceutical Factory almost at the same time.

Ji Feng watched from the side and finally couldn't help but smile. The promotion of Kang Yuan slimming powder was finally considered the first step, next, as long as no major accidents occurred, the fire of Kang Yuan slimming powder would become irresistible.

The only thing is, how to promote the next, how to cooperate with these people, still need to deliberate in detail.

It is not easy to open up the situation, Ji Feng will not just relax, and, the next how to cooperate with these pharmaceutical distributors, but is related to the final promotion of the slimming powder achievement.

"Guo Tao, you arrange a few people to pay attention to ensure the order of the venue, and then go with me to check out that eaten insider!"

Seeing that Xu Yuan and Yang Dezhao were already communicating with those pharmaceutical dealers, Ji Feng planned to go and see the employee who was caught, it was enough to have Xu Yuan and the two of them here, after all, if you want to reach an agreement, it is not something that can be decided overnight, after all, there are many details and such things that need to be deliberated in detail.