

My Wife Is a Superstar Chapter 402

Nan Chen was still quiet.

He grabbed the glass of wine and took another sip.

"So, what do you think, Chen?" Ouyang Duo asked Nan Chen with a smirk.

"I don't really understand what you meant," Nan Chen replied.

"What? You still don't get it? I thought what I said was already very clear. We collaborate and we could jointly build a great business in Vietnam, monopolizing their emerging real estate industry."

Ouyang Duo even waved his fist excitedly in the air, looking like he was ready for something big.

"I thought the main business of Sunshine Corporation is finance and I didn't expect that you're also interested in the real estate industry," Nan Chen muttered.

"In fact, we're mainly involved in the finance industry but we're also interested in real estate development. Nevertheless, we're not a professional player like Nanshi Corporation."

Ouyang Duo was making a very clear statement. *We're still a banker mainly, not an expert in the real estate industry.*

But we like to make money. As long as it's a business that makes money, we'd want a share.

Since Nanshi Corporation is very experienced in property development, we shall cooperate and make money together.

"I still don't quite understand," Nan Chen said again.

"It can't be. You're a business prodigy. How can you not understand this? It's so simple. You see, we'll combine two projects into one and all obstacles can be overcome and then, we'll be able to make easy money together. There's nothing difficult to comprehend."

Even though Ouyang Duo had had some wine, he was not drunk. He could feel that Nan Chen was feigning ignorance.

"Since Sunshine Corporation is interested in real estate development, then why don't you do it on your own? Why do you choose to collaborate with us?" asked Nan Chen.

"Didn't I just tell you? Nanshi Corporation is more experienced in managing the emerging markets."

"Well then. Does Mr. Ouyang know why we're more experienced?" Nan Chen asked again.

He had been calling him "uncle", but the sudden change of address term drew a distinctive line between them.

However, they were discussing business after all. Hence, it was not unusual to be formal.

But Ouyang Duo was also aware that it was Nan Chen's way of expressing his stance.

Ouyang Duo had a sip of the wine, waiting for Nan Chen to continue.

"We're experienced because we have invested an immense amount of manpower and resources into this. All the experience Mr. Ouyang saw came from hard effort," Nan Chen continued with an icy tone.

"So?" Ouyang Duo had sensed the coldness in Nan Chen's tone.

"If our families were to collaborate, detailed discussions and negotiations have to be carried out by our respective project team. It cannot occur with just a simple agreement between Mr. Ouyang and me," Nan Chen replied.

Ouyang Duo was relieved upon hearing that. *This means that Nan Chen is, at the very least, not rejecting his proposal.*

"I know that of course. If you agree to my idea, the next step would be to initiate negotiations between our teams," Ouyang Duo returned with a relaxed tone.

"If we are to cooperate, what will be the ratio for profit-sharing?" asked Nan Chen.

"Nan family has contributed a lot upfront so let's make it four to six. Four for Sunshine Corporation and six for Nanshi Corporation."

Nan Chen sneered in his heart. *This is getting treacherous.*

Nanshi Corporation had invested several billion in the preliminary phase of the South City project.

And now Ouyang Duo came with his deserted land and wants a share of forty percent of the profit.

This is outright looting but he's still acting like he's a savior!

"I am very clear about Mr. Ouyang's stance now. Please allow me to discuss this with our board of directors and I'll keep you posted," Nan Chen replied coldly.

"As the head of the corporation, don't those people listen to you, Chen? If you agree, I'm sure it would be simple to initiate the collaboration then? Furthermore, the South City project has now come to a halt, and collaborating with us is the only option so I don't think those directors can't see the urgency. A stalled project would incur a huge loss; hence, it should be solved as soon as possible, or else huge damage would follow. I know you are the main person in charge of this project and it is a significant one that could gain you a whole new light. If this project fails, those with ulterior motives would look for ways to pick on you and it

would certainly affect your reputation in the corporation. Qing has been very good friends with you, which is why I don't wish to see you in hot soup as well. Please make your decision soon, Chen."

He is a sly fox for sure. He's started his threatening and luring strategy.

"Understood. If there's nothing else, I shall leave first." Nan Chen stood up.

"You are still unable to make a decision?" Ouyang Duo was unwilling to let him go just yet.

"This matter concerns the entire corporation so I need to discuss with the board of directors," Nan Chen repeated his stance.

"I think Chen should not organize a Special Board Meeting to discuss this matter. Instead, you should utilize all resources and strategies at hand to initiate this collaboration. I believe with your influence in Nanshi Corporation, facilitating the collaboration is certainly nothing difficult. Once the collaboration is successful, the Nan family and Ouyang family would stick together as genuine partners and prosper together."

Nan Chen listened to Ouyang Duo quietly and even after he had finished talking, Nan Chen still did not give him any unequivocal answer. He only nodded his head. "Enjoy the wine. I shall leave now."

Ouyang Duo was finally baffled. *This rascal neither rejects nor agrees; what does he mean?*

What's in his mind?

As soon as Nan Chen left, Ouyang Duo left the private room as well and went into another room.

Ouyang Qing and Feng Jialing were sitting there, also drinking red wine.

Seeing Ouyang Duo come in, both of them stood up and asked, "How's it going?"

"He does not agree nor reject. I don't know what he wants," Ouyang Duo replied with a frown.

"Didn't you say that his was left with no other option but to collaborate with us?" asked Feng Jialing.

"Yes. Now that their construction has been suspended, each day of suspension would cause them a huge loss and if he doesn't solve it quickly, the loss would only accumulate. If the situation persists until the board of directors confronts him, he might just lose his position. Even though Nan Chen was young and talented, Nanshi Corporation did not belong to the Nan family entirely. A lot of people were after his position. In addition to that, due to the mistake made by Nan Zhiyuan back then, many people were still adopting the wait-and-see approach toward Nan Chen. Hence, if the project led by him failed and made a few billion in losses, his position would most probably be revoked," answered Ouyang Duo.

"Dad, have you been too harsh on Chen? What if he is really toppled?" Ouyang Qing became very anxious.

"Isn't this the situation you desire? Are you feeling sorry for him now?"

"I was only suggesting to pressure the Nan family so that Chen would appreciate me. I will never want him to be overthrown," Ouyang Qing said desperately.

"If he's smart enough, he would understand that collaborating with us is his only way out now; but if he doesn't see that; then this is not someone worthy of you. The Ouyang family doesn't need a son-in-law like him!" Ouyang Duo replied with an icy tone.