

Chapter 72: Low-cal Milk Tea

Although she couldn't drink milk tea often, Song Jiaren had tried quite a lot of them before. At least she hadn't missed out on the famous ones on the market.

But she had to admit that the milk tea that Xia Xibei had just presented to her was very delicious, and in no way inferior to those on the market!

The sweetness of milk blended very well with the mild fragrance of tea, giving it a sweet but not sickening taste. Furthermore, there was a light fragrance that couldn't be ignored, which enhanced the flavor of the milk tea to a whole new level.

The texture of the drink was also splendid, without the slightest bit of bitterness, which kept you craving for another sip.

"It's super delicious!"

Song Jiaren's eyes were wide with delightful surprise as she took another huge gulp, her lips curving into a smile of contentment.

After taking a few gulps, she finally stopped and asked with some hesitation, "Are you sure this won't make me fat?"

“Of course!” Xia Xibei nodded eagerly, flashing her a confident smile. “This has had herbs added to it, so it’s extremely beneficial to the human body.”

Song Jiaren came to a sudden realization.

“There’s herbs in it? No wonder the taste is different!”

So that was the reason it tasted different from all the milk teas she had drincken in the past!

“What kind of herbs?”

“Honeysuckle, chrysanthemum...”

Song Jiaren’s eyes grew wider and wider.

“Impossible! It’s not like I haven’t had drinks made from those herbs before, but the taste is so different!”

Putting the rest aside, how could she not recognize the taste of chrysanthemum?

“Of course it tastes different,” Xia Xibei replied with a smile, “They have all been processed, so the taste becomes altered.”

Xia Xibei had a doctor of the Land of Fantasy with legendary skills in her second life; treating patients and making medication were only fundamentals to her.

Medical approaches in the Land of Fantasy were similar to traditional medicine here in many ways, but there were also some differences.

Moreover, approaches on that side were more profound and complete than they were over here, and Xia Xibei had acquired a lot of skills.

At least in terms of integrating herbs, no one here could do it better than her.

These could be considered her unique specialties. Unless she recruited an apprentice, no one else would possess the proficiencies that she had.

Putting the rest aside, they could never mix honeysuckle with chrysanthemum without letting the taste of chrysanthemum take over.

“That’s marvelous!”

Song Jiaren stared at Xia Xibei in great awe and fascination.

The mere thought of the herbal bath that she had formulated for her made her believe what Xia Xibei said.

“The milk powder and sugar in it have also been dealt with. They are different from those commercially available, so they contain just one-tenth of the original calories.”

One-tenth?!

Song Jiaren was even more flabbergasted now.

Although her weight loss efforts throughout the years hadn't yielded any results, that didn't mean she didn't know anything.

People who attempted to lose weight had to control their intake of sugar and calories. To achieve the best results, it was best for them to keep a wide berth from these things.

Of course, a tiny bit of sugar wouldn't have any significant impact.

And right now, this cup of milk tea only contained one-tenth of its usual calories... Which meant that it would take ten cups of this to achieve the same number of calories!

But who drank ten cups of milk tea a day?

For ordinary people, having a cup of milk tea every few days wouldn't affect the body in any visible ways.

Therefore, the effects of drinking one cup of a low-calorie milk tea such as this one were even less noticeable!

So Xia Xibei was right! This milk tea wouldn't make you fat at all!

For those who loved milk tea and desserts, they would consume it often despite being aware that it would make them gain weight. If they knew that this milk tea wouldn't make them gain weight... They would go insane!

"If that's the case, I'll drink five cups a day!" Song Jiaren proclaimed loudly.

Chapter 73: Opening a Store Together

Song Jiaren was very excited.

Who wouldn't like this kind of delicious and non-fattening food? It tasted incredible too!

"What do you think? Can I sell this at 20 yuan a cup?" Xia Xibei asked with a smile.

"Twenty yuan? It's so cheap!" Song Jiaren didn't hesitate to reply. "If it's 20 yuan a cup, I will buy it every day!"

Seeing Song Jiaren so excited, Xia Xibei couldn't help but clutch her forehead.

She seemed to have asked the wrong person. Why would a rich person like Song Jiaren care about 20 or 30 yuan per cup?

Prices today were different from a few years in the future.

In a few years, a cup of good milk tea cost at least 15 yuan, and it was not uncommon for a cup to be 20 or 30 yuan.

But the prices these days weren't so crazy. Today, a cup of milk tea was only seven or eight yuan, so if this cup sold for 20 yuan, wouldn't it scare people away?

However, Xia Xibei was very confident in herself.

Uniqueness was important when attempting to seize the market!

This milk tea made by Xia Xibei was completely different from any other milk teas at the moment.

Moreover, low-fat milk tea wasn't a trend yet. If this kind of milk tea appeared on the market, it would definitely attract the consumers' attention.

Who didn't like healthy and delicious milk tea?

Even guys who didn't like sweets would buy a cup of delicious milk tea when they went shopping, drinking it while walking.

In the next few years, there would be milk tea shops opening everywhere. Such shops would even show up in remote towns.

Xia Xibei was targeting the mid-to-high-end market, so the price positioning was different.

After all, if the price of such a special milk tea was too low, people would not trust it!

Moreover, City G was a metropolis. Even if it was not as prosperous as some provinces and cities, the local consumption level was not low.

With that in mind, this price was reasonable.

"Are you going to open a store?" Song Jiaren asked, finally understanding what was happening.

Xia Xibei definitely had a plan if she was asking these questions.

"Yes," Xia Xibei nodded. "If I did, would you support me?"

“Of course!” Song Jiaren nodded vigorously. “This milk tea is so delicious, and it’s not fattening either. I will definitely buy it!”

There were many other fat people besides her.

Some were fat due to weak health or other reasons, but most of them became that way by overeating.

Therefore, they generally liked high-calorie and high-sugar foods.

Milk tea was also a high-calorie food, but what people liked wasn’t the calories. It was the taste.

If milk tea became low-calorie, everyone would become even more crazy about it!

This way, no matter how much you drank, there would be no guilt!

“Do you want to partner with me?”

Xia Xibei’s words startled Song Jiaren. “Partner?”

“Yes,” Xia Xibei nodded, “Let’s open a store together.”

Song Jiaren was still a little lost.

“You want to open a store with me?”

“Yes,” Xia Xibei said once again. “I’ll provide the formula and we will invest in it together. The profit will be 50/50.”

Jia Song was very curious, asking, “Why would you partner with me? And... 50/50? You made the formula!”

“Because you are Song Jiaren,” Xia Xibei confessed. “If I opened a store with you, it would save me a lot of trouble.”

Her candor made Song Jiaren silent, whose mood was a bit complicated.

After a moment, she looked up. “I need to discuss this with my parents. I will let you know later.”

“Alright,” Xia Xibei nodded.

If Song Jiaren didn’t want to partner with her, she could also do this by herself.

However, it was too much trouble to do these things alone, so she chose to partner up with Song Jiaren.

