

The First Heir novel

The First Heir – Chapter 1666

“Mr. Luther, this is a very good bottle of scotch whiskey and I’ve always been reluctant to drink it. I brought it along today for you to try it.” Bernard signaled the waiter to bring over the bottle.

It was exclusively produced and one bottle was worth 180,000 dollars!

Bernard personally filled Hoyt’s glass and raised his glass in a toast. “The moment I saw Director Luther, it felt like I was reuniting with an old friend. Let me propose a toast to Director Luther!”

After saying that, Bernard immediately finished the contents in his glass in one gulp and turned his glass upside-down to show the crowd.

Everyone applauded and shouted, “Deputy Chairman Johnston can certainly hold his liquor well!”

After three rounds of toasting, Bernard sat down contentedly and went straight to the point. He said, “Director Luther, I wonder if Martin Pharmaceutical still has a chance to cooperate with your chamber of commerce this time?”

Hoyt had been waiting for the other party to broach the topic. He smiled and said, “Deputy Chairman Johnston, to tell you the truth, we’ve sent people to inspect your company. The volume is okay but there’s no research and development going on. It can be considered a sales oriented company at best, and that’s not good enough for the Uppercreek pharmaceutical market. What we are looking for is an enterprise that does its own research and development. Beacon has a high status in Riverdale and they’ve been developing rapidly in the past year. We have carefully studied their financial statements and the market share of new drugs. Those are definitely not things that Martin Pharmaceutical can compare to.”

After saying that, Hoyt sat there quietly.

Bernard’s face was cold and a little embarrassed. He never expected the Uppercreek Chamber of Commerce to investigate Martin Pharmaceutical. Their findings had hit the nail right on the head.

Yes, it was true that Martin Pharmaceutical had little research and development results. After all, it was a new company.

Bernard pondered a little before saying, “Director Luther, you’re right. Martin Pharmaceutical has little research and development results for now, but our company’s volume is large. We’re newly established and have sufficient financial support behind us. Besides, we’re already hiring talents and have established our own R&D department. To put it bluntly, half of the R&D staff in Beacon are ready to join our company. When the time is ripe, are you still worried that Martin Pharmaceutical will have no R&D results?”

Hearing this, Hoyt smiled slightly and asked skeptically, “Oh? Have you also approached the R&D staff from Beacon? I heard that a few shareholders have left.”

Bernard smiled and said, “To be frank, I’ve been with Beacon for a few months. The chairwoman is my niece. I know her very well. I’m sure Director Luther has also heard that Chairwoman Wynn Johnston embezzled the company’s funds to buy a villa, right?”

Hoyt shook his head and said, "I'm not very clear about that. It's your business rivalry, after all."

Bernard neither denied nor admitted it as he said, "It's not wrong for you to think so. However, I can assure you that Beacon will go bankrupt soon. By then, everything they have will be merged with Martin Pharmaceutical. At that time, it'll be too late even if you regret it, Director Luther."

After Bernard finished speaking, he narrowed his eyes and smoked a cigar.

On the side, Liam quickly added, "Director Luther, what my third uncle said is absolutely true. Beacon is currently facing both internal and external problems. You mustn't listen to what Philip said during the day. Although I don't know what he said to you, they must all be lies. He has a bad reputation in Riverdale. He relies on his wife to support him and even has extra-marital affairs. He has been caught red-handed by his mother-in-law several times. Besides, he has ambiguous relationships with many women."

Bang!

Suddenly, the door of the private room was kicked open!

A cold voice was heard. "Am I, Philip Clarke, such a person? Liam Johnston, you're working very hard to make up stories about me behind my back."