

Life at The Top – Chapter 1700

With Brayson's intervention, Jasper met the director general and deputy director general of Finland National Workers' Union in the shortest time. The director general's name was Vainamoinen, and the deputy director general was Pake Buska.

They were both middle-aged men in their fifties. They had beer bellies, shaggy beards, and huge builds. At a glance, it was clear that they possessed pure Nordic male ancestry.

In the hotel, Jasper shook hands with them and sat down.

“Mr. Vainamoinen, Mr. Pake, everyone knows why we are sitting here, so I won't waste time and I'll go straight to the point.”

“I want to buy your stake of Nokia, which totals of 9.2% of all listed shares. I will buy it at a premium of 8 times the market price, which is 2.5 billion US Dollars.”

As soon as Jasper finished speaking, Vainamoinen eyed Pake and motioned for him to speak. As soon as Pake opened his mouth to speak, Jasper smiled and raised his hand to stop him.

What a joke.

The people of Somerland were the kings of playing with people's hearts compared with these Nordic brutes. Jasper would be able to play them like a fiddle with just a single finger.

If Jasper did not have the time to dilly dally with them in Finland, he would not meet them so soon.

“Gentlemen, I know what you are thinking. But I'm not finished yet...”

“In addition to the 2.5 billion US Dollars in acquisition funds, your private accounts will also have an extra 80 million US Dollars in remittance. Of course, the accounts can be appointed by you two. No one will know of the existence of this money.”

Jasper’s words caused Vainamoinen and Pake to start breathing rapidly.

As the two decision makers of the National Workers’ Union, they had received a lot of benefits, but it was the first time they had ever encountered such a generous person. In addition to that, this was in Finland in Northern Europe. This money was enough for the struggling duo to squander for a lifetime.

Under the charm of money, Vainamoinen and Pake’s psychological defenses instantly collapsed.

“Mr. Laine...”

It was Vainamoinen who spoke directly this time.

“We are very satisfied with your conditions, but there is a practical problem, that is, to make such a major vote, two-thirds of the overall representative must vote to agree. There will be a total of 11 people...”

“I know.”

Jasper interrupted Vainamoinen again.

“But you guys are more familiar with the remaining nine representatives, right?”

After Jasper tapped at the deputy director-general who was sitting on the sofa, he smiled and said, “Of course, in order to make your lobbying more convenient, I have prepared an extra 50 million US Dollars. It’s up to you how much of this fund you spend or save”

Vainamoinen’s eyes shone, and he looked at Pake. He also noticed the excitement in the other man’s eyes.

“Gentlemen.”

Jasper witnessed the greed of those two and he continued with a polite and charming smile on his face, “I have another idea. I think you guys will like it too.”

“Mr. Laine, please tell us. We’ll do it well if we’re able to...”

This time, Vainamoinen did not even bother to put on an act. He directly patted his chest and showed his attitude to his benefactor. After all, right now he was most terrified of his benefactor being dissatisfied with him.

“Don’t worry, the folks from Somerland value fairness in doing business. Since I asked the two of you to help me, I will definitely reward you two accordingly.”

“I priced 9.2% of the shares in the union here at 2.5 billion US dollars. If you guys can save me some money, then for every 10 million US dollars saved, I will allocate 2 million US dollars to both of you.”

“I wonder... Are you guys are willing to help me with this?”

Jasper’s words immediately stunned Vainamoinen and Pake like a bomb.

With their IQs, the most they could think of was to satiate their own pockets, but they never thought that the greater profit would be on the transaction itself. Compared to the deal itself, the money they were getting was nothing more than a goodie at best.

After Jasper’s reminder, both of them started calculating in their hearts at the same time.

If they did managed to reduce the price, they could get 20 million US Dollars from it even if Jasper only saved 100 million US dollars.

Even if they had to share it with the greedy representatives, the two of them would still take home the biggest portion.

Looking at Vainamoinen and Pake, who were short of breath, Jasper knew it was done.

“Mr. Laine, you really are a smart businessman.” Vainamoinen stood up, bowed slightly, and held Jasper’s hand in both of his. He said, “You can rest assured that we will do our best to serve a savvy businessman like you, We have reason to believe that Nokia will develop better in the hands of a savvy businessman like you.”

Jasper stood up with a smile, shook hands with Vainamoinen and Pake separately, and said, “I don’t have much time and the US Dollars in my account is burning me. I hope you two can take it away as soon as possible. What do you think?”

Vainamoinen and Pake looked at each other. Then, the three of them laughed at the same time.

Greg, who was next to Jasper, witnessed the whole process. There were only four words in his mind right now and they were ‘the peak of perfection’. He saw with his own eyes how easy it was for Jasper to play with people’s hearts.

Every word, every expression, and even every subtle movement Jasper’s made accurately attacked Vainamoinen and Pake’s biggest weakness greed.

He knew that the best way to deal with a greedy person was to satisfy him. It seemed that Jasper had spent a lot of money to provide the two with goodies, but the last trick was the finishing touch.

First, he used the goodies to penetrate the psychological defenses of Vainamoinen and Pake, and finally, he threw out a bigger bait, slowly making them forget the purpose of their trip with the gradual temptation.

The two would do their best to lower the purchase price of 2.5 billion US Dollars when they went back, and for every 10 million US Dollars, they could get 2 million US Dollars, but what about Jasper? He could save 8 million dollars in expenses.

“This is a win-win deal for both us and them.”

After sending the two away, Jasper said to Greg.

“So, who’s the one suffering a loss?”

Facing Jasper’s question, Greg smiled, lowered his head slightly, and replied, “Who cares?”

“Haha!”

Jasper laughed freely and said, “Exactly, who cares?”

“Where are you going next, Mr. Laine?”

Greg asked when he saw Jasper walking toward the door of the hotel.

“To Finland National Telecommunications Group.”