

Power and Wealth

Chapter 359 – The excitement is here!

Using the whip will not work.

There must be rewards to motivate everyone.

Dong Xuebing had said enough harsh words and soften his tone. “This year’s target is a test for our Agency, and we only got one chance. We must go all out to win this war. Director Luo.” Dong Xuebing turns to Luo Haiting. “The County Government had ordered our Finance Department to give us an additional 3 million RMB of funds. Let me know once the money is in.”

“Yes.” Luo Haiting replied immediately.

The Investment Promotion Agency had been short of funds for too long. Everyone brightens up when they heard the County is giving them additional funds.”

Dong Xuebing continued. “Let’s discuss how are we going to use this sum of money.”

“Chief.” Luo Haiting was the first to reply. “Our Agency only has two Jinbei vehicles, an eight-year-old Volkswagen Santana, and a three-year-old Volkswagen Passat, which is also our best car. It’s not that we don’t have enough cars to use, but they are not presentable. When we go out to meet or fetch investors, the investors will look at our cars first. Most investors will lose interest when they see our Jinbei cars, and this will affect our Agency’s image. I suggest we must solve this issue first. We had put up applications to the County about the cars several times but was rejected. Can we use this additional fund to...”

Lin Pingping nodded. “The cars are indeed an issue.” Jiang Hailiang added. “That’s right. Sometimes, when I meet investors, they would rather take a taxi than enter our Jinbei cars. This had affected us a lot.”

Sun Shuli said. “The number of cars is not enough too. We need to queue up to use that Passat when we are meeting some bigger investors. When Business Section One did not return the car in time, Business Section Two has to travel to Business Section One to collect the car. It’s a waste of time.” Sun Shuli had to add on to this issue as it

concerns him a lot. As the Deputy Agency Chief, he did not even have a vehicle assigned to him. If the Passat was used by the Business Section teams, he had to take a taxi to meet investors. This is embarrassing. The Agency had received additional funds, and everyone is looking forward to increasing its vehicle fleet.

After listening to everyone's feedback, Dong Xuebing nodded. "This is really an issue. Alright. Let's buy more cars."

Luo Haiting noted it in her notebook and then look at Dong Xuebing.

Dong Xuebing laughed in his heart. The look in everyone's eyes changed when giving out benefits. "The Office Department can add one more Camry and a Buick MPV. These four cars should cost around one million RMB, and with our Passat and Santana, we should have enough cars for the Agency. Director Luo, you will put up a proposal for these purchases and purchase the vehicles immediately after we receive the fund."

"Yes, Sir." Luo Haiting smiled. Regardless of which car Sun Shuli and Lui Dafa chose, she does not need to ride an electric bicycle to work. In the past, the Passat is Meng Xianglin's personal ride, and he had restricted the use of other vehicles. That's why Luo Haiting and other leaders can only use their vehicles for work purposes. Now, Dong Xuebing had 'generously' purchase cars for all the leaders within the Agency. The Agency no longer has a shortage of cars.

This is a great motivation for everyone.

When everyone is overjoyed, Luo Haiting did not forget about Dong Xuebing. "Chief, you should also be assigned a car."

Dong Xuebing waved his hand. "I have my own car."

Luo Haiting also knows Dong Xuebing owns a car, but the Agency's car and personal car are different.

Dong Xuebing continued. "To assist everyone and to achieve our 500 million targets, let me know if you all encounter any issues. I will do my best to fulfill your requests. The County Government had also promised to assist and support us."

After receiving some benefits, the resistance against this 'impossible mission' was lowered.

Dong Xuebing looks at them. "Everyone has seen my Mercedes MPV parked in our compound. If there is an important event with the investors, let me know. I can lend

you all my car. Just come and collect the keys from me.”

Jiang Hailiang and the rest smiled. Even when they want to drive Dong Xuebing’s Mercedes, they also don’t dare to ask.

Dong Xuebing continued. “I am not saying this out of courtesy. Our Agency only has one target, which is 500 million. I will provide all the support you all need. If you all need to use my car, just take it. If you all need the County Government Leaders or me to attend dinners with investors, let me know.”

Lin Pingping suddenly asked. “Chief, I might be having dinner with an investor this evening. This investment is very important, but our new cars are not in yet. Can I...”

Dong Xuebing reached for his keys in his pocket and threw it to Lin Pingping. He laughed. “You had been eyeing my car for a long time, right?”

Lin Pingping caught the keys and smiled. “Thank you, Chief. You are right. I had wanted to drive your car a long time ago. Haha...”

Jiang Hailiang looked at Lin Pingping and thought to himself. You really take Chief Dong’s words seriously.

Dong Xuebing had guessed right. Everyone in the office had wanted to drive his Mercedes. Even the investors they met might not afford this Mercedes MPV. One would feel proud to drive this car, and it will also help in their work. Using a Mercedes MPV to fetch an investor is different from using a Jinbei car.

Sun Shuli saw Dong Xuebing lending his car to Lin Pingping without questions and starts to think if he should borrow the car when meeting foreign investors.

Everyone in the Agency is also puzzled about Dong Xuebing’s car. On Dong Xuebing’s first day at the Agency, he drove his Mercedes to work, and many people were shocked. They heard about Dong Xuebing when working in the Public Security Bureau but had never met him. That’s why they were shocked when they saw Dong Xuebing driving a luxury car openly. Everyone in the Government Service needs to be mindful of themselves. Even the top leaders will not drive Mercedes to work. Furthermore, it is not assigned by the government!

But no one dares to question Dong Xuebing, and everyone knew this car is not bought with money from unknown sources.

If Dong Xuebing had received bribes, he would not dare to be so open. They also heard the Commission for Discipline Inspection had investigated Dong Xuebing before, and Dong Xuebing was let off without any punishment. This means Dong

Xuebing had used money from legal sources to buy this car.

But most people had only noticed Dong Xuebing's Mercedes and did not notice the watch he is wearing.

Lin Pingping was the first to notice it. She kept looking at Dong Xuebing's Patek Philippe watch and thought to herself. She is interested in fashion trends and luxury items like all young people, and noticed Dong Xuebing's watch the first day they met. She loves this watch and knew Chief Dong's watch is more expensive than his Mercedes. Chief Dong owns a two million RMB watch and drives a car worth more than one million RMB. He is very rich.

Luo Haiting recorded all the tasks in her notebook.

Dong Xuebing took out a cigarette, but he kept it when he saw two ladies in his office. He had given some sweeteners to the leaders, and it's time to take care of the Agency's staff. "The cars cost around one million. We will put the remaining two million aside for our outstanding staff. From today onwards, any of our staff, regardless of whichever department they are from, will get an additional bonus aside from the commission given by the County Government."

Lin Pingping and the rest immediately focus on what Dong Xuebing has to say.

Dong Xuebing showed one finger. "If the staff can bring in 10 million worth of investment, the Agency will give out 100,000 RMB as bonuses. If the staff can bring 100 million, the Agency will give out 1 million RMB as bonuses. This is not an empty promise. Panwei, write out a directive and issue it to all departments. As long as I am with the Agency, this bonus will be in force!"

Luo Haiting and Lin Pingping looked at each other in shock.

Even Sun Shuli started taking deep breaths.

Getting a bonus of one million RMB for bringing in a 100 million investment is not only attractive to the staff. Even the leaders are tempted!

Everyone in the room admits that Chief Dong is more daring and resolute than Meng Xianglin. He dares to accept the 500 million RMB target, promised the Mayor he will resign if he fails to hit this target, buying four mid-range cars, giving high bonuses. Meng Xianglin will never dare to give or do any of these things when he was the Agency's Chief!

Suddenly, everyone becomes motivated.